

ROSSMOOR

COMMUNITY SERVICES DISTRICT



Special Meeting of the Board Agenda Package

JULY 5, 2017

PUBLIC COPY

**CALL AND NOTICE OF A SPECIAL MEETING
TO THE MEMBERS OF THE BOARD OF DIRECTORS OF THE ROSSMOOR
COMMUNITY SERVICES DISTRICT:**

NOTICE IS HEREBY GIVEN that the President has called a Special Meeting of the Board to be held in the Rush Park Kitchen, 3001 Blume Drive, Rossmoor, California at 5:00 p.m. on Wednesday, July 5, 2017 for the purposes of convening an open session of the Board. The agenda for the meeting is set forth below:

**AGENDA
BOARD OF DIRECTORS
ROSSMOOR COMMUNITY SERVICES DISTRICT**

SPECIAL MEETING

RUSH PARK
3001 Blume Drive
Rossmoor, California

**Wednesday, July 5, 2017
5:00 p.m.**

A. ORGANIZATION

1. CALL TO ORDER: 5:00 p.m.
2. ROLL CALL: Directors Casey, DeMarco, Kahlert, Nitikman
President Maynard
3. PLEDGE OF ALLEGIANCE

B. SPECIAL AGENDA

1. DISCUSSION WITH GENERAL MANAGER RE: APPROVAL OF DISTRICT FACILITY LIGHTING AND COMMUNITY-WIDE STREET LIGHTING IMPROVEMENT PROJECT QUOTES
2. 2017-2018 BUDGET WORKSHOP
3. PUBLIC COMMENT “Any person may address the Board of Directors at this time regarding the items on this agenda”

C. ADJOURNMENT

It is the intention of the Rossmoor Community Services District to comply with the Americans With Disabilities Act (ADA) in all respects. If, as an attendee or a participant at this meeting, you will need special assistance beyond what is normally provided, the District will attempt to accommodate you in every reasonable manner.

Please contact the District Office at (562) 430-3707 at least forty-eight (48) hours prior to the meeting to inform us of your particular needs and to determine if accommodation is feasible. Please advise us at that time if you will need accommodations to attend or participate in meetings on a regular basis.

Pursuant to Government Code Section 54957.5, any writing that: (1) is a public record; (2) relates to an agenda item for an open session of a regular meeting of the Board of Directors;


and (3) is distributed less than 72 hours prior to that meeting, will be made available for public inspection at the time the writing is distributed to the Board of Directors.

Any such writing will be available for public inspection at the District offices located at [3001 Blume Drive, Rossmoor, CA 90720](#). In addition, any such writing may also be posted on the District's web site at www.rossmoor-csd.org.

CERTIFICATION OF POSTING

I hereby certify that the attached Agenda for the July 5, 2017, 5:00 p.m. Special Meeting of the Board of the Board of Directors of the Rossmoor Community Services District was posted at least 72 hours prior to the time of the meeting.

ATTEST:



JAMES D. RUTH
General Manager

Date June 29, 2017

B1

ROSSMOOR COMMUNITY SERVICES DISTRICT

AGENDA ITEM B-1

Date: July 5, 2017
To: Honorable Board of Directors
From: General Manager
Subject: DISCUSSION WITH GENERAL MANAGER RE: APPROVAL OF DISTRICT FACILITY LIGHTING AND COMMUNITY-WIDE STREET LIGHTING IMPROVEMENT PROJECT QUOTES BY EXPRESS ENERGY SERVICES, INC.

RECOMMENDATION:

General Manager and Staff recommend approval of Express Energy Services, Inc. project proposal and quotes to convert all current District Facility Lighting and Community-wide Street Lighting Systems to LED with no out-of-pocket costs, paid for by The Edison Company—no interest—OBF (*On Bill Financing*) Loan Program and authorize the General Manager to be the signatory on all contract and loan documents.

BACKGROUND:

The District recently worked with Express Energy Services, Inc. and The Edison Company to upgrade 26 streetlights located on Montecito Road in Rossmoor, from HID to LED lights. The new lights have been well received by the community and increase safety and visibility along Montecito Road during the evening hours.

The second phase of the proposed project involves all remaining streetlights in the Rossmoor Community in addition to the following District facilities and property:

1. Rush Park Office Building and Auditorium and Parking Lot
2. Rossmoor Park Walkway, Tennis Courts and Monument Sign
3. Security Light Poles at Foster and Kempton Mini-Parks
4. Montecito Center

The proposal would require no out-of-pocket costs to the District with all the funding provided by savings through financing at 0% interest through Southern California Edison Company. Staff has reviewed the proposal which is based on actual power used by RCSD in the operation of our parks and facilities and believes it has excellent possibilities to reduce our energy costs and upgrade our lighting systems to LED at all of our public facilities. In regard to the community wide street lighting upgrade, many California cities, including Newport Beach, Long Beach and the City of Orange have upgraded their streetlights to LED and are very satisfied with the results.

Express Energy Representative and CEO Doc Rivers is present this evening and will discuss the second phase of the project for your consideration. If the upgrades are approved the contract will take effect immediately.

ATTACHMENTS:

1. Express Energy Services, Inc. OBF Narrative from CEO Doc Rivers
2. Signed SCE OBF Loan Applications and Express Energy Proposal packets for the Community-wide and District Facility Street Lighting LED Conversions.



June 29, 2017

Jim Ruth
General Manager

ROSSMOOR COMMUNITY SERVICES DISTRICT

3001 Blume Drive
Rossmoor, CA. 90720

Re: Various Projects LED Lighting – SCE OBF No Out Of Pocket Energy Project
OBF NARRATIVE

Dear Jim,

As requested, we are providing a narrative to explain the conditions of the OBF program and the LED Lighting Upgrade for the board meeting approval on July 5th, 2017 at Rush Park. I will be present at the meeting to answer any questions.

OBF

The On-Bill Financing has been successfully used for a number of years and recently Cottonwood Christian Church received \$120,000 of funding from SCE for the LED upgrade of its parking lot and plaza areas creating a 60% energy savings for the church.

OBF is a 0% interest loan paid for out of the energy savings for a loan term specified that will not fluctuate over the term of the loan. This is a CPUC sponsored program for all utilities it governs.

The same OBF program is available to Rossmoor Community Services District with clarifications as listed:

The OBF application attached is an application which will allow Express Energy to act as your agent to submit the application to SCE for review and approval

The application process with signatures, does not commit or bind you to move forward with the project.

11278 Los Alamitos Blvd. #140 • Los Alamitos, CA • 90740
Phone 714-650-8870 • Efax 714-650-8910
License # 719566 C10 & C31 Trades

The application process will begin the request for SCE to provide 3rd party review vendors to analyze our data and they will do a pre-inspection of the sites which we will be present with Omero or whom you designate to walk with us during their site visit.

The internal review at SCE will look at the wattage, hours of operations, kwh cost and all the components of our energy calculations. SCE engineers have internal processes that may change the values, but we try to keep close to them and the years of experience, our numbers are always close.

SCE will review the OBF application and then send us an email with a PA – Project Approval document as a notice to proceed. Even with this PA, you still are not obligated to move forward with no charges.

After the projects have been installed, SCE will send out the same 3rd party review vendor to perform a post inspection of all the items and complete the loan documents based on what actually got installed.

SCE will pay Express Energy for the work performed with no money out of pocket for the District and no invoice will be received for any of the work stated in each scope of work and detailed in a separate contract between Express and the District.

The LED Lighting proposed for the sites will save 60% of your lighting energy costs every year going forward and the maintenance savings is additional to the utility bill reductions after the OBF 0% interest loan is paid off.

Warranty of product installed is for a period of 5 years with labor and material covered by Express Energy and the makers of the LED products we support. The District will receive a warranty manual and contact info to report any outages. As we are 3 miles from door to your door as a local business enterprise, we can respond expeditiously.

Notes of Interest

SCE has plans to drop the Street Lighting rebate by years end or by 2nd quarter of 2018 as we have learned.

SCE is currently on a path to remove the rebate program as we know it and end up with a greatly reduced rebate program or no program in 2018 as we have learned at various meetings with their program managers.

With 6 months left in 2017, we need to move quickly and will be your point team for all SCE inquiries to provide a seamless successful completion of the projects.

As reviewed on Wednesday June 28, 2017, due to constraints of the SCE rebate program, we will be creative with the funding to upgrade LED lighting at the various sites we have worked so hard with you to report solutions.

This creative funding will be detailed in the contract that Express will provide for your review as well.

We look forward to meeting with your board on July 5th and move the LED upgrades to the next position, implementation of the program goals.

Sincerely,

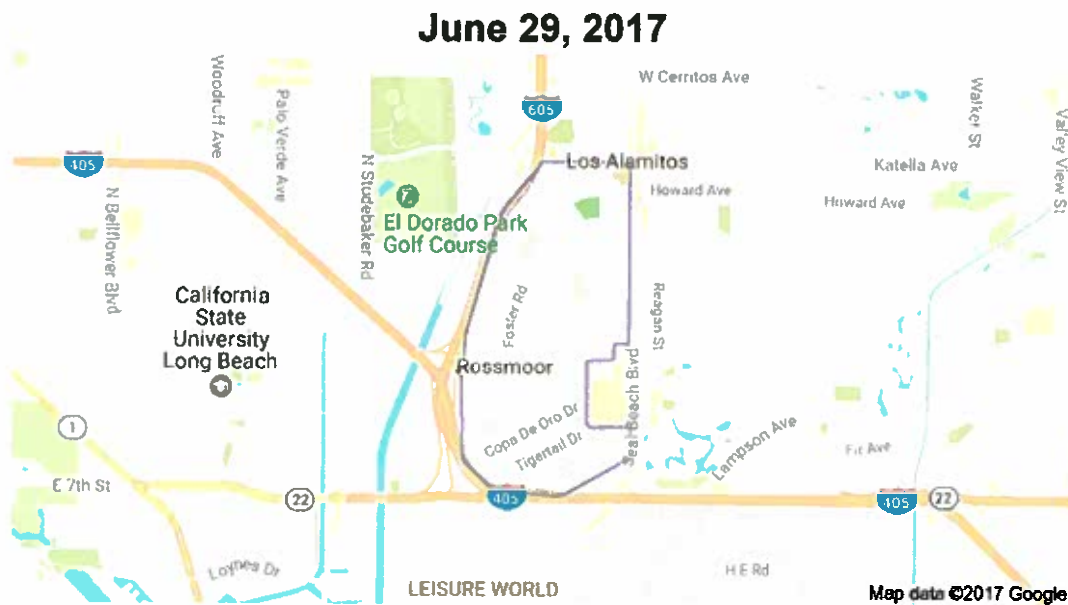
Doc Rivers

CEO

File: RossmoorLED2017

Rossmoor Street Lighting Conversion Citywide – 769 poles

Montecito Area – 28 Poles installed under previous contract



Doc Rivers

10610 Humbolt Street

Los Alamitos, CA 90720

Office: 714-650-8870

Cell: 805-501-3508

E-Fax: 714.650.8910

C10 Electrical License # 719566

2015 On-Bill Financing Application

This On-Bill Financing (OBF) Application, along with an Incentive Application (defined herein) must be submitted and approved **prior** to purchasing or installing your equipment. Approval of this Application does not guarantee funding. OBF Loan funding requires completed installation of equipment and fulfillment of all terms and conditions contained in this Application. Please read all term and conditions of this Application carefully before signing, and contact your SCE representative or Contractor for further information.

Customer Information	
Company/Business Name	Rossmoor Community Services District STREET LIGHTING
Company/Business Mailing Address	3001 Blume Drive, Rossmoor, CA. 90720
Authorized Company/Business Representative	James Ruth
Title	General Manager
SCE Account Representative Name (If applicable)	Not Assigned a field rep
Tax Payer ID and/or SS#	33-0237135

Customer's Authorized Agent Information <small>(Contractor designated in Section 1b of the Incentive Application - If Applicable)</small>	
Customer's Authorized Agent Company Name	Express Energy Services, Inc.
Customer's Authorized Mailing Address	10610 Humbolt Street, Los Alamitos, CA. 90720
Customer's Authorized Agent Representative	Doc Rivers
Title	CEO
Tax ID or SS# for Customer's Authorized Agent	33-0942060

Project Site Information
Please complete this table, indicating all the Service Account(s) included in your Energy Efficiency project. List each Service Account separately (i.e., one Service Account per line). The Service Accounts listed on this Table should match all the Service Accounts listed on the Incentive Application.

Service Account #	Customer Account #	Estimates		
		Project Cost	kWh Savings*	Incentive
3-008-6192-40	2-01-196-7312	353985.35	184123	60817.60

* Only required for Customized measures

Program Description

The On-Bill Financing (OBF) program is offered by Southern California Edison Company (SCE) to qualified SCE non-residential service customers (Customer) to offset the cost of purchasing and installing eligible energy efficiency equipment (Solutions). Through OBF, qualified Customers will receive zero percent (0%) interest, no-fee, unsecured financing for Solutions for which incentives and rebates are approved under an eligible SCE energy efficiency program (Eligible Program).¹

Financing is available to qualified Customers for up to one hundred percent (100%) of the actual installed cost (up to the amount approved by SCE) of approved Solutions, less rebates or incentives received from SCE under applicable Eligible Program(s). The minimum loan amount per service account available through OBF is five thousand dollars (\$5,000). The maximum OBF loan amount available per service account is (i) two hundred fifty thousand dollars (\$250,000) for government and institutional taxpayer-funded Customers, and (ii) one hundred thousand dollars (\$100,000) for commercial Customers,² including general business, industrial and agricultural entities.

Customers may qualify for multiple loans under OBF provided the aggregate dollar amount of the loans does not exceed the maximum OBF loan amount per service account stated above.³

The maximum loan term for a taxpayer-funded government or institutional Customer is ten (10) years (or the expected useful life⁴ of the installed Solutions, whichever is shorter). The maximum loan term for a commercial Customer is five (5) years (or the expected useful life of the installed Solutions, whichever is shorter). The monthly loan repayment amount will be approximately equal to the estimated monthly dollar savings Customer is expected to receive through their SCE utility bill due to the Solution's estimated energy savings.

The fixed monthly loan repayment amount will be invoiced as a line item on Customer's SCE bill. In no event will Customer be entitled to receive a loan amount in excess of one hundred percent (100%) of the actual installed cost (up to the amount approved by SCE) of approved Solutions, less rebates or incentives received for such Solutions under the Eligible Program(s). If the projected loan term is beyond the OBF loan term limit or exceeds the installed Solutions' expected useful life, a loan of a lesser amount may be approved at SCE's sole discretion.

The OBF program has a limited budget. SCE will accept this On-Bill Financing Application (OBF Application) from qualified SCE Customers and will reserve funds on a first-approved, first-served basis until funds are depleted or the OBF program is terminated, whichever occurs first.

This OBF Application is for approval of a reservation of loan funds only. Issuance of OBF loan funds is conditioned on Customer's installation of approved Solutions in accordance with the selected Eligible Program(s), satisfaction of all Eligible Program requirements, and execution by Customer of the On-Bill Financing Loan Agreement.

The terms and conditions of SCE's OBF program may be modified or terminated without prior notice.

 Please initial here to acknowledge that you have viewed the program overview video on <http://on.sce.com/obf>. The video provides a general overview of the program to facilitate your understanding.

¹ Eligible Programs include SCE's Express Solutions pending (not yet installed), Customized Solutions, and rebate/incentive offerings under SCE's Third-Party and Partnership Programs. See www.sce.com/onbill for details. Demand Response Technology Incentives Program is not an Eligible Program. To ensure eligibility of a planned Solution(s) please review the Express Solution and Customized Solutions eligibility requirements in the Energy Management Solutions Directory at www.sce.com/Solutions.

² A taxpayer-funded Customer is defined as a Customer using tax revenue to pay utility bills associated with a service account, included but not limited to cities, counties, public or state-funded schools, public libraries and government offices.

³ A taxpayer-funded Customer is allowed to designate one Service Account to receive loan amounts up to \$1 million, either as a single loan, or as a total of multiple loans for that Service Account.

⁴ The expected useful life (EUL) of a Solution is an average length of time a Solution may be operational, based on historical analysis. If there is more than one Solution installed, the EUL of all installed Solutions will be that of the Solution which contributes the greatest kWh savings for the project.

Eligibility

To qualify for the OBF program, Customer must receive an incentive and/or rebate from SCE pursuant to an Eligible Program. Customer must satisfy all requirements of each selected Eligible Program, including but not limited to execution of such Eligible Program's incentive application (detailed below) and, if applicable, an Eligible Program agreement (see OBF Application Process, A. below). The applicable Energy Management Solutions Incentives Application(s) for Business Customers or Energy Management Solutions Incentives Application for State of California Partnership (both referred to as "Incentive Application") executed by Customer are hereby incorporated into this OBF Application by this reference. If there is any conflict between the terms and conditions of any Eligible Program Incentive Application and the terms and conditions of this OBF Application, the terms and conditions of this OBF Application shall control. If there is any conflict between this OBF Application and the On-Bill Financing Loan Agreement, the On-Bill Financing Loan Agreement shall control.

To qualify for the OBF program, Customer must also satisfy each of the following conditions:

- A. Customer must be an existing commercial, industrial, agricultural, government or institutional customer of SCE.
- B. Customer must have been an SCE customer in the same business (i.e., maintained an active SCE account) for at least 24 consecutive months prior to the start of participation in OBF.
- C. Customer must be in good credit standing with SCE including: (1) no disconnect notice in the past 24 months; (2) no 48-hour shut-off notices in the past 12 months; (3) no returned payments/checks in the past 12 months; (4) not have a deposit on its account to establish or reestablish credit in the past 12 months; and (5) no more than three Overdue Due Notices (20 days late) in the past 12 months.

OBF Application Process

Applying customers must follow these steps:

- A. Customer or Customer's Authorized Agent, if designated, must submit a completed and signed Energy Management Solutions Incentives Application for Business Customers or Energy Management Solutions Incentives Application for State of California Partnership (both referred to as "Incentive Application") along with this 2015 On-Bill Financing Application. Submit both the Incentive Application and this OBF Application online at www.sceonlineapp.com.⁵ SCE will use both applications to determine if Customer is eligible to participate in the OBF program based on Customer's SCE utility bill payment history and the incentive eligibility of selected energy efficiency Solutions. Incomplete or incorrect applications cannot be processed. Electronic, scanned or facsimile signatures may be used for the purposes of enforcing the terms of this Application as though they were originals. Customer may withdraw this OBF Application for any reason by providing SCE with a written notice of such withdrawal.
- B. An SCE engineer or approved third-party reviewer will review the Incentive Application, including an inspection of Customer's existing equipment. If the existing equipment has been removed, Customer's project will not be eligible for OBF funding, and may not qualify for an SCE rebate/incentive under an Eligible Program.
- C. If Customer meets the OBF eligibility requirements and Customer's proposed Solutions set forth in the Incentive Application qualify for rebates and/or incentives, then SCE will reserve OBF loan funds based on the eligible Solutions. When the applicable requirements are met, SCE will consolidate multiple service accounts into one individual OBF loan to provide Customer with the convenience of only one OBF loan rather than multiple OBF loans. A reservation of funding does not guarantee loan funding. Funding shall occur only upon satisfaction of all requirements set forth in this OBF Application. If the OBF Application is denied, SCE will provide Customer and Customer's Authorized Agent (if applicable) with a written statement of the specific reasons for the denial within 30 days of the denial.

(continued)

⁵ For customers without capability to submit this OBF Application online, the Incentive Application and this OBF Application may be submitted by mail to Southern California Edison, Business Incentives, P.O. Box 800, Rosemead, CA 91770, by email to BusinessIncentives@sce.com or by fax to 626-633-3243.

OBF Application Process *(continued)*

- D. Upon notice from SCE of qualification for OBF and reservation of funding, Customer will schedule and install the SCE-approved Solution(s) and when completed, shall submit to SCE a project "Installation Report," along with an itemized proof of purchase, including purchase and installation dates along with specification sheet(s) for the installed Solution(s).
- E. SCE will complete a technical review, including a post-installation inspection of the eligible installed Solution(s). The final loan amount will be re-calculated by SCE at completion and final approval of installation to reflect any changes in the actual installed costs, incentive amount, expected useful life, or estimated energy savings of the Solutions.
- F. Customer will review, sign and have notarized the On-Bill Financing Loan Agreement⁶ provided by SCE specifying Customer's obligations for repayment and all other terms and conditions, and shall submit it to SCE. The On-Bill Financing Loan Agreement will expire ninety (90) days after issuance if the Customer has not returned the executed loan documents to SCE. If Customer still wishes to obtain a loan after expiration of the initial On-Bill Financing Loan Agreement, Customer may notify SCE in writing, and SCE, at its sole discretion, may provide Customer with a new On-Bill Financing Loan Agreement, subject to confirmation that the Customer continues to meet all of the OBF Program requirements.
- G. Upon receipt of the On-Bill Financing Loan Agreement and satisfaction of all remaining OBF program requirements and the selected Eligible Program requirements, SCE will process payment of Customer's OBF loan funds and issue a loan check payable to Customer (or Customer's Authorized Agent contracting on behalf of Customer and designated in this OBF Application) to be sent by mail.
- H. The initial OBF monthly loan installment will appear on Customer's SCE bill within sixty (60) days of the effective date of the On-Bill Financing Loan Agreement and will continue for the term of the loan or until the loan balance is paid off, or as may otherwise be provided in the On-Bill Financing Loan Agreement.

Key OBF Loan Terms

This section provides a non-exhaustive list of some of the key loan terms contained in the On-Bill Financing Loan Agreement, for information purposes only. THIS IS NOT THE OBF LOAN AGREEMENT, WHICH MAY BE EXECUTED BY THE PARTIES ONLY AFTER THE APPLICATION IS APPROVED, THE PROJECT COMPLETE, AND THE FINAL LOAN AMOUNT DETERMINED, IN ACCORDANCE WITH PROGRAM RULES. IN THE CASE OF ANY CONFLICT BETWEEN THESE PROVISIONS AND THE ON-BILL FINANCING LOAN AGREEMENT, THE TERMS AND CONDITIONS OF THE ON-BILL FINANCING LOAN AGREEMENT SHALL CONTROL.

- A. **Amount Financed and Loan Terms.** The On-Bill Financing (OBF) Loan Agreement shall set forth the amount financed, based on the calculations described in this Application, the loan term, payment amounts, service accounts to be billed, and the designated Third-Party Payee(s), if any.
- B. **Prepayment and Partial Payments.** Customer may pay the Loan in monthly installments or pre-pay the entire Loan in one lump sum without penalty, but pre-payments for less than the remaining balance is not allowed. Any partial payments will be applied in equal proportion to the energy charges on the bill and the Loan, and the Customer will be considered to be delinquent and in default of both the energy bill and the Loan.
- C. **Late Payments.** No late payment charges or interest will be assessed for delinquent payments on the Loan Obligation. However, SCE may assess late payment charges for delinquent payments of energy charges pursuant to SCE's Rule 9 which is incorporated herein by reference.

⁶The key terms and conditions of the On-Bill Financing Loan Agreement are set forth in the following section; however, Customer will receive actual On-Bill Financing Loan Agreement for execution once the Project is complete and the actual loan amount is known.

Key OBF Loan Terms *(continued)*

- D. Returned Payments. SCE may require payment of a \$8.00 Returned Check Charge for any check returned from Customer's financial institution unpaid. The Returned Check Charge will also apply to any forms of payment that are subsequently dishonored.
- E. Discontinuance of Service. Amounts due under the OBF Loan Agreement will be amounts deemed due under each SCE utility bill to the Customer's Service Account(s), and a default under the OBF Loan Agreement will be treated as a default under the Customer's Service Account(s). Customer's Loan Obligation (as defined in the OBF Loan Agreement) is subject to the discontinuance provisions of SCE's Rule 11, Discontinuance and Restoration of Service, Section B, Nonpayment of Bills or Summary Bills.
- F. Breach and Acceleration. Any breach by Customer under a Third Party / EMS Agreement or the OBF Agreement will constitute a breach under all of the above referenced agreements. SCE may determine the OBF Agreement to be breached and Customer to be in default if Customer: (1) sells, assigns or otherwise transfers ownership, possession or title of the Site or the Equipment, (2) fails to pay the Monthly Payment amount when due, (3) closes, discontinues or otherwise causes the termination of the Service Account(s), or (4) otherwise breaches the OBF Agreement and/or the Third Party / EMS Agreement, and the breach is not cured as specified therein. Notwithstanding anything to the contrary in the Third Party / EMS Agreement, a breach and default as set forth in this section shall not be subject to any additional cure period. Following a breach as set forth in this section, SCE shall have the right to declare the entire unpaid balance of the Loan Obligation immediately due and payable.

Description of Additional OBF Loan Agreement Provisions. (1) SCE may, but is not obligated to, file a UCC-1 Financing Statement against the Equipment to secure Loan and Customer will agree to execute all documents in connection with the Financing Statement in order for SCE to perfect its security interest; (2) Customer will authorize SCE and its attorneys, upon a Customer breach, to enter a confession of judgment pursuant to Code of Civil Procedure Section 1132 et seq.; (3) the OBF Loan Agreement shall continue in effect until the Loan is paid in full; (4) Customer may not assign its rights or delegate its duties under the OBF Loan Agreement; (5) the OBF Loan Agreement can only be modified or amended through a signed writing by both Customer and SCE, except that, in any given month that Customer does not make full payment on the Loan Obligation, SCE may make payment arrangements, in SCE's sole discretion; and (6) the Customer must represent and warrant that he or she is duly authorized and has the legal capacity to execute and deliver the OBF Loan Agreement on behalf of Customer, and to perform Customer's obligations under the OBF Loan Agreement.

Verification and Certification

I, Customer and applicant hereunder, affirm I have read, understand and agree to all of the specific OBF terms, conditions and other requirements and restrictions set forth in this OBF Application. I certify that all of the information I have provided in this OBF Application is true, correct and complete. I also certify that I have viewed the OBF video on SCE.com, and fully understand my obligations as a Customer under the OBF program. I understand I must meet all eligibility criteria and requirements of both the OBF program and my selected Eligible Program(s) in order to participate in OBF. I understand SCE reserves the right to request additional information to verify my eligibility for OBF.

Signature of Customer

X *James D. Rutt*

Date

June 29, 2017

Signature of Customer's Authorized Agent (if applicable)

X *[Signature]*

Date

6/29/2017

I, as Customer and applicant, further certify if a Customer's Authorized Agent is listed above, I have entered into a contract with said Customer's Authorized Agent for the installation of energy efficiency Solutions at the project site listed above. I understand that: (1) SCE makes no warranty or representation about the Customer's Authorized Agent's qualifications; (2) I am solely responsible for selecting Customer's Authorized Agent to implement the project on my behalf; (3) Customer's Authorized Agent is an independent contractor and not authorized to make any representations on behalf of SCE; and (4) SCE will have no role in resolving any disputes between me, Customer's Authorized Agent, and/or any other third parties. I further authorize all contracts and correspondence to be sent directly to Customer's Authorized Agent specified above. I further authorize Customer's Authorized Agent to request and receive from SCE the customer account information for the SCE account(s) listed in this Application, including billing records, billing history, meter usage date, verification of balances on the account(s), discontinuance notices, and verification of rate and related information, and to schedule any required inspections by SCE at the project site in connection with this OBF Application or the Eligible Program(s).

Signature of Customer

X *James D. Rutt*

Date

June 29, 2017

Form of Payment

- OBF Loan Funds to Customer
 OBF Loan Funds to Customer's Authorized Agent

Payment Release

As Customer, I authorize the payment of my OBF Loan Funds to Customer's Authorized Agent specified above, and I understand I will not be receiving the OBF check from SCE. I also understand my release of this payment to Customer's Authorized Agent does not exempt me from the requirements outlined in this OBF Application.

Signature of Customer

X *James D. Rutt*

Date

June 29, 2017

PLEASE MAKE A COPY OF THIS DOCUMENT FOR YOUR RECORDS

The OBF program is funded by California utility customers and administered by Southern California Edison under the auspices of the California Public Utilities Commission.

Complete the section below to let us know how you would like to be paid.

A. FORM OF PAYMENT (Please check one)

- Incentive Check to Customer
[Complete B and C]
- Utility Bill Credit to Customer
[Complete C and D]
- Incentive Check to third-party Payee
(e.g., contractor) [Complete B, C,
and E. Note: provide third-party
Payee information in Section C.]

B. PAYEE INFORMATION

- Check here if Payee is same as Section 1, Part A (if Payee Customer) or Part B (if Payee is Customer's Authorized Agent). Complete below if Payee Name should be different on the Incentive check.

Payee Name Line 1
(Limit 34 characters)

Express Energy Services Inc.

Payee Name Line 2
(Name to be printed on check. Use only if required)

Jacob Williams

Company/Business Mailing Address

10610 Humbolt St.

City

Los Alamitos

State

CA

Zip

90720

Contact Phone Number

7146508870

Contact E-mail Address

jwilliams@exp-energy.com

C. Payee TAX IDENTIFICATION TYPE (Please check one)

- Federal Tax ID/Employer ID Number [EIN]
- Social Security Number [SSN]

XXXXX2060

Identification Number

PAYEE TAX STATUS (Please Check one)

- Corporation/LLC
- Individual/Sole Proprietor/General Partnership
- Tax-exempt/Non-profit

Exempt Reason

I understand that incentives may be subject to income tax, and if greater than \$600 could be reported to the IRS unless the payee (i.e., the party receiving the incentive) is exempt. As part of a completed application package, the payee will be required to submit to SCE a complete W-9 (Request for Taxpayer Identification Number and Certification) and CA-590 (California Withholding Exemption Certificate) to confirm their tax status. SCE could report incentives as income on IRS form 1099 based on tax status reflected on W-9 and CA-590. I understand that payees should consult their tax advisor concerning the taxability of incentives, and that SCE is not responsible for any taxes that may be imposed due to program incentive payment(s).

D. UTILITY BILL CREDIT (IF YOU PREFER PAYMENT IN THE FORM OF A BILL CREDIT TO THE CUSTOMER OF RECORD COMPLETE THIS SECTION.)

Service Account Number

3 - [] [] [] [] - [] [] [] [] [] [] - [] [] [] []

Customer Account Number

2 - [] [] [] [] - [] [] [] [] [] [] - [] [] [] []

E. PAYMENT RELEASE AUTHORIZATION (PLEASE COMPLETE THIS SECTION IF A CUSTOMER AUTHORIZED AGENT IS TO RECEIVE THE CHECK)

As the Customer, I am authorizing this payment of my incentive to the Payee named in Section 8, Part B, above, and I understand that I will not be receiving the incentive check from SCE. I also understand that my release of this payment to the Payee does not exempt me from the requirements outlined in the Application package.

Customer Name (Please Print)

Signature

Title

Date

Application Check List - Required documentation to be submitted with your application. Refer to the Solutions Directory for an expanded Application Check List (www.sce.com/applicationandtools).

- Payees** (Section 9, Part B of this application) must submit a completed W-9 and CA-590. If Payee is an SCE Partnership partner, only submit a completed W-9.
- Customer's Authorized Agents** (Section 1, Part B of this application) must submit a completed Customer's Authorized Agent Agreement (learn more at www.caasupport.com).
- For all Projects/Solutions** (Express, Customized, and Auto-DR Technology Incentives), you must submit:
 - **Tax ID Information** - For the party receiving incentives ("Payee").
 - **Proof of Payment** - Submit either an Invoice/Store receipt, a Purchase Order, or a Lease Agreement. See below for what each must include.
 - **Spec Sheets** - For each solution.

Invoice/Store Receipt must include:

- Date of Purchase
- Full description of new equipment.
- A line item that subtracts SCE's incentives amount from the Total Project Costs, when the Payee is the Customer's Authorized Agent
- Payment status (paid or payment terms)

Purchase Order must include:

- Date of order or delivery
- Payment terms
- Customer's (Section 1, Part A) signature

Lease Agreement must include:

- Lease start date and length
- Payment terms
- Customer's (Section 1, Part A) signature

4. For Customized Solutions, you must also provide:

- **Calculations in the original, editable file format** - Do *not* include hand written calculations

Note: Calculations are automatically attached when using the Online Application's Solutions Calculation Wizard. For a list of preferred tools for calculations, go to www.sce.com/customized_solutions.

5. Additional attachments required for some solutions (e.g., air compressors for process and pumping, lighting, PC software, etc.). Review the eligibility requirements carefully.



Applicant Agreement Regarding Program Terms and Conditions

I, the Applicant (and Customer's Authorized Agent of the Applicant, if applicable), hereby agree (the "Agreement") to the following terms and conditions to my participation in: (1) Express Solutions Program, (2) Customized Solutions Program, and/or (3) Automated Demand Response (Auto-DR) Technology Incentives Program (the "Programs"). The Programs are identified and further described in the appropriate attachments to the Application, and also in the 2016 Express Procedures Manual for Business (www.sce.com/express_solutions), the 2016 Statewide Customized Offering Procedures Manual for Business (www.sce.com/customized_solutions), and the 2016 Auto-DR Technology Incentives Program Guidelines (www.sce.com/autodr), as applicable.

- 1.a Incorporation by Reference: The Application (together with all applicable attachments) is hereby incorporated by reference into, and made a part of, this Agreement.
- 1.b Incorporation by Reference—SCE Partnerships (if applicable). To the extent Applicant is a participant in an SCE 2016 Local Government or Institutional Partnership, the following shall apply: In addition to the Application, the executed agreement to jointly deliver the applicable 2016 Energy Efficiency Partnership Program between Applicant and SCE (and other California utilities where applicable) (the "Partnership Agreement") shall also be incorporated into this Agreement by this reference. Should a conflict exist between the terms and conditions of this Agreement and the Partnership Agreement (including but not limited to Section 10 of this Agreement), then the terms and conditions of the Partnership Agreement shall control with respect to such conflict.
- 2. Limitation on Funding Availability: Each Program has limited funding and is offered on a first-come, first-served basis until funding is depleted or the Program is terminated, whichever comes first. I further understand that submission of this Application is not a guarantee of payment by SCE, nor is it a guarantee of fund availability. Upon SCE's approval of this Application and SCE's execution of a Program project agreement and/or Project Approval Letter, as applicable, incentive funds will be reserved by SCE. However, payment of any incentive is subject to post-installation performance verification.
- 3. Changes to Program: Funding and conditions of each Program are subject to the jurisdiction of the California Public Utilities Commission ("CPUC"), and shall be subject to such changes or modifications as the CPUC may, from time to time, direct in the exercise of its jurisdiction. I understand that if a Program is modified in any way or terminated by order of any government entity, then this Agreement shall be revised or terminated consistent with that order. In addition, SCE may suspend or terminate any agreement related to a Program without cause (and without prior written notice) if SCE determines suspension or termination of the agreement is necessary in order to make changes to the related Program or if SCE is ordered by the CPUC to modify or discontinue a Program and/or any agreements related to a Program. I agree that SCE will not be liable for any damages or compensation of any kind that may result from the changes described in this paragraph 3.
- 4. Right of Assignment: SCE may assign any agreement related to my participation in a Program, in whole or in part, or its rights and obligations hereunder, directly or indirectly, by operation of law or otherwise, without my prior written consent, provided SCE remains obligated for payments incurred prior to the assignment. I may not assign this Application, in whole or in part, or my rights and obligations hereunder, directly or indirectly, by operation of law or otherwise without the prior written consent of SCE.
- 5. Site Access and Inspection Requirements: The Program(s) I select may require installations, audits, inspections, measurements of the performance of the project measure(s) (referred to as "solution(s)"), and/or verification of installation of solutions. Therefore, I agree to provide, and I am solely responsible for ensuring that, SCE and/or its agents, assigns, or contractors and the CPUC and/or its agents or assigns have reasonable access to the project site(s) for these purposes. If I fail to provide reasonable access for these purposes, SCE, in its sole discretion, may require me to repay any incentive amounts already paid to me, may cease making any additional incentive payments otherwise due and may terminate this Agreement. If SCE requires me to repay the incentives already paid, I shall repay any incentive amount due within thirty (30) days of notification by SCE.
- 6. Authorized Services: I understand that SCE employees, contractors and/or agents are authorized to provide only the services described in the Application for the Programs. SCE assumes no responsibility for any services, installations, improvements or equipment offered or provided to me by an SCE employee, contractor or agent other than those specified in this Application or that have not been authorized by SCE.
- 7. Release and Use of Information: I authorize SCE to release my contact and other relevant information to SCE's employees, contractors and/or agents for purposes related to my participation in the Program(s). I further authorize SCE's employees, contractors and agents to contact me with regard to the initiation, performance, and/or verification of any of the terms and conditions of the applicable Program(s).
- 8. Calculation of Energy Savings: SCE will not pay incentives for any energy savings in excess of the actual annual amount of my electricity usage at each SCE service account for which incentives are requested.
- 9. Equipment Eligible for Incentives: Energy savings and demand reduction resulting from the project must be above and beyond baseline energy performance, which include state-mandated codes, federal-mandated codes, industry-accepted performance standards or other baseline energy performance standards as determined by SCE. Refurbished and/or leased equipment is not eligible for Program incentives. Specific restrictions may apply to each energy efficiency solution, as outlined in the instructions and attached Application forms.
- 10. Method for Calculation of Incentive Payments: I understand that SCE pays up to 50% of the project cost for Customized Solutions, and up to 100% of the equipment cost for Express Solutions. For Auto-DR Technology Incentives, SCE pays up to \$300 per kW reduced (not to exceed 100% of the actual and reasonable cost for the purchase and installation of qualifying equipment) in accordance with the 2016 Auto-DR Technology Incentives Program Guidelines. Customized calculations will be in accordance with the 2016 Statewide Customized Offering Procedures Manual for Business (www.sce.com/customized_solutions). I further understand that the total calendar year incentive payments to an individual SCE customer cannot exceed \$3 million for Customized Solutions and \$4.5 million for Express Solutions per program cycle 2016. Auto-DR Technology Incentives payments to an individual SCE customer cannot exceed \$5 million per program cycle 2016. SCE retains the sole discretion to determine the appropriate baseline values and energy savings calculations used to determine actual incentive payments. Incentives shall be paid only on projects that exceed the baseline performance standards applicable when the Application is signed. SCE reserves the right to modify or cancel the incentive amount if the actual solution installed differs from the installation as set forth in the Application.
- 11. Limitations on Incentive Payments: I understand that payments of Program incentives will be made only after all Program requirements are met, to SCE's sole satisfaction. Payment of incentives will be made as designated by me in the Application.
- 11.1 I understand that energy savings for which incentives are paid cannot exceed my actual electric usage for my customer service account for which the incentives are being requested. Non-SCE supply, such as cogeneration or delivery from another commodity supplier, does not qualify as usage from SCE (with the exception of Direct Access customers or customers paying departing load fees for which SCE collects Public Good Charge (PGC) surcharges).
- 11.2 To be eligible for Program incentives, I understand that if I am not in good standing on all of my service accounts and contracts with SCE or do not meet the program requirements, SCE may hold my incentives or apply them towards amounts I owe to SCE. I agree that I have not and will not apply for or receive rebates, incentives or services for the solution(s) covered by this Application from any other utility, state or local program funded by the PGC. I further agree that I will not apply or receive rebates, incentives, or services for the incentive(s) covered by this Application in an amount greater than the total cost of the solution(s). Because the Programs are funded by California utility ratepayers and administered by SCE under the auspices of the CPUC, I may face adverse consequences (i.e., a requirement that I return payments that were made to me or a restriction on my eligibility to participate in other programs) if I violate these restrictions.
- 11.3 I understand that all projects and/or solutions must be completely installed and fully operational one year from SCE's written project Application approval date to be eligible for incentive payments. SCE reserves the right to cease making incentive payment(s), require the return of the total or prorated incentive payments and/or terminate this Agreement if the project is not completely installed and fully operational by such date, unless an installation extension is granted, in writing, by SCE.
- 12. Estimated Savings May Not Equal Actual Savings: I understand that all energy savings, incentives, and installed costs provided by SCE during the Program Application process are estimates only, and are subject to change based on SCE review and approval and that I am solely responsible for the selection, purchase, installation and ownership of the equipment and services under the Programs.
- 13. Energy Benefits: As a qualified SCE customer, I certify that the indicated energy savings products are for use in my project site and not for resale. I agree to provide SCE with documents establishing paid proof of purchase and installation of the solutions applied for in this Application. I understand the incentive payments are based on related energy benefits over the life of the product. I agree that if (a) I do not provide Southern California Edison with 100% of the related energy benefits specified in the rebate form for the life of the product or for a period of five (5) years from receipt of rebate, whichever is less, or (b) I cease to be a customer of SCE during said time period, I shall refund a prorated amount of rebate dollars to SCE based on the actual period of time for which I provided the related energy benefits as an electric customer of SCE.
- 14. Risk Allocation: I UNDERSTAND THAT SCE MAKES NO REPRESENTATION OR WARRANTY, EXPRESS OR IMPLIED, REGARDING MANUFACTURERS, DEALERS, CONTRACTORS, MATERIALS OR WORKMANSHIP OR REGARDING SELECTION OR QUALIFICATION OF CUSTOMER'S AUTHORIZED AGENTS. I ALSO UNDERSTAND, AND HAVE CAUSED MY CUSTOMER'S AUTHORIZED AGENT (IF ANY) TO UNDERSTAND, THAT SCE MAKES NO WARRANTY, EXPRESS OR IMPLIED, INCLUDING WITHOUT LIMITATION THE IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR ANY PARTICULAR PURPOSE, USE OR APPLICATION OF THE PRODUCTS OR SOLUTIONS. I AGREE TO HOLD HARMLESS AND RELEASE TO THE EXTENT PERMITTED UNDER APPLICABLE LAW SCE, ITS AFFILIATES, SUBSIDIARIES, PARENT COMPANY, OFFICERS, DIRECTORS, AGENTS AND EMPLOYEES OF EACH OF THEM, FROM AND AGAINST ALL CLAIMS, DEMANDS, LOSSES, DAMAGES, COSTS, EXPENSES, AND LIABILITY (LEGAL, CONTRACTUAL, OR OTHERWISE), WHICH ARISE FROM OR ARE IN ANY WAY CONNECTED WITH ANY OF THE PROGRAMS, INCLUDING, BUT NOT LIMITED TO (1) INJURY TO OR DEATH OF PERSONS, INCLUDING BUT NOT LIMITED TO EMPLOYEES OF SCE OR APPLICANT, (2) INJURY TO PROPERTY OR OTHER INTERESTS OF SCE, APPLICANT, OR ANY THIRD PARTY, (3) VIOLATION OF LOCAL, STATE OR FEDERAL COMMON LAW, STATUTE OR REGULATION, INCLUDING BUT NOT LIMITED TO ENVIRONMENTAL LAWS OR REGULATIONS, OR (4) STRICT LIABILITY IMPOSED BY ANY LAW OR REGULATION. I ALSO UNDERSTAND THAT IN NO EVENT SHALL SCE BE LIABLE FOR ANY SPECIAL, INCIDENTAL, INDIRECT OR CONSEQUENTIAL DAMAGES, INCLUDING, WITHOUT LIMITATION, LOSS OF PROFITS OR COMMITMENTS TO SUBCONTRACTORS, AND ANY SPECIAL, INCIDENTAL, INDIRECT OR CONSEQUENTIAL DAMAGES INCURRED BY APPLICANT.
- 15. Advertising, marketing, and use of SCE's name: I agree that I will not use SCE's corporate name, trademark, trade name, logo, identity or any affiliation for any reason, including soliciting customers to participate in the Programs, without SCE's prior written consent. I will make no representations to my customers or any other entity or individual on behalf of SCE.
- 16. Conflict between terms: Should a conflict exist between this Agreement and the documents incorporated by reference, this Agreement shall control. Should a conflict exist in the documents incorporated by reference, the documents shall control in the following order: (1) SCE's Project Approval Letter accepting the incentive(s) and providing incentive estimate(s) based on solutions approved in the Application, and (2) Applicant's approved Application(s). Should a conflict exist between an applicable federal, state or local law, rule, regulation, or other code and this Agreement, the law, rule, regulation, order or code shall control. Each party shall notify the other as soon as reasonably practical, but no later than seven (7) days, upon the identification of any conflict or inconsistency concerning the Application or any documents incorporated by reference.

MUST BE COMPLETED BY APPLICANT

- 17. I hereby acknowledge the following:
 - By checking this box, I confirm that I will have used a license contractor, where applicable, and will have obtained all required permits for this installation. I understand that it is my responsibility, at my own expense, to ensure that contractors and/or subcontractors used obtain and maintain licenses and permits required by federal, state, local or other relevant governing or regulatory bodies needed to perform its work. I further understand that failure to use licensed contractors will constitute a material breach of my obligations hereunder.
- 18. I hereby acknowledge the following (check ONLY ONE of the following options):
 - I am SELF-ADMINISTERING this project. Upon project approval, if applicable to requested Program(s), I intend to enter into an agreement with SCE for delivery of energy savings/demand reduction resulting from the installation of energy efficiency and demand response solutions at the project site listed in Section 2 of this Application.
 - I have entered into a contract with the Customer's Authorized Agent indicated below for the installation of energy efficiency and/or demand response solutions at the project site listed in Section 2 of this Application. Upon project approval, if applicable to requested Program(s), my Customer's Authorized Agent is authorized to enter into the necessary agreements with SCE for delivery of energy savings and/or demand reduction resulting from the installation of these solutions at the project site. I understand that: (i) SCE makes no warranty or representation about the Customer's Authorized Agent's qualifications; (ii) I am solely responsible for selecting the Customer's Authorized Agent to implement the project on my behalf; (iii) that the Customer's Authorized Agent is an independent contractor and not authorized to make any representation on behalf of SCE, and (iv) that SCE will have no role in resolving any disputes between me, the Customer's Authorized Agent and/or any other third parties. I further authorize all contracts and correspondence to be sent directly to the Customer's Authorized Agent specified below.
- 19. Verification and Certification: I affirm that I am authorized to enter into this Agreement and that I have read, understand, and agree to all of the specific terms, conditions and other requirements and restrictions set forth in this Agreement for each of the Programs selected in the Application for my participation. I certify that the information I have provided in the Application that accompanies this Agreement is true and correct, and the project(s) for which I am requesting Program funding meet(s) all applicable requirements as set forth in this Application. Furthermore, I understand and agree that I meet all eligibility requirements for participation in the Program(s) for which I am applying. SCE reserves the right to request additional information to verify Applicant's eligibility to participate in the Program(s).

Customer Name (Please Print)	Signature	Title	Date
JAMES D. RUTH		General Manager	June 29, 2017
Customer Authorized Agent Name (Please Print)	Signature	Title	Date
DOC RIVERS		CEO	6/29/2017

Facsimile Signature: Copies of Applicant's signed signature page may be transmitted to SCE by facsimile or other electronic means. Copies of the signature pages so transmitted may be used for the purpose of enforcing the terms of this Agreement as though they were originals.

PLEASE MAKE A COPY OF THIS DOCUMENT FOR YOUR FILES



Go paperless at www.sce.com/ebilling. It's fast, easy and secure.

P.O. Box 300
Rosemead, CA
91772-0001
www.sce.com

Your electricity bill

ROSSMOOR COMMUNITY SERV DIST / Page 1 of 10

For billing and service inquiries call 1-800-990-7788,

Customer account 2-01-196-7312

For emergency services call 24 hrs a day, 7 days a week

3001 BLUME DR
ROSSMOOR, CA 90720-4638

Date bill prepared: Oct 7 '15

Your account summary

Amount of your last bill	\$8,979.76
Payment we received on Sep 25 '15 - thank you	-\$8,979.78
Balance forward	\$0.00
Your new charges	\$9,078.11
Total amount you owe by Oct 26 '15	\$9,078.11

PAID
15674
10/20
17443
10-60-5650

Summary of your billing detail

Service account	Service address	Billing period	Your rate	New charges
3-008-6192-40	RCSD VARIOUS	Sep 1 '15 to Oct 1 '15	LS-1-ALLNITE (Utility owned)	\$8,919.54
Charges for lamps in service	LOS ALAMITOS, CA			
3-008-6192-40	RCSD VARIOUS	Jul 1 '14 to Sep 1 '15	LS-1-ALLNITE (Utility owned)	\$158.57
Charges for lamps added	LOS ALAMITOS, CA			
				\$9,078.11

Things you should know

You may notice a change in your billing statement...

Effective October 1, 2015, your rates changed. Your change may vary based on usage. For details about these changes, please visit www.sce.com/bill_change

JV

Please return the payment stub below with your payment and make your check payable to Southern California Edison. If you want to pay in person, call 1-800-747-8908 for locations, or you can pay online at www.sce.com.

(14-574) Tear here

Tear here

Rossmoor Street Lights Upgrade



Lighting Upgrade Proposal - Executive Summary

6/20/2017

	Totals
Estimated Existing Annual Lighting Energy Cost	\$ 110,515.50
Estimated Proposed Annual Lighting Energy Cost	\$ 44,231.29
Estimated Annual Lighting Energy Savings	\$ 66,284.21
 1st Year Estimated Operational Savings	 \$ 66,284.21

Utility Energy Values	
kW reduced	44.91
% reduced	60%
kWh savings	184,123
Monthly Savings \$	5,524

Pre-Incentive Project Cost	\$ 378,048.94
Estimated Utility Incentive	\$ (60,817.60)
Project Cost	\$ 317,231.34
Trade Association Subsidy	\$ (24,063.58)
Net Project Cost	\$ 293,167.75
Payback	
Years	4.42
Months	53.07

Year	Annual Savings
1	\$ 66,284.21
2	\$ 66,284.21
3	\$ 66,284.21
4	\$ 66,284.21
5	\$ 66,284.21
Total	\$ 331,421.04

Prevailing Wage Project

PROJECT CAN BE COMPLETED WITH NO CAPITAL OUTLAY

1. Subject to Utility approval, you can complete this project with no capital outlay.
2. The net project cost \$ 293,168 can be paid direct to a contractor through a special project financing program by the Utility.
3. The project financing is provided at zero percent interest.
4. The project financed amount of \$ 293,168 is repaid from energy savings.

\$66,284 of the \$ 66,284 operational savings repays the financed amount for 53 months
 During the 53 months, the months, additional savings for maintenance and interior HVAC savings will be a benefit
 After the 53 months, you:

- a. Keep all operational savings, estimated to be in excess of \$ 76,227
- b. Has the lighting quality from all new fixtures.
- c. Has enjoyed reduced maintenance and interior space A/C costs.
- d. Will not have had out-of-pocket cost.

8. Estimated rebate from the Utility is subject to utility approval with operational savings to be determined upon finalization of the project scope.



Rossmoor Street Lights Upgrade
6/20/2017

10610 Humbolt St., Los Alamitos, CA 90720
 Phone: 714-650-8870 e-Fax: 714-650-8910

Lighting Upgrade Opportunity Report
Energy Calculations

ID Location		Existing System				Proposed System			
#	Area	Fixture Type	Existing Qty	Input Watts	Kw	Conversion	Proposed Qty	Input Watts	Kw
1	Street	LU70/D/MED HPS 70watt 5800 lumen	747	95	70.97	38w LED new fixture (Can adjust in field 24w/38w/48)	747	38	28.39
2	Street	LU100/MED HPS 100watt 9500 lumens	8	130	1.04	48w LED new fixture	8	48	0.38
3	Street	LU150/55 HPS 150watt 16000 lumens	7	180	1.26	70w LED new fixture	7	70	0.49
3	Street	LU200/ECO HPS 200watt 22000 lumens	7	230	1.61	101w LED new fixture	7	101	0.71
Totals			769		74.88	Totals	769		29.97

795 Total fixtures
 -26 Montecito done
 769 Balance left to install

Existing Kw 74.88
 Proposed Kw 29.97
 Reduced Kw 44.91
 Savings **60%**

Rossmoor Street Lights Upgrade

6/20/2017

Lighting Upgrade Opportunity Report

Energy Calculations

Energy Calculations								Utility Rebates					
Burn Hours	kWh Rate	Existing Annual Energy Cost	Proposed Annual Energy Cost	Saved Annual Energy Cost	kWh Existing	kWh Proposed	kWh Saved	Rebate Description	Rebate Code	Qty	# of lamps or kWh Saved	Rebate per type	Rebate Total Value
4100	\$0.360	\$104,744.34	\$41,897.74	\$62,846.60	290,957	116,383	174,574	38w LED new fixture (Can adjust in field 24w/38w/48)	LT-73136	747.00	174,573.90	\$ 78.40	\$ 58,564.80
4100	\$0.360	\$1,535.04	\$566.78	\$968.26	4,264	1,574	2,690	48w LED new fixture	LT-80500	8.00	2,689.60	\$ 91.20	\$ 729.60
4100	\$0.360	\$1,859.76	\$723.24	\$1,136.52	5,166	2,009	3,157	70w LED new fixture	LT-24820	7.00	3,157.00	\$ 105.60	\$ 739.20
4100	\$0.360	\$2,376.36	\$1,043.53	\$1,332.83	6,601	2,899	3,702	101w LED new fixture	LT-78130	7.00	3,702.30	\$ 112.00	\$ 784.00
		\$110,515.50	\$44,231.29	\$66,284.21	306,988	122,865	184,123	Estimated Rebate Program				\$ 60,817.60	

Sample Street Light Review



Figure1- Montecito @ Shakespears Drive Street Lighting Poles in Background- 2 Poles

STREET NAME AND CROSS STREET / LOCATION OF STREET LIGHT	SHROUD YES/NO	LUMENS	SIZE	POLE #
MONTECITO @ SHAKESPEARS DR. (POLE # 1220600) N/S E/B	NO	5800	7	1220600
MONTECITO @ SHAKESPEARS DR. S/B W/S	NO	5800	7	1220699

Rossmoor Street Lighting HID to LED

The existing street lighting in Rossmoor is HID – High Intensity Discharge with the lighting system using High Pressure Sodium which has a amber or golden hue representing a kelvin temperature color of 2100k to 2700k. Metal Halide which is in the Parks sports lighting is 4100k and more white color temperature hues.

The Street Lighting fixtures on Montecito are owned and operated by SCE Southern California Edison, but are paid solely by the city of Rossmoor for the cost of power each hour they operate which is 7 days per week dawn to dusk, calculated by SCE as 4100 hours.

I have email declaration from SCE director of OBF – On Bill Financing that they will allow Rossmoor to use the no cost finance program to purchase and change the existing street lights to LED. We also will apply for the rebates that SCE offers as part of their CPUC incentive structure to help offset some of the costs of the new LED street light fixtures.

The poles are not replaced, only the fixtures on the poles are needed to be replaced. No wiring is needed unless the wiring in the pole is found to be old and in need of replacement which is not typical.

There are 28 poles identified in the following report for new LED fixtures on Montecito. We have a second report which covers all the poles in the city with great energy savings, costs and ROI Return on Investment that are shown in this report.

Scope of Work

Walk the poles with Rossmoor staff to make sure we have the correct poles requested to be changed.

Take foot candle readings to measure existing lighting at night

Submit rebate application and OBF application to SCE for approval and internal review.

Get notice to proceed from SCE with rebate reservation secured

Order material and install with post inspection by SCE and Rossmoor handled by Express Energy.

SCE Correspondence

Janny,

As long as the project is approved through the incentive program, we should be able to offer OBF.

Thank you,

Delia Williams

Southern California Edison

Program Manager - On Bill Financing Program

1515 Walnut Grove Ave, Rosemead, CA 91770

Office: [626-302-0967](tel:626-302-0967) | PAX: 20967

Email: delia.williams@sce.com

From: Janny Kim

Sent: Thursday, January 12, 2017 12:17 PM

To: Doc Rivers <docrivers@exp-energy.com>

Cc: Jacob Williams <jwilliams@exp-energy.com>; Delia Williams <Delia.Williams@sce.com>

Subject: RE: (External):RE: (External):FW: Street Lights Information

Hi Delia – I have a question from a CAA, Doc Rivers.

He has a customer (see attached bill) that has to do with street lighting. The customer pays the bill but SCE owns the poles. Can we put this project through OBF assuming the lighting project proposed meets requirements for Express/Customized incentives?

Please let us know.

Thanks,

Janny

From: Doc Rivers [<mailto:docrivers@exp-energy.com>]

Sent: Thursday, January 12, 2017 12:11 PM

To: Janny Kim <Janny.Kim@sce.com>

Cc: Jacob Williams <jwilliams@exp-energy.com>

Subject: (External):RE: (External):FW: Street Lights Information

Rossmoor LED Lighting Conversion ROSSMOOR PARK

SCE UTILITY OBF PROGRAM



June 29, 2017

By

Doc Rivers

10610 Humbolt Street

Los Alamitos, CA 90720

Office: 714-650-8870

Cell: 805-501-3508

E-Fax: 714.650.8910

C10 Electrical License # 719566

2015 On-Bill Financing Application

This On-Bill Financing (OBF) Application, along with an Incentive Application (defined herein) must be submitted and approved *prior* to purchasing or installing your equipment. Approval of this Application does not guarantee funding. OBF Loan funding requires completed installation of equipment and fulfillment of all terms and conditions contained in this Application. Please read all term and conditions of this Application carefully before signing, and contact your SCE representative or Contractor for further information.

Customer Information	
Company/Business Name	Rossmoor Community Services District ROSSMOOR PARK
Company/Business Mailing Address	3001 Blume Drive, Rossmoor, CA. 90720
Authorized Company/Business Representative	James Ruth
Title	General Manager
SCE Account Representative Name (If applicable)	Not Assigned a field rep
Tax Payer ID and/or SS#	33-0237135

Customer's Authorized Agent Information <small>(Contractor designated in Section 1b of the Incentive Application -- If Applicable)</small>	
Customer's Authorized Agent Company Name	Express Energy Services, Inc.
Customer's Authorized Mailing Address	10610 Humbolt Street, Los Alamitos, CA. 90720
Customer's Authorized Agent Representative	Doc Rivers
Title	CEO
Tax ID or SS# for Customer's Authorized Agent	33-0942060

Project Site Information
Please complete this table, indicating all the Service Account(s) included in your Energy Efficiency project. List each Service Account separately (i.e., one Service Account per line). The Service Accounts listed on this Table should match all the Service Accounts listed on the Incentive Application.

Service Account #	Customer Account #	Estimates		
		Project Cost	kWh Savings*	Incentive
3-003-5529-69	2-02-403-5149	20357.39	8552	4000

* Only required for Customized measures

Program Description

The On-Bill Financing (OBF) program is offered by Southern California Edison Company (SCE) to qualified SCE non-residential service customers (Customer) to offset the cost of purchasing and installing eligible energy efficiency equipment (Solutions). Through OBF, qualified Customers will receive zero percent (0%) interest, no-fee, unsecured financing for Solutions for which incentives and rebates are approved under an eligible SCE energy efficiency program (Eligible Program).¹

Financing is available to qualified Customers for up to one hundred percent (100%) of the actual installed cost (up to the amount approved by SCE) of approved Solutions, less rebates or incentives received from SCE under applicable Eligible Program(s). The minimum loan amount per service account available through OBF is five thousand dollars (\$5,000). The maximum OBF loan amount available per service account is (i) two hundred fifty thousand dollars (\$250,000) for government and institutional taxpayer-funded Customers, and (ii) one hundred thousand dollars (\$100,000) for commercial Customers,² including general business, industrial and agricultural entities.

Customers may qualify for multiple loans under OBF provided the aggregate dollar amount of the loans does not exceed the maximum OBF loan amount per service account stated above.³

The maximum loan term for a taxpayer-funded government or institutional Customer is ten (10) years (or the expected useful life⁴ of the installed Solutions, whichever is shorter). The maximum loan term for a commercial Customer is five (5) years (or the expected useful life of the installed Solutions, whichever is shorter). The monthly loan repayment amount will be approximately equal to the estimated monthly dollar savings Customer is expected to receive through their SCE utility bill due to the Solution's estimated energy savings.

The fixed monthly loan repayment amount will be invoiced as a line item on Customer's SCE bill. In no event will Customer be entitled to receive a loan amount in excess of one hundred percent (100%) of the actual installed cost (up to the amount approved by SCE) of approved Solutions, less rebates or incentives received for such Solutions under the Eligible Program(s). If the projected loan term is beyond the OBF loan term limit or exceeds the installed Solutions' expected useful life, a loan of a lesser amount may be approved at SCE's sole discretion.

The OBF program has a limited budget. SCE will accept this On-Bill Financing Application (OBF Application) from qualified SCE Customers and will reserve funds on a first-approved, first-served basis until funds are depleted or the OBF program is terminated, whichever occurs first.

This OBF Application is for approval of a reservation of loan funds only. Issuance of OBF loan funds is conditioned on Customer's installation of approved Solutions in accordance with the selected Eligible Program(s), satisfaction of all Eligible Program requirements, and execution by Customer of the On-Bill Financing Loan Agreement.

The terms and conditions of SCE's OBF program may be modified or terminated without prior notice.

J.D.R. Please initial here to acknowledge that you have viewed the program overview video on <http://on.sce.com/obf>.
The video provides a general overview of the program to facilitate your understanding.

¹ Eligible Programs include SCE's Express Solutions pending (not yet installed), Customized Solutions, and rebate/incentive offerings under SCE's Third-Party and Partnership Programs. See www.sce.com/onbill for details. Demand Response Technology Incentives Program is not an Eligible Program. To ensure eligibility of a planned Solution(s) please review the Express Solution and Customized Solutions eligibility requirements in the Energy Management Solutions Directory at www.sce.com/Solutions.

² A taxpayer-funded Customer is defined as a Customer using tax revenue to pay utility bills associated with a service account, included but not limited to cities, counties, public or state-funded schools, public libraries and government offices.

³ A taxpayer-funded Customer is allowed to designate one Service Account to receive loan amounts up to \$1 million, either as a single loan, or as a total of multiple loans for that Service Account.

⁴ The expected useful life (EUL) of a Solution is an average length of time a Solution may be operational, based on historical analysis. If there is more than one Solution installed, the EUL of all installed Solutions will be that of the Solution which contributes the greatest kWh savings for the project.

Eligibility

To qualify for the OBF program, Customer must receive an incentive and/or rebate from SCE pursuant to an Eligible Program. Customer must satisfy all requirements of each selected Eligible Program, including but not limited to execution of such Eligible Program's incentive application (detailed below) and, if applicable, an Eligible Program agreement (see OBF Application Process, A. below). The applicable Energy Management Solutions Incentives Application(s) for Business Customers or Energy Management Solutions Incentives Application for State of California Partnership (both referred to as "Incentive Application") executed by Customer are hereby incorporated into this OBF Application by this reference. If there is any conflict between the terms and conditions of any Eligible Program Incentive Application and the terms and conditions of this OBF Application, the terms and conditions of this OBF Application shall control. If there is any conflict between this OBF Application and the On-Bill Financing Loan Agreement, the On-Bill Financing Loan Agreement shall control.

To qualify for the OBF program, Customer must also satisfy each of the following conditions:

- A. Customer must be an existing commercial, industrial, agricultural, government or institutional customer of SCE.
- B. Customer must have been an SCE customer in the same business (i.e., maintained an active SCE account) for at least 24 consecutive months prior to the start of participation in OBF.
- C. Customer must be in good credit standing with SCE including: (1) no disconnect notice in the past 24 months; (2) no 48-hour shut-off notices in the past 12 months; (3) no returned payments/checks in the past 12 months; (4) not have a deposit on its account to establish or reestablish credit in the past 12 months; and (5) no more than three Overdue Due Notices (20 days late) in the past 12 months.

OBF Application Process

Applying customers must follow these steps:

- A. Customer or Customer's Authorized Agent, if designated, must submit a completed and signed Energy Management Solutions Incentives Application for Business Customers or Energy Management Solutions Incentives Application for State of California Partnership (both referred to as "Incentive Application") along with this 2015 On-Bill Financing Application. Submit both the Incentive Application and this OBF Application online at www.sceonlineapp.com.⁵ SCE will use both applications to determine if Customer is eligible to participate in the OBF program based on Customer's SCE utility bill payment history and the incentive eligibility of selected energy efficiency Solutions. Incomplete or incorrect applications cannot be processed. Electronic, scanned or facsimile signatures may be used for the purposes of enforcing the terms of this Application as though they were originals. Customer may withdraw this OBF Application for any reason by providing SCE with a written notice of such withdrawal.
- B. An SCE engineer or approved third-party reviewer will review the Incentive Application, including an inspection of Customer's existing equipment. If the existing equipment has been removed, Customer's project will not be eligible for OBF funding, and may not qualify for an SCE rebate/incentive under an Eligible Program.
- C. If Customer meets the OBF eligibility requirements and Customer's proposed Solutions set forth in the Incentive Application qualify for rebates and/or incentives, then SCE will reserve OBF loan funds based on the eligible Solutions. When the applicable requirements are met, SCE will consolidate multiple service accounts into one individual OBF loan to provide Customer with the convenience of only one OBF loan rather than multiple OBF loans. A reservation of funding does not guarantee loan funding. Funding shall occur only upon satisfaction of all requirements set forth in this OBF Application. If the OBF Application is denied, SCE will provide Customer and Customer's Authorized Agent (if applicable) with a written statement of the specific reasons for the denial within 30 days of the denial.

(continued)

⁵ For customers without capability to submit this OBF Application online, the Incentive Application and this OBF Application may be submitted by mail to Southern California Edison, Business Incentives, P.O. Box 800, Rosemead, CA 91770, by email to BusinessIncentives@sce.com or by fax to 626-633-3243.

OBF Application Process *(continued)*

- D. Upon notice from SCE of qualification for OBF and reservation of funding, Customer will schedule and install the SCE-approved Solution(s) and when completed, shall submit to SCE a project "Installation Report," along with an itemized proof of purchase, including purchase and installation dates along with specification sheet(s) for the installed Solution(s).
- E. SCE will complete a technical review, including a post-installation inspection of the eligible installed Solution(s). The final loan amount will be re-calculated by SCE at completion and final approval of installation to reflect any changes in the actual installed costs, incentive amount, expected useful life, or estimated energy savings of the Solutions.
- F. Customer will review, sign and have notarized the On-Bill Financing Loan Agreement⁶ provided by SCE specifying Customer's obligations for repayment and all other terms and conditions, and shall submit it to SCE. The On-Bill Financing Loan Agreement will expire ninety (90) days after issuance if the Customer has not returned the executed loan documents to SCE. If Customer still wishes to obtain a loan after expiration of the initial On-Bill Financing Loan Agreement, Customer may notify SCE in writing, and SCE, at its sole discretion, may provide Customer with a new On-Bill Financing Loan Agreement, subject to confirmation that the Customer continues to meet all of the OBF Program requirements.
- G. Upon receipt of the On-Bill Financing Loan Agreement and satisfaction of all remaining OBF program requirements and the selected Eligible Program requirements, SCE will process payment of Customer's OBF loan funds and issue a loan check payable to Customer (or Customer's Authorized Agent contracting on behalf of Customer and designated in this OBF Application) to be sent by mail.
- H. The initial OBF monthly loan installment will appear on Customer's SCE bill within sixty (60) days of the effective date of the On-Bill Financing Loan Agreement and will continue for the term of the loan or until the loan balance is paid off, or as may otherwise be provided in the On-Bill Financing Loan Agreement.

Key OBF Loan Terms

This section provides a non-exhaustive list of some of the key loan terms contained in the On-Bill Financing Loan Agreement, for information purposes only. THIS IS NOT THE OBF LOAN AGREEMENT, WHICH MAY BE EXECUTED BY THE PARTIES ONLY AFTER THE APPLICATION IS APPROVED, THE PROJECT COMPLETE, AND THE FINAL LOAN AMOUNT DETERMINED, IN ACCORDANCE WITH PROGRAM RULES. IN THE CASE OF ANY CONFLICT BETWEEN THESE PROVISIONS AND THE ON-BILL FINANCING LOAN AGREEMENT, THE TERMS AND CONDITIONS OF THE ON-BILL FINANCING LOAN AGREEMENT SHALL CONTROL.

- A. Amount Financed and Loan Terms. The On-Bill Financing (OBF) Loan Agreement shall set forth the amount financed, based on the calculations described in this Application, the loan term, payment amounts, service accounts to be billed, and the designated Third-Party Payee(s), if any.
- B. Prepayment and Partial Payments. Customer may pay the Loan in monthly installments or pre-pay the entire Loan in one lump sum without penalty, but pre-payments for less than the remaining balance is not allowed. Any partial payments will be applied in equal proportion to the energy charges on the bill and the Loan, and the Customer will be considered to be delinquent and in default of both the energy bill and the Loan.
- C. Late Payments. No late payment charges or interest will be assessed for delinquent payments on the Loan Obligation. However, SCE may assess late payment charges for delinquent payments of energy charges pursuant to SCE's Rule 9 which is incorporated herein by reference.

⁶ The key terms and conditions of the On-Bill Financing Loan Agreement are set forth in the following section, however, Customer will receive actual On-Bill Financing Loan Agreement for execution once the Project is complete and the actual loan amount is known.

Key OBF Loan Terms *(continued)*

- D. Returned Payments. SCE may require payment of a \$8.00 Returned Check Charge for any check returned from Customer's financial institution unpaid. The Returned Check Charge will also apply to any forms of payment that are subsequently dishonored.
- E. Discontinuance of Service: Amounts due under the OBF Loan Agreement will be amounts deemed due under each SCE utility bill to the Customer's Service Account(s), and a default under the OBF Loan Agreement will be treated as a default under the Customer's Service Account(s). Customer's Loan Obligation (as defined in the OBF Loan Agreement) is subject to the discontinuance provisions of SCE's Rule 11, Discontinuance and Restoration of Service, Section B, Nonpayment of Bills or Summary Bills.
- F. Breach and Acceleration: Any breach by Customer under a Third Party / EMS Agreement or the OBF Agreement will constitute a breach under all of the above referenced agreements. SCE may determine the OBF Agreement to be breached and Customer to be in default if Customer: (1) sells, assigns or otherwise transfers ownership, possession or title of the Site or the Equipment, (2) fails to pay the Monthly Payment amount when due, (3) closes, discontinues or otherwise causes the termination of the Service Account(s), or (4) otherwise breaches the OBF Agreement and/or the Third Party / EMS Agreement, and the breach is not cured as specified therein. Notwithstanding anything to the contrary in the Third Party / EMS Agreement, a breach and default as set forth in this section shall not be subject to any additional cure period. Following a breach as set forth in this section, SCE shall have the right to declare the entire unpaid balance of the Loan Obligation immediately due and payable.

Description of Additional OBF Loan Agreement Provisions. (1) SCE may, but is not obligated to, file a UCC-1 Financing Statement against the Equipment to secure Loan and Customer will agree to execute all documents in connection with the Financing Statement in order for SCE to perfect its security interest; (2) Customer will authorize SCE and its attorneys, upon a Customer breach, to enter a confession of judgment pursuant to Code of Civil Procedure Section 1132 et seq.; (3) the OBF Loan Agreement shall continue in effect until the Loan is paid in full; (4) Customer may not assign its rights or delegate its duties under the OBF Loan Agreement; (5) the OBF Loan Agreement can only be modified or amended through a signed writing by both Customer and SCE, except that, in any given month that Customer does not make full payment on the Loan Obligation, SCE may make payment arrangements, in SCE's sole discretion; and (6) the Customer must represent and warrant that he or she is duly authorized and has the legal capacity to execute and deliver the OBF Loan Agreement on behalf of Customer, and to perform Customer's obligations under the OBF Loan Agreement.

Verification and Certification

I, Customer and applicant hereunder, affirm I have read, understand and agree to all of the specific OBF terms, conditions and other requirements and restrictions set forth in this OBF Application. I certify that all of the information I have provided in this OBF Application is true, correct and complete. I also certify that I have viewed the OBF video on SCE.com, and fully understand my obligations as a Customer under the OBF program. I understand I must meet all eligibility criteria and requirements of both the OBF program and my selected Eligible Program(s) in order to participate in OBF. I understand SCE reserves the right to request additional information to verify my eligibility for OBF.

Signature of Customer **X**  Date **7-29-17**
Signature of Customer's Authorized Agent (if applicable) **X**  Date **6/29/2017**

I, as Customer and applicant, further certify if a Customer's Authorized Agent is listed above, I have entered into a contract with said Customer's Authorized Agent for the installation of energy efficiency Solutions at the project site listed above. I understand that: (1) SCE makes no warranty or representation about the Customer's Authorized Agent's qualifications; (2) I am solely responsible for selecting Customer's Authorized Agent to implement the project on my behalf; (3) Customer's Authorized Agent is an independent contractor and not authorized to make any representations on behalf of SCE; and (4) SCE will have no role in resolving any disputes between me, Customer's Authorized Agent, and/or any other third parties. I further authorize all contracts and correspondence to be sent directly to Customer's Authorized Agent specified above. I further authorize Customer's Authorized Agent to request and receive from SCE the customer account information for the SCE account(s) listed in this Application, including billing records, billing history, meter usage date, verification of balances on the account(s), discontinuance notices, and verification of rate and related information, and to schedule any required inspections by SCE at the project site in connection with this OBF Application or the Eligible Program(s).

Signature of Customer **X**  Date **7-29-17**

Form of Payment

- OBF Loan Funds to Customer
- OBF Loan Funds to Customer's Authorized Agent

Payment Release

As Customer, I authorize the payment of my OBF Loan Funds to Customer's Authorized Agent specified above, and I understand I will not be receiving the OBF check from SCE. I also understand my release of this payment to Customer's Authorized Agent does not exempt me from the requirements outlined in this OBF Application.

Signature of Customer **X**  Date **7-29-17**

PLEASE MAKE A COPY OF THIS DOCUMENT FOR YOUR RECORDS

The OBF program is funded by California utility customers and administered by Southern California Edison under the auspices of the California Public Utilities Commission.

Complete the section below to let us know how you would like to be paid.

A. FORM OF PAYMENT (Please check one)

- Incentive Check to Customer [Complete B and C]
- Utility Bill Credit to Customer [Complete C and D]
- Incentive Check to third-party Payee (e.g., contractor) [Complete B, C, and E. Note: provide third-party Payee information in Section C.]

B. PAYEE INFORMATION

Check here if Payee is same as Section 1, Part A (if Payee Customer) or Part B (if Payee is Customer's Authorized Agent). Complete below if Payee Name should be different on the Incentive check.

Payee Name Line 1 (Limit 34 characters)	Payee Name Line 2 (Name to be printed on check. Use only if required)
Express Energy Services Inc.	Jacob Williams
Company/Business Mailing Address	City State Zip
10610 Humbolt St	Los Alamitos CA 90720
Contact Phone Number	Contact E-mail Address
7146508870	jwilliams@exp-energy.com

C. Payee TAX IDENTIFICATION TYPE (Please check one)

- Federal Tax ID/Employer ID Number [EIN]
 - Social Security Number [SSN]
- XXXXX2060
Identification Number

PAYEE TAX STATUS (Please Check one)

- Corporation/LLC
- Individual/Sole Proprietor/General Partnership
- Tax-exempt/Non-profit

Exempt Reason

I understand that incentives may be subject to income tax, and if greater than \$600 could be reported to the IRS unless the payee (i.e., the party receiving the incentive) is exempt. As part of a completed application package, the payee will be required to submit to SCE a complete W-9 (Request for Taxpayer Identification Number and Certification) and CA-590 (California Withholding Exemption Certificate) to confirm their tax status. SCE could report incentives as income on IRS form 1099 based on tax status reflected on W-9 and CA-590. I understand that payees should consult their tax advisor concerning the taxability of incentives, and that SCE is not responsible for any taxes that may be imposed due to program incentive payment(s).

D. UTILITY BILL CREDIT (IF YOU PREFER PAYMENT IN THE FORM OF A BILL CREDIT TO THE CUSTOMER OF RECORD COMPLETE THIS SECTION.)

Service Account Number	Customer Account Number
3- [] [] [] [] - [] [] [] [] - [] [] [] []	2- [] [] [] [] - [] [] [] [] - [] [] [] []

E. PAYMENT RELEASE AUTHORIZATION (PLEASE COMPLETE THIS SECTION IF A CUSTOMER AUTHORIZED AGENT IS TO RECEIVE THE CHECK)

As the Customer, I am authorizing this payment of my incentive to the Payee named in Section 8, Part B, above, and I understand that I will not be receiving the incentive check from SCE. I also understand that my release of this payment to the Payee does not exempt me from the requirements outlined in the Application package.

Customer Name (Please Print)	Signature	Title	Date

Application Check List - Required documentation to be submitted with your application. Refer to the Solutions Directory for an expanded Application Check List (www.sce.com/applicationandtools).

1. **Payees** (Section 9, Part B of this application) must submit a completed W-9 and CA-590. If Payee is an SCE Partnership partner, only submit a completed W-9.
2. **Customer's Authorized Agents** (Section 1, Part B of this application) must submit a completed Customer's Authorized Agent Agreement (learn more at www.caasupport.com).
3. **For all Projects/Solutions** (Express, Customized, and Auto-DR Technology Incentives), you must submit:
 - Tax ID Information - For the party receiving incentives ("Payee").
 - Proof of Payment - Submit either an Invoice/Store receipt, a Purchase Order, or a Lease Agreement. See below for what each must include.
 - Spec Sheets - For each solution.

Invoice/Store Receipt must include:

- Date of Purchase
- Full description of new equipment
- A line item that subtracts SCE's incentives amount from the Total Project Costs, when the Payee is the Customer's Authorized Agent
- Payment status (paid or payment terms)

Purchase Order must include:

- Date of order or delivery
- Payment terms
- Customer's (Section 1, Part A) signature

Lease Agreement must include:

- Lease start date and length
- Payment terms
- Customer's (Section 1, Part A) signature

4. **For Customized Solutions**, you must also provide:

- Calculations in the original, editable file format - Do *not* include hand written calculations.

Note: Calculations are automatically attached when using the Online Application's Solutions Calculation Wizard. For a list of preferred tools for calculations, go to www.sce.com/customized_solutions

5. **Additional attachments required for some solutions** (e.g., air compressors for process and pumping, lighting, PC software, etc.) Review the eligibility requirements carefully.

NEXT PAGE

Contact your SCE Account Representative, or call (800) 736-4777 if you have questions or need assistance.

Applicant Agreement Regarding Program Terms and Conditions

I, the Applicant (and Customer's Authorized Agent of the Applicant, if applicable), hereby agree (the "Agreement") to the following terms and conditions to my participation in: (1) Express Solutions Program, (2) Customized Solutions Program, and/or (3) Automated Demand Response (Auto-DR) Technology Incentives Program (the "Programs"). The Programs are identified and further described in the appropriate attachments to the Application, and also in the 2016 Express Procedures Manual for Business (www.sce.com/express_solutions), the 2016 Statewide Customized Offering Procedures Manual for Business (www.sce.com/customized_solutions), and the 2016 Auto-DR Technology Incentives Program Guidelines (www.sce.com/autodr), as applicable.

- 1.a Incorporation by Reference: The Application (together with all applicable attachments) is hereby incorporated by reference into, and made a part of, this Agreement.
- 1.b Incorporation by Reference—SCE Partnerships (if applicable). To the extent Applicant is a participant in an SCE 2016 Local Government or Institutional Partnership, the following shall apply. In addition to the Application, the executed agreement to jointly deliver the applicable 2016 Energy Efficiency Partnership Program between Applicant and SCE (and other California utilities where applicable) (the "Partnership Agreement") shall also be incorporated into this Agreement by this reference. Should a conflict exist between the terms and conditions of this Agreement and the Partnership Agreement (including but not limited to Section 10 of this Agreement), then the terms and conditions of the Partnership Agreement shall control with respect to such conflict.
- 2. Limitation on Funding Availability: Each Program has limited funding and is offered on a first-come, first-served basis until funding is depleted or the Program is terminated, whichever comes first. I further understand that submission of this Application is not a guarantee of payment by SCE, nor is it a guarantee of fund availability. Upon SCE's approval of this Application and SCE's execution of a Program project agreement and/or Project Approval Letter, as applicable, incentive funds will be reserved by SCE; however, payment of any incentive is subject to post-installation performance verification.
- 3. Changes to Program: Funding and conditions of each Program are subject to the jurisdiction of the California Public Utilities Commission ("CPUC"), and shall be subject to such changes or modifications as the CPUC may, from time to time, direct in the exercise of its jurisdiction. I understand that if a Program is modified in any way or terminated by order of any government entity, then this Agreement shall be revised or terminated consistent with that order. In addition, SCE may suspend or terminate any agreement related to a Program without cause (and without prior written notice) if SCE determines suspension or termination of the agreement is necessary in order to make changes to the related Program or if SCE is ordered by the CPUC to modify or discontinue a Program and/or any agreements related to a Program. I agree that SCE will not be liable for any damages or compensation of any kind that may result from the changes described in this paragraph.
- 4. Right of Assignment: SCE may assign any agreement related to my participation in a Program, in whole or in part, or its rights and obligations hereunder, directly or indirectly, by operation of law or otherwise, without my prior written consent, provided SCE remains obligated for payments incurred prior to the assignment. I may not assign this Application, in whole or in part, or my rights and obligations hereunder, directly or indirectly, by operation of law or otherwise without the prior written consent of SCE.
- 5. Site Access and Inspection Requirements: The Program(s) I select may require installations, audits, inspections, measurements of the performance of the project measure(s) (referred to as "solution(s)"), and/or verification of installation of solutions. Therefore, I agree to provide, and I am solely responsible for ensuring that, SCE and/or its agents, assigns, or contractors and the CPUC and/or its agents or assigns have reasonable access to the project site(s) for these purposes. If I fail to provide reasonable access for these purposes, SCE, in its sole discretion, may require me to repay any incentive amounts already paid to me, may cause making any additional incentive payments otherwise due and may terminate this Agreement. If SCE requires me to repay the incentives already paid, I shall repay any incentive amount due within thirty (30) days of notification by SCE.
- 6. Authorized Services: I understand that SCE employees, contractors and/or agents are authorized to provide only the services described in this Application for the Programs. SCE assumes no responsibility for any services, installations, improvements or equipment offered or provided to me by an SCE employee, contractor or agent other than those specified in this Application or that have not been authorized by SCE.
- 7. Release and Use of Information: I authorize SCE to release my contact and other relevant information to SCE's employees, contractors and/or agents for purposes related to my participation in the Program(s). I further authorize SCE's employees, contractors and agents to contact me with regard to the installation, performance, and/or verification of any of the terms and conditions of the applicable Program(s).
- 8. Calculation of Energy Savings: SCE will not pay incentives for any energy savings in excess of the actual annual amount of my electricity usage at each SCE service account for which incentives are requested.
- 9. Equipment Eligible for Incentives: Energy savings and demand reduction resulting from the project must be above and beyond baseline energy performance, which include state-mandated codes, federal-mandated codes, industry-accepted performance standards or other baseline energy performance standards as determined by SCE. Rebuilt and/or leased equipment is not eligible for Program incentives. Specific restrictions may apply to each energy efficiency solution, as outlined in the Instructions and attached Application forms.
- 10. Method for Calculation of Incentive Payments: I understand that SCE pays up to 50% of the project cost for Customized Solutions, and up to 100% of the equipment cost for Express Solutions. For Auto-DR Technology Incentives, SCE pays up to \$300 per kW reduced (not to exceed 100% of the actual and reasonable cost for the purchase and installation of qualifying equipment) in accordance with the 2016 Auto-DR Technology Incentives Program Guidelines. Customized calculations will be in accordance with the 2016 Statewide Customized Offering Procedures Manual for Business (www.sce.com/customized_solutions). I further understand that the total calendar year incentive payments to an individual SCE customer cannot exceed \$3 million for Customized Solutions and \$4.5 million for Express Solutions per program cycle 2016. Auto-DR Technology Incentives payments to an individual SCE customer cannot exceed \$5 million per program cycle 2016. SCE retains the sole discretion to determine the appropriate baseline values and energy savings calculations used to determine actual incentive payments. Incentives shall be paid only on projects that exceed the baseline performance standards applicable when the Application is signed. SCE reserves the right to modify or cancel the incentive amount if the actual solution installed differs from the installation as set forth in the Application.
- 11. Limitations on Incentive Payments: I understand that payments of Program incentives will be made only after all Program requirements are met, to SCE's sole satisfaction. Payment of incentives will be made as designated by me in the Application.
- 11.1 I understand that energy savings for which incentives are paid cannot exceed my actual electric usage for my customer service account for which the incentives are being requested. Non-SCE supply, such as cogeneration or delivery from another commodity supplier, does not qualify as usage from SCE (with the exception of Direct Access customers or customers paying departing load fees for which SCE collects Public Good Charge (PGC) surcharges).
- 11.2 To be eligible for Program incentives, I understand that if I am not in good standing on all of my service accounts and contracts with SCE or do not meet the program requirements, SCE may hold my incentives or apply them towards amounts I owe to SCE. I agree that I have not and will not apply for or receive rebates, incentives or services for the solution(s) covered by this Application from any other utility, state or local program funded by the PGC. I further agree that I will not apply or receive rebates, incentives, or services for the incentive(s) covered by this Application in an amount greater than the total cost of the solution(s). Because the Programs are funded by California utility ratepayers and administered by SCE under the auspices of the CPUC, I may face adverse consequences (i.e. a requirement that I return payments that were made to me or a restriction on my eligibility to participate in other programs) if I violate these restrictions.
- 11.3 I understand that all projects and/or solutions must be completely installed and fully operational one year from SCE's written project Application approval date to be eligible for incentive payments. SCE reserves the right to cease making incentive payment(s), require the return of the total or prorated incentive payments and/or terminate this Agreement if the project is not completely installed and fully operational by such date, unless an installation extension is granted, in writing, by SCE.
- 12. Estimated Savings May Not Equal Actual Savings: I understand that all energy savings, incentives, and installed costs provided by SCE during the Program Application process are estimates only, and are subject to change based on SCE review and approval and that I am solely responsible for the selection, purchase, installation and ownership of the equipment and services under the Programs.
- 13. Energy Benefits: As a qualified SCE customer, I certify that the indicated energy savings products are for use in my project site and not for resale. I agree to provide SCE with documents establishing paid proof of purchase and installation of the solutions applied for in this Application. I understand the incentive payments are based on related energy benefits over the life of the product. I agree that if (a) I do not provide Southern California Edison with 100% of the related energy benefits specified in the rebate form for the life of the product or for a period of five (5) years from receipt of rebate, whichever is less, or (b) I cease to be a customer of SCE during said time period, I shall refund a prorated amount of rebate dollars to SCE based on the actual period of time for which I provided the related energy benefits as an electric customer of SCE.
- 14. Risk Allocation: I UNDERSTAND THAT SCE MAKES NO REPRESENTATION OR WARRANTY, EXPRESS OR IMPLIED, REGARDING MANUFACTURERS, DEALERS, CONTRACTORS, MATERIALS OR WORKMANSHIP, OR REGARDING SELECTION OR QUALIFICATION OF CUSTOMER'S AUTHORIZED AGENTS. I ALSO UNDERSTAND AND HAVE CAUSED MY CUSTOMER'S AUTHORIZED AGENT (IF ANY) TO UNDERSTAND, THAT SCE MAKES NO WARRANTY, EXPRESS OR IMPLIED, INCLUDING WITHOUT LIMITATION THE IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR ANY PARTICULAR PURPOSE, USE, OR APPLICATION OF THE PRODUCTS OR SOLUTIONS. I AGREE TO HOLD HARMLESS AND RELEASE TO THE EXTENT PERMITTED UNDER APPLICABLE LAW SCE ITS AFFILIATES, SUBSIDIARIES, PARENT COMPANY, OFFICERS, DIRECTORS, AGENTS AND EMPLOYEES OF EACH OF THEM, FROM AND AGAINST ALL CLAIMS, DEMANDS, LOSSES, DAMAGES, COSTS, EXPENSES, AND LIABILITY (LEGAL, CONTRACTUAL, OR OTHERWISE), WHICH ARISE FROM OR ARE IN ANY WAY CONNECTED WITH ANY OF THE PROGRAMS, INCLUDING BUT NOT LIMITED TO (1) INJURY TO OR DEATH OF PERSONS, INCLUDING BUT NOT LIMITED TO EMPLOYEES OF SCE OR APPLICANT, (2) INJURY TO PROPERTY OR OTHER INTERESTS OF SCE, APPLICANT, OR ANY THIRD PARTY; (3) VIOLATION OF LOCAL STATE OR FEDERAL COMMON LAW, STATUTE OR REGULATION, INCLUDING BUT NOT LIMITED TO ENVIRONMENTAL LAWS OR REGULATIONS; OR (4) STRICT LIABILITY IMPOSED BY ANY LAW OR REGULATION. I ALSO UNDERSTAND THAT IN NO EVENT SHALL SCE BE LIABLE FOR ANY SPECIAL, INCIDENTAL, INDIRECT OR CONSEQUENTIAL DAMAGES, INCLUDING WITHOUT LIMITATION, LOSS OF PROFITS OR COMMITMENTS TO SUBCONTRACTORS, AND ANY SPECIAL, INCIDENTAL, INDIRECT OR CONSEQUENTIAL DAMAGES INCURRED BY APPLICANT.
- 15. Advertising, marketing, and use of SCE's name: I agree that I will not use SCE's corporate name, trademark, trade name, logo, identity or any affiliation for any reason, including soliciting customers to participate in the Programs, without SCE's prior written consent. I will make no representations to my customers or any other entity or individual on behalf of SCE.
- 16. Conflict between terms: Should a conflict exist between this Agreement and the documents incorporated by reference, this Agreement shall control. Should a conflict exist in the documents incorporated by reference, the documents shall control in the following order: (1) SCE's Project Approval Letter accepting the incentive(s) and providing incentive estimate(s) based on solutions approved in the Application; and (2) Applicant's approved Application(s). Should a conflict exist between an applicable federal, state or local law, rule, regulation, or other code and this Agreement, the law, rule, regulation, order or code shall control. Each party shall notify the other as soon as reasonably practical, but no later than seven (7) days, upon the identification of any conflict or inconsistency concerning the Application or any documents incorporated by reference.

MUST BE COMPLETED BY APPLICANT

- 17. I hereby acknowledge the following:
 - By checking this box, I confirm that I will have used a license contractor, where applicable, and will have obtained all required permits for this installation. I understand that it is my responsibility, at my own expense, to ensure that contractors and/or subcontractors used obtain and maintain licenses and permits required by federal, state, local or other relevant governing or regulatory bodies needed to perform its work. I further understand that failure to use licensed contractors will constitute a material breach of my obligations hereunder.
- 18. I hereby acknowledge the following (check ONLY ONE of the following options):
 - I am SELF-ADMINISTERING this project. Upon project approval, if applicable to requested Program(s), I intend to enter into an agreement with SCE for delivery of energy savings/demand reduction resulting from the installation of energy efficiency and demand response solutions at the project site listed in Section 2 of this Application.
 - I have entered into a contract with the Customer's Authorized Agent indicated below for the installation of energy efficiency and/or demand response solutions at the project site listed in Section 2 of this Application. Upon project approval, if applicable to requested Program(s), my Customer's Authorized Agent is authorized to enter into the necessary agreements with SCE for delivery of energy savings and/or demand reduction resulting from the installation of these solutions at the project site. I understand that: (i) SCE makes no warranty or representation about the Customer's Authorized Agent's qualifications, (ii) I am solely responsible for selecting the Customer's Authorized Agent to implement the project on my behalf, (iii) that the Customer's Authorized Agent is an independent contractor and not authorized to make any representation on behalf of SCE, and (iv) that SCE will have no role in resolving any disputes between me, the Customer's Authorized Agent and/or any other third parties. I further authorize all contracts and correspondence to be sent directly to the Customer's Authorized Agent specified below.
- 19. Verification and Certification: I affirm that I am authorized to enter into this Agreement and that I have read, understand, and agree to all of the specific terms, conditions and other requirements and restrictions set forth in this Agreement for each of the Programs selected in this Application for my participation. I certify that the information I have provided in the Application that accompanies this Agreement is true and correct, and the project(s) for which I am requesting Program funding meet(s) all applicable requirements as set forth in this Application. Furthermore, I understand and agree that I meet all eligibility requirements for participation in the Program(s) for which I am applying. SCE reserves the right to request additional information to verify Applicant's eligibility to participate in the Program(s).

Customer Name (Please Print)	Signature	Title	Date
JAMES D. RYTH	<i>James D. Ryth</i>	General Manager	June 29 2017
Customer Authorized Agent Name (Please Print)	Signature	Title	Date
DOC RIVERS	<i>Doc Rivers</i>	CEO	6/29/2017

Facsimile Signature: Copies of Applicant's signed signature page may be transmitted to SCE by facsimile or other electronic means. Copies of the signature pages so transmitted may be used for the purpose of enforcing the terms of this Agreement as though they were originals.

PLEASE MAKE A COPY OF THIS DOCUMENT FOR YOUR FILES

THE END



Go paperless at www.sce.com/ebilling. It's fast, easy and secure.

P.O. Box 300
Rosemead, CA
91772-0001
www.sce.com

Your electricity bill

ROSSMOOR COMMUNITY SERV DIST / Page 1 of 4

For billing and service inquiries call 1-800-990-7788.

Customer account 2-02-403-5149

For emergency services call 24 hrs a day, 7 days a week

Service account 3-003-5529-69
3232 HEDWIG RD
LOS ALAMITOS, CA 90720

Date bill prepared: Feb 10 '16

15884

Rotating outage Group N001

Your account summary

Previous Balance	\$983.08
Payment Received 01 /16	-983.08
Balance forward	\$0.00
Your new charges	\$1,080.81
Total amount you owe by Feb 29 '16	\$1,080.81

Compare the electricity you are using

For meter 259000-034736 from Jan 11 '16 to Feb 9 '16
Total electricity you used this month in kWh **3,864**

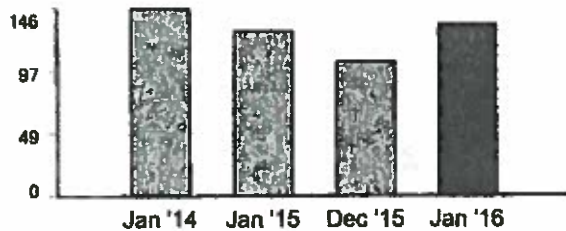
Your next billing cycle will end on or about Mar 10 '16.

Maximum demand is 38 kW

	Electricity (kWh)	Demand (kW)	
Winter Season			
Mid peak	2,264	38	(Jan 28 '16 19:00 to 19:15)
Off peak	1,600	19	(Jan 21 '16 21:00 to 21:15)
Total	3,864		

17742
10-30-5022
J.V.

Your daily average electricity usage (kWh)



Please return the payment stub below with your payment and make your check payable to Southern California Edison.
If you want to pay in person, call 1-800-747-8908 for locations, or you can pay online at www.sce.com.

(14-574)

Tear here

Tear here

ROSSMOOR PARK & COMMUNITY CENTER - WINTER



Lighting Upgrade Proposal - Executive Summary

**Rossmoor Park - Rossmoor
6/29/2017**

Estimated Existing Annual Lighting Energy Cost	Totals		
	\$	2,776.30	
Estimated Proposed Annual Lighting Energy Cost	\$	917.28	
Estimated Annual Lighting Energy Savings	\$	1,859.02	Monthly Savings
			\$ 154.92
1st Year Estimated Energy Savings	\$	1,859.02	

Industry Standard Project Cost	\$	23,160.27		
Estimated Utility Incentive	\$	(4,000.00)	Year	Annual Savings
Project Cost	\$	19,160.27	1	\$ 1,859.02
Trade Association Subsidy	\$	(2,802.89)	2	\$ 1,859.02
Net Project Cost	\$	16,357.39	3	\$ 1,859.02
Total Estimated Net Project Cost			4	\$ 1,859.02
Payback (Cost / estimated energy savings)			5	\$ 1,859.02
	Years	8.80	Total	\$ 9,295.10
	Months	105.59		

kW reduction	9.73
KW % reduced	67%
kWh savings	8,852

PROJECT CAN BE COMPLETED WITH NO CAPITAL OUTLAY

1. Subject to Utility approval, you can complete this project with no capital outlay.
2. The net project cost \$ 16,357 can be paid direct to a contractor through a special project financing program by the Utility.
3. The project financing is provided at zero percent interest.
4. The project financed amount of \$ 16,357 is repaid from energy savings.
 - ! \$1,859 of the annual operational savings repays the financed amount for 106
 - (During the 106 months, the maintenance savings continues with the 5 year warranty
 - : After the 106 months, you:
 - a. Keep all energy savings, estimated to be in excess of \$ 2,138
 - b. Has the lighting quality from all new fixtures.
 - c. Has enjoyed reduced maintenance and interior space A/C costs.
 - d. Will not have had out-of-pocket cost.
8. Estimated rebate from the Utility is subject to utility approval with operational savings to be determined upon finalization of the project scope.



**Rossmoor Park - Rossmoor
Energy Calculations
6/29/2017**

Location ID		Existing System				Proposed System			
#	Location	Fixture Type	Existing Qty	Input Watts	Kw	Conversion	Proposed Qty	Input Watts	Kw
1	Tennis Courts	400w HID Pole Shoebox	32	454	14.53	150w LED w step dim controls	32	150	4.80
Totals			32		14.53	Totals	32		4.80

Existing Kw	14.53
Proposed Kw	4.80
Reduced Kw	9.73
Savings	67%

<u>Hours of operation</u>	Hours			
	Annual Hours	Per Day	Weeks	Days
exterior	4368	12	52	7
sports court special	910	2.5	52	7
	0	0	52	7

Utility approves only 4100 hours for exterior lighting

**Rossmoor Park - Rossmoor
Energy Calculations
6/29/2017**

Energy Calculations								Utility Rebates					
Burn Hours	kWh Rate	Existing Annual Energy Cost	Proposed Annual Energy Cost	Saved Annual Energy Cost	kWh Existing	kWh Proposed	kWh Saved	Rebate Description	Rebate Code	Qty	kWh Saved	Rebate Per Type	Total Estimated Rebate Value
910	\$0.210	\$2,776	\$917	\$1,859	13,220	4,368	8,852	150w LED w step dim controls	LT-18914	32.00	8,852.48	\$ 125.00	\$ 4,000.00
		\$2,776	\$917	\$1,859	13,220	4,368	8,852	Estimated Rebate Program					\$ 4,000.00

Rossmoor LED Lighting Conversion RUSH PARK

SCE UTILITY OBF PROGRAM



June 29, 2017

By

Doc Rivers

10610 Humbolt Street

Los Alamitos, CA 90720

Office: 714-650-8870

Cell: 805-501-3508

E-Fax: 714.650.8910

C10 Electrical License # 719566

2015 On-Bill Financing Application

This On-Bill Financing (OBF) Application, along with an Incentive Application (defined herein) must be submitted and approved **prior** to purchasing or installing your equipment. Approval of this Application does not guarantee funding. OBF Loan funding requires completed installation of equipment and fulfillment of all terms and conditions contained in this Application. Please read all term and conditions of this Application carefully before signing, and contact your SCE representative or Contractor for further information.

Customer Information

Company/Business Name **Rossmoor Community Services District RUSH PARK**

Company/Business Mailing Address **3001 Blume Drive, Rossmoor, CA. 90720**

Authorized Company/Business Representative **James Ruth**

Title **General Manager**

SCE Account Representative Name (If applicable) **Not Assigned a field rep**

Tax Payer ID and/or SS# **33-0237135**

Customer's Authorized Agent Information (Contractor designated in Section 1b of the Incentive Application -- If Applicable)

Customer's Authorized Agent Company Name **Express Energy Services, Inc.**

Customer's Authorized Mailing Address **10610 Humbolt Street, Los Alamitos, CA. 90720**

Customer's Authorized Agent Representative **Doc Rivers**

Title **CEO**

Tax ID or SS# for Customer's Authorized Agent **33-0942060**

Project Site Information

Please complete this table, indicating all the Service Account(s) included in your Energy Efficiency project. List each Service Account separately (i.e., one Service Account per line). The Service Accounts listed on this Table should match all the Service Accounts listed on the Incentive Application.

Service Account #	Customer Account #	Estimates		
		Project Cost	kWh Savings*	Incentive
3-004-0629-12	2-02-403-5875	7034.30	7577	750

* Only required for Customized measures

Program Description

The On-Bill Financing (OBF) program is offered by Southern California Edison Company (SCE) to qualified SCE non-residential service customers (Customer) to offset the cost of purchasing and installing eligible energy efficiency equipment (Solutions). Through OBF, qualified Customers will receive zero percent (0%) interest, no-fee, unsecured financing for Solutions for which incentives and rebates are approved under an eligible SCE energy efficiency program (Eligible Program).¹

Financing is available to qualified Customers for up to one hundred percent (100%) of the actual installed cost (up to the amount approved by SCE) of approved Solutions, less rebates or incentives received from SCE under applicable Eligible Program(s). The minimum loan amount per service account available through OBF is five thousand dollars (\$5,000). The maximum OBF loan amount available per service account is (i) two hundred fifty thousand dollars (\$250,000) for government and institutional taxpayer-funded Customers, and (ii) one hundred thousand dollars (\$100,000) for commercial Customers,² including general business, industrial and agricultural entities.

Customers may qualify for multiple loans under OBF provided the aggregate dollar amount of the loans does not exceed the maximum OBF loan amount per service account stated above.³

The maximum loan term for a taxpayer-funded government or institutional Customer is ten (10) years (or the expected useful life⁴ of the installed Solutions, whichever is shorter). The maximum loan term for a commercial Customer is five (5) years (or the expected useful life of the installed Solutions, whichever is shorter). The monthly loan repayment amount will be approximately equal to the estimated monthly dollar savings Customer is expected to receive through their SCE utility bill due to the Solution's estimated energy savings.

The fixed monthly loan repayment amount will be invoiced as a line item on Customer's SCE bill. In no event will Customer be entitled to receive a loan amount in excess of one hundred percent (100%) of the actual installed cost (up to the amount approved by SCE) of approved Solutions, less rebates or incentives received for such Solutions under the Eligible Program(s). If the projected loan term is beyond the OBF loan term limit or exceeds the installed Solutions' expected useful life, a loan of a lesser amount may be approved at SCE's sole discretion.

The OBF program has a limited budget. SCE will accept this On-Bill Financing Application (OBF Application) from qualified SCE Customers and will reserve funds on a first-approved, first-served basis until funds are depleted or the OBF program is terminated, whichever occurs first.

This OBF Application is for approval of a reservation of loan funds only. Issuance of OBF loan funds is conditioned on Customer's installation of approved Solutions in accordance with the selected Eligible Program(s), satisfaction of all Eligible Program requirements, and execution by Customer of the On-Bill Financing Loan Agreement.

The terms and conditions of SCE's OBF program may be modified or terminated without prior notice.

J.D.R. Please initial here to acknowledge that you have viewed the program overview video on <http://on.sce.com/obf>.
The video provides a general overview of the program to facilitate your understanding.

¹ Eligible Programs include SCE's Express Solutions pending (not yet installed), Customized Solutions, and rebate/incentive offerings under SCE's Third-Party and Partnership Programs. See www.sce.com/onbill for details Demand Response Technology Incentives Program is not an Eligible Program. To ensure eligibility of a planned Solution(s) please review the Express Solution and Customized Solutions eligibility requirements in the Energy Management Solutions Directory at www.sca.com/Solutions.

² A taxpayer-funded Customer is defined as a Customer using tax revenue to pay utility bills associated with a service account, included but not limited to cities, counties, public or state-funded schools, public libraries and government offices.

³ A taxpayer-funded Customer is allowed to designate one Service Account to receive loan amounts up to \$1 million, either as a single loan, or as a total of multiple loans for that Service Account.

⁴ The expected useful life (EUL) of a Solution is an average length of time a Solution may be operational, based on historical analysis. If there is more than one Solution installed, the EUL of all installed Solutions will be that of the Solution which contributes the greatest kWh savings for the project.

Eligibility

To qualify for the OBF program, Customer must receive an incentive and/or rebate from SCE pursuant to an Eligible Program. Customer must satisfy all requirements of each selected Eligible Program, including but not limited to execution of such Eligible Program's incentive application (detailed below) and, if applicable, an Eligible Program agreement (see OBF Application Process, A. below). The applicable Energy Management Solutions Incentives Application(s) for Business Customers or Energy Management Solutions Incentives Application for State of California Partnership (both referred to as "Incentive Application") executed by Customer are hereby incorporated into this OBF Application by this reference. If there is any conflict between the terms and conditions of any Eligible Program Incentive Application and the terms and conditions of this OBF Application, the terms and conditions of this OBF Application shall control. If there is any conflict between this OBF Application and the On-Bill Financing Loan Agreement, the On-Bill Financing Loan Agreement shall control.

To qualify for the OBF program, Customer must also satisfy each of the following conditions:

- A. Customer must be an existing commercial, industrial, agricultural, government or institutional customer of SCE.
- B. Customer must have been an SCE customer in the same business (i.e., maintained an active SCE account) for at least 24 consecutive months prior to the start of participation in OBF.
- C. Customer must be in good credit standing with SCE including: (1) no disconnect notice in the past 24 months; (2) no 48-hour shut-off notices in the past 12 months; (3) no returned payments/checks in the past 12 months; (4) not have a deposit on its account to establish or reestablish credit in the past 12 months; and (5) no more than three Overdue Due Notices (20 days late) in the past 12 months.

OBF Application Process

Applying customers must follow these steps:

- A. Customer or Customer's Authorized Agent, if designated, must submit a completed and signed Energy Management Solutions Incentives Application for Business Customers or Energy Management Solutions Incentives Application for State of California Partnership (both referred to as "Incentive Application") along with this 2015 On-Bill Financing Application. Submit both the Incentive Application and this OBF Application online at www.sceonlineapp.com.⁵ SCE will use both applications to determine if Customer is eligible to participate in the OBF program based on Customer's SCE utility bill payment history and the incentive eligibility of selected energy efficiency Solutions. Incomplete or incorrect applications cannot be processed. Electronic, scanned or facsimile signatures may be used for the purposes of enforcing the terms of this Application as though they were originals. Customer may withdraw this OBF Application for any reason by providing SCE with a written notice of such withdrawal.
- B. An SCE engineer or approved third-party reviewer will review the Incentive Application, including an inspection of Customer's existing equipment. If the existing equipment has been removed, Customer's project will not be eligible for OBF funding, and may not qualify for an SCE rebate/incentive under an Eligible Program.
- C. If Customer meets the OBF eligibility requirements and Customer's proposed Solutions set forth in the Incentive Application qualify for rebates and/or incentives, then SCE will reserve OBF loan funds based on the eligible Solutions. When the applicable requirements are met, SCE will consolidate multiple service accounts into one individual OBF loan to provide Customer with the convenience of only one OBF loan rather than multiple OBF loans. A reservation of funding does not guarantee loan funding. Funding shall occur only upon satisfaction of all requirements set forth in this OBF Application. If the OBF Application is denied, SCE will provide Customer and Customer's Authorized Agent (if applicable) with a written statement of the specific reasons for the denial within 30 days of the denial.

(continued)

⁵ For customers without capability to submit this OBF Application online, the Incentive Application and this OBF Application may be submitted by mail to Southern California Edison, Business Incentives, P.O. Box 800, Rosemead, CA 91770, by email to BusinessIncentives@sce.com or by fax to 626-633-3243.

OBF Application Process *(continued)*

- D. Upon notice from SCE of qualification for OBF and reservation of funding, Customer will schedule and install the SCE-approved Solution(s) and when completed, shall submit to SCE a project "Installation Report," along with an itemized proof of purchase, including purchase and installation dates along with specification sheet(s) for the installed Solution(s).
- E. SCE will complete a technical review, including a post-installation inspection of the eligible installed Solution(s). The final loan amount will be re-calculated by SCE at completion and final approval of installation to reflect any changes in the actual installed costs, incentive amount, expected useful life, or estimated energy savings of the Solutions.
- F. Customer will review, sign and have notarized the On-Bill Financing Loan Agreement⁶ provided by SCE specifying Customer's obligations for repayment and all other terms and conditions, and shall submit it to SCE. The On-Bill Financing Loan Agreement will expire ninety (90) days after issuance if the Customer has not returned the executed loan documents to SCE. If Customer still wishes to obtain a loan after expiration of the initial On-Bill Financing Loan Agreement, Customer may notify SCE in writing, and SCE, at its sole discretion, may provide Customer with a new On-Bill Financing Loan Agreement, subject to confirmation that the Customer continues to meet all of the OBF Program requirements.
- G. Upon receipt of the On-Bill Financing Loan Agreement and satisfaction of all remaining OBF program requirements and the selected Eligible Program requirements, SCE will process payment of Customer's OBF loan funds and issue a loan check payable to Customer (or Customer's Authorized Agent contracting on behalf of Customer and designated in this OBF Application) to be sent by mail.
- H. The initial OBF monthly loan installment will appear on Customer's SCE bill within sixty (60) days of the effective date of the On-Bill Financing Loan Agreement and will continue for the term of the loan or until the loan balance is paid off, or as may otherwise be provided in the On-Bill Financing Loan Agreement.

Key OBF Loan Terms

This section provides a non-exhaustive list of some of the key loan terms contained in the On-Bill Financing Loan Agreement, for information purposes only. **THIS IS NOT THE OBF LOAN AGREEMENT, WHICH MAY BE EXECUTED BY THE PARTIES ONLY AFTER THE APPLICATION IS APPROVED, THE PROJECT COMPLETE, AND THE FINAL LOAN AMOUNT DETERMINED, IN ACCORDANCE WITH PROGRAM RULES. IN THE CASE OF ANY CONFLICT BETWEEN THESE PROVISIONS AND THE ON-BILL FINANCING LOAN AGREEMENT, THE TERMS AND CONDITIONS OF THE ON-BILL FINANCING LOAN AGREEMENT SHALL CONTROL.**

- A. **Amount Financed and Loan Terms.** The On-Bill Financing (OBF) Loan Agreement shall set forth the amount financed, based on the calculations described in this Application, the loan term, payment amounts, service accounts to be billed, and the designated Third-Party Payee(s), if any.
- B. **Prepayment and Partial Payments.** Customer may pay the Loan in monthly installments or pre-pay the entire Loan in one lump sum without penalty, but pre-payments for less than the remaining balance is not allowed. Any partial payments will be applied in equal proportion to the energy charges on the bill and the Loan, and the Customer will be considered to be delinquent and in default of both the energy bill and the Loan.
- C. **Late Payments.** No late payment charges or interest will be assessed for delinquent payments on the Loan Obligation. However, SCE may assess late payment charges for delinquent payments of energy charges pursuant to SCE's Rule 9 which is incorporated herein by reference.

⁶The key terms and conditions of the On-Bill Financing Loan Agreement are set forth in the following section; however, Customer will receive actual On-Bill Financing Loan Agreement for execution once the Project is complete and the actual loan amount is known.

Key OBF Loan Terms *(continued)*

- D. Returned Payments. SCE may require payment of a \$8.00 Returned Check Charge for any check returned from Customer's financial institution unpaid. The Returned Check Charge will also apply to any forms of payment that are subsequently dishonored.
- E. Discontinuance of Service: Amounts due under the OBF Loan Agreement will be amounts deemed due under each SCE utility bill to the Customer's Service Account(s), and a default under the OBF Loan Agreement will be treated as a default under the Customer's Service Account(s). Customer's Loan Obligation (as defined in the OBF Loan Agreement) is subject to the discontinuance provisions of SCE's Rule 11, Discontinuance and Restoration of Service, Section B, Nonpayment of Bills or Summary Bills.
- F. Breach and Acceleration: Any breach by Customer under a Third Party / EMS Agreement or the OBF Agreement will constitute a breach under all of the above referenced agreements. SCE may determine the OBF Agreement to be breached and Customer to be in default if Customer: (1) sells, assigns or otherwise transfers ownership, possession or title of the Site or the Equipment, (2) fails to pay the Monthly Payment amount when due, (3) closes, discontinues or otherwise causes the termination of the Service Account(s), or (4) otherwise breaches the OBF Agreement and/or the Third Party / EMS Agreement, and the breach is not cured as specified therein. Notwithstanding anything to the contrary in the Third Party / EMS Agreement, a breach and default as set forth in this section shall not be subject to any additional cure period. Following a breach as set forth in this section, SCE shall have the right to declare the entire unpaid balance of the Loan Obligation immediately due and payable.

Description of Additional OBF Loan Agreement Provisions. (1) SCE may, but is not obligated to, file a UCC-1 Financing Statement against the Equipment to secure Loan and Customer will agree to execute all documents in connection with the Financing Statement in order for SCE to perfect its security interest; (2) Customer will authorize SCE and its attorneys, upon a Customer breach, to enter a confession of judgment pursuant to Code of Civil Procedure Section 1132 et seq.; (3) the OBF Loan Agreement shall continue in effect until the Loan is paid in full; (4) Customer may not assign its rights or delegate its duties under the OBF Loan Agreement; (5) the OBF Loan Agreement can only be modified or amended through a signed writing by both Customer and SCE, except that, in any given month that Customer does not make full payment on the Loan Obligation, SCE may make payment arrangements, in SCE's sole discretion; and (6) the Customer must represent and warrant that he or she is duly authorized and has the legal capacity to execute and deliver the OBF Loan Agreement on behalf of Customer, and to perform Customer's obligations under the OBF Loan Agreement.

Verification and Certification

I, Customer and applicant hereunder, affirm I have read, understand and agree to all of the specific OBF terms, conditions and other requirements and restrictions set forth in this OBF Application. I certify that all of the information I have provided in this OBF Application is true, correct and complete. I also certify that I have viewed the OBF video on SCE.com, and fully understand my obligations as a Customer under the OBF program. I understand I must meet all eligibility criteria and requirements of both the OBF program and my selected Eligible Program(s) in order to participate in OBF. I understand SCE reserves the right to request additional information to verify my eligibility for OBF.

Signature of Customer

X *James D. Rutt*

Date

June 29, 2017

Signature of Customer's Authorized Agent (if applicable)

X *[Signature]*

Date

6/29/2017

I, as Customer and applicant, further certify if a Customer's Authorized Agent is listed above, I have entered into a contract with said Customer's Authorized Agent for the installation of energy efficiency Solutions at the project site listed above. I understand that: (1) SCE makes no warranty or representation about the Customer's Authorized Agent's qualifications; (2) I am solely responsible for selecting Customer's Authorized Agent to implement the project on my behalf; (3) Customer's Authorized Agent is an independent contractor and not authorized to make any representations on behalf of SCE; and (4) SCE will have no role in resolving any disputes between me, Customer's Authorized Agent, and/or any other third parties. I further authorize all contracts and correspondence to be sent directly to Customer's Authorized Agent specified above. I further authorize Customer's Authorized Agent to request and receive from SCE the customer account information for the SCE account(s) listed in this Application, including billing records, billing history, meter usage data, verification of balances on the account(s), discontinuance notices, and verification of rate and related information, and to schedule any required inspections by SCE at the project site in connection with this OBF Application or the Eligible Program(s).

Signature of Customer

X *James D. Rutt*

Date

June 29, 2017

Form of Payment

- OBF Loan Funds to Customer
 OBF Loan Funds to Customer's Authorized Agent

Payment Release

As Customer, I authorize the payment of my OBF Loan Funds to Customer's Authorized Agent specified above, and I understand I will not be receiving the OBF check from SCE. I also understand my release of this payment to Customer's Authorized Agent does not exempt me from the requirements outlined in this OBF Application.

Signature of Customer

X *James D. Rutt*

Date

June 29, 2017

PLEASE MAKE A COPY OF THIS DOCUMENT FOR YOUR RECORDS

The OBF program is funded by California utility customers and administered by Southern California Edison under the auspices of the California Public Utilities Commission.

Payment Information and Customer Acknowledgement

Complete the section below to let us know how you would like to be paid.

A. FORM OF PAYMENT (Please check one)

- Incentive Check to Customer [Complete B and C]
- Utility Bill Credit to Customer [Complete C and D]
- Incentive Check to third-party Payee (e.g., contractor) [Complete B, C, and E. Note: provide third-party Payee information in Section C.]

B. PAYEE INFORMATION

Check here if Payee is same as Section 1, Part A (if Payee Customer) or Part B (if Payee is Customer's Authorized Agent). Complete below if Payee Name should be different on the Incentive check.

Payee Name Line 1 (Limit 34 characters)	Payee Name Line 2 (Name to be printed on check. Use only if required)
Express Energy Services Inc	Jacob Williams
Company/Business Mailing Address	City State Zip
10610 Humbolt St	Los Alamitos CA 90720
Contact Phone Number	Contact E-mail Address
7146508870	jwilliams@exp-energy.com

C. Payee TAX IDENTIFICATION TYPE (Please check one)

- Federal Tax ID/Employer ID Number [EIN]
- Social Security Number [SSN]

XXXXXX2060
Identification Number

PAYEE TAX STATUS (Please Check one)

- Corporation/LLC
- Individual/Sole Proprietor/General Partnership
- Tax-exempt/Non-profit

Exempt Reason

I understand that incentives may be subject to income tax, and if greater than \$600 could be reported to the IRS unless the payee (i.e., the party receiving the incentive) is exempt. As part of a completed application package, the payee will be required to submit to SCE a complete W-9 (Request for Taxpayer Identification Number and Certification) and CA-590 (California Withholding Exemption Certificate) to confirm their tax status. SCE could report incentives as income on IRS form 1099 based on tax status reflected on W-9 and CA-590. I understand that payees should consult their tax advisor concerning the taxability of incentives, and that SCE is not responsible for any taxes that may be imposed due to program incentive payment(s).

D. UTILITY BILL CREDIT (IF YOU PREFER PAYMENT IN THE FORM OF A BILL CREDIT TO THE CUSTOMER OF RECORD COMPLETE THIS SECTION.)

Service Account Number	Customer Account Number
3- [] [] [] [] [] [] [] [] [] []	2- [] [] [] [] [] [] [] [] [] []

E. PAYMENT RELEASE AUTHORIZATION (PLEASE COMPLETE THIS SECTION IF A CUSTOMER AUTHORIZED AGENT IS TO RECEIVE THE CHECK)

As the Customer, I am authorizing this payment of my incentive to the Payee named in Section 8, Part B, above, and I understand that I will not be receiving the incentive check from SCE. I also understand that my release of this payment to the Payee does not exempt me from the requirements outlined in the Application package.

Customer Name (Please Print)	Signature	Title	Date

Application Check List - Required documentation to be submitted with your application. Refer to the Solutions Directory for an expanded Application Check List (www.sce.com/applicationandtools).

1. **Payees** (Section 9, Part B of this application) must submit a completed W-9 and CA-590. If Payee is an SCE Partnership partner, only submit a completed W-9.
2. **Customer's Authorized Agents** (Section 1, Part B of this application) must submit a completed Customer's Authorized Agent Agreement (learn more at www.caasupport.com).
3. **For all Projects/Solutions** (Express, Customized, and Auto-DR Technology Incentives), you must submit:
 - Tax ID Information - For the party receiving incentives ("Payee").
 - Proof of Payment - Submit either an Invoice/Store receipt, a Purchase Order, or a Lease Agreement. See below for what each must include.
 - Spec Sheets - For each solution.

Invoice/Store Receipt must include:

- Date of Purchase
- Full description of new equipment
- A line item that subtracts SCE's incentives amount from the Total Project Costs, when the Payee is the Customer's Authorized Agent
- Payment status (paid or payment terms)

Purchase Order must include:

- Date of order or delivery
- Payment terms
- Customer's (Section 1, Part A) signature

Lease Agreement must include:

- Lease start date and length
- Payment terms
- Customer's (Section 1, Part A) signature

4. For Customized Solutions, you must also provide:

- Calculations in the original, editable file format - Do *not* include hand written calculations

Note: Calculations are automatically attached when using the Online Application's Solutions Calculation Wizard. For a list of preferred tools for calculations, go to www.sce.com/customized_solutions.

5. Additional attachments required for some solutions (e.g., air compressors for process and pumping, lighting, PC software, etc.). Review the eligibility requirements carefully.

NEXT PAGE

Contact your SCE Account Representative, or call (800) 736-4777 if you have questions or need assistance.

I, the Applicant (and Customer's Authorized Agent of the Applicant, if applicable), hereby agree (the "Agreement") to the following terms and conditions to my participation in: (1) Express Solutions Program, (2) Customized Solutions Program, and/or (3) Automated Demand Response (Auto-DR) Technology Incentives Program (the "Programs"). The Programs are identified and further described in the appropriate attachments to the Application, and also in the 2016 Express Procedures Manual for Business (www.sce.com/express_solutions), the 2016 Statewide Customized Offering Procedures Manual for Business (www.sce.com/customized_solutions), and the 2016 Auto-DR Technology Incentives Program Guidelines (www.sce.com/autodr), as applicable.

- 1.a Incorporation by Reference: The Application (together with all applicable attachments) is hereby incorporated by reference into, and made a part of, this Agreement.
1.b Incorporation by Reference—SCE Partnerships (if applicable). To the extent Applicant is a participant in an SCE 2016 Local Government or Institutional Partnership...
2. Limitation on Funding Availability: Each Program has limited funding and is offered on a first-come, first-served basis until funding is depleted...
3. Changes to Program: Funding and conditions of each Program are subject to the jurisdiction of the California Public Utilities Commission ("CPUC")...
4. Right of Assignment: SCE may assign any agreement related to my participation in a Program...
5. Site Access and Inspection Requirements: The Program(s) I select may require installations, audits, inspections, measurements of the performance of the project measure(s) (referred to as "solution(s)"), and/or verification of installation of solutions...
6. Authorized Services: I understand that SCE employees, contractors and/or agents are authorized to provide only the services described in this Application for the Program(s) SCE assumes no responsibility for any services, installers, improvements or equipment offered or provided to me by an SCE employee, contractor or agent other than those specified in this Application or that have not been authorized by SCE...
7. Release and Use of Information: I authorize SCE to release my contact and other relevant information to SCE's employees, contractors and/or agents for purposes related to my participation in the Program(s) I further authorize SCE's employees, contractors and agents to contact me with regard to the installation, performance, and/or verification of any of the terms and conditions of the applicable Program(s)...
8. Calculation of Energy Savings: SCE will not pay incentives for any energy savings in excess of the actual annual amount of my electricity usage at each SCE service account for which incentives are requested...
9. Equipment Eligible for Incentives: Energy savings and demand reduction resulting from the project must be above and beyond baseline energy performance...
10. Method for Calculation of Incentive Payments: I understand that SCE pays up to 50% of the project cost for Customized Solutions, and up to 100% of the equipment cost for Express Solutions...
11. Limitations on Incentive Payments: I understand that payments of Program incentives will be made only after all Program requirements are met...
11.1 I understand that energy savings for which incentives are paid cannot exceed my actual electric usage for my customer service account...
11.2 To be eligible for Program incentives, I understand that if I am not in good standing on all of my service accounts and contracts with SCE...
11.3 I understand that all projects and/or solutions must be completely installed and fully operational one year from SCE's written project Application approval date...
12. Estimated Savings May Not Equal Actual Savings: I understand that all energy savings, incentives, and installed costs provided by SCE during the Program Application process are estimates only...
13. Energy Benefits: As a qualified SCE customer, I certify that the indicated energy savings products are for use in my project site and not for resale...
14. Risk Allocation: I UNDERSTAND THAT SCE MAKES NO REPRESENTATION OR WARRANTY, EXPRESS OR IMPLIED, REGARDING MANUFACTURERS, DEALERS, CONTRACTORS, MATERIALS OR WORKMANSHIP...
15. Advertising, marketing, and use of SCE's name: I agree that I will not use SCE's corporate name, trademark, trade name, logo, identity or any affiliation for any reason...
16. Conflict between terms: Should a conflict exist between this Agreement and the documents incorporated by reference, this Agreement shall control...

MUST BE COMPLETED BY APPLICANT

- 17. I hereby acknowledge the following:
[] By checking this box, I confirm that I will have used a license contractor, where applicable, and will have obtained all required permits for this installation...
18. I hereby acknowledge the following (check ONLY ONE of the following options):
[] I am SELF-ADMINISTERING this project...
[] I have entered into a contract with the Customer's Authorized Agent...
19. Verification and Certification: I affirm that I am authorized to enter into this Agreement and that I have read, understand, and agree to all of the specific terms, conditions and other requirements and restrictions set forth in this Agreement...

Customer Name (Please Print) Signature Title Date
JAMES D. RUTH James D. Ruth General Manager June 29, 2017
Customer Authorized Agent Name (Please Print) Signature Title Date
Doc RIVERS CEO 6/29/2017

Facsimile Signature: Copies of Applicant's signed signature page may be transmitted to SCE by facsimile or other electronic means. Copies of the signature pages so transmitted may be used for the purpose of enforcing the terms of this Agreement as though they were originals.

PLEASE MAKE A COPY OF THIS DOCUMENT FOR YOUR FILES



Go paperless at www.sce.com/ebilling. It's fast, easy and secure.

P.O. Box 300
Rosemead, CA
91772-0001
www.sce.com

Your electricity bill

ROSSMOOR COMMUNITY SERV DIST / Page 1 of 6

For billing and service inquiries call 1-800-990-7788.

Customer account 2-02-403-5875

For emergency services call 24 hrs a day, 7 days a week

Service account 3-004-0629-12
3001 BLUME DR
LOS ALAMITOS, CA 90720

Date bill prepared: Dec 24 '15

Rotating outage Group A069

Your account summary

Amount of your last bill	\$819.87
Payment we received on Dec 22 '15 - thank you	-\$819.87
Balance forward	\$0.00
Your new charges	\$872.01
Late payment charge	\$6.56
Total amount you owe by Jan 12 '16	\$878.57

PAID 15810

Compare the electricity you are using

For meter 255000-005431 from Nov 23 '15 to Dec 23 '15

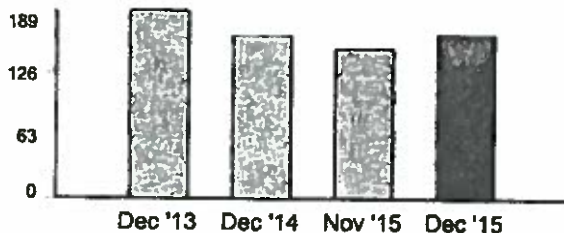
Total electricity you used this month in kWh **4,994**

Your next billing cycle will end on or about Jan 25 '16.

	Electricity (kWh)	Demand (kW)	
Winter Season			
Mid peak	1,996	19	(Nov 23 '15 17:30 to 17:45)
Off peak	2,998	22	(Nov 23 '15 00:00 to 00:15)
Total	4,994		

Maximum demand is 22 kW

Your daily average electricity usage (kWh)



17645
10-50-502

J.V.

Please return the payment stub below with your payment and make your check payable to Southern California Edison. If you want to pay in person, call 1-800-747-8908 for locations, or you can pay online at www.sce.com.

(14-574)

Tear here

Tear here

RUSH PARK OFFICE & PARK LIGHTS - WINTER



Lighting Upgrade Proposal - Executive Summary

**Rush Park - Rossmoor
6/29/2017**

Exterior Lighting ONLY

		<i>Totals</i>	
Estimated Existing Annual Lighting Energy Cost	\$	2,366.03	
Estimated Proposed Annual Lighting Energy Cost	\$	774.90	
Estimated Annual Lighting Energy Savings	\$	1,591.13	Monthly Savings \$ 132.59
1st Year Estimated Energy Savings	\$	1,591.13	
Industry Standard Project Cost	\$	8,478.42	
Estimated Utility Incentive	\$	(750.00)	
Project Cost	\$	7,728.42	
Trade Association Subsidy	\$	(1,444.12)	
Net Project Cost	\$	6,284.30	
Total Estimated Net Project Cost		6,284.30	
Payback		3.95	
<i>(Cost / estimated energy savings)</i>	Years		
	Months	47.40	

Year	Annual Savings
1	\$ 1,591.13
2	\$ 1,591.13
3	\$ 1,591.13
4	\$ 1,591.13
5	\$ 1,591.13
Total	\$ 7,955.64

PROJECT CAN BE COMPLETED WITH NO CAPITAL OUTLAY

1. Subject to Utility approval, you can complete this project with no capital outlay.
2. The net project cost \$ 6,284 can be paid direct to a contractor through a special project financing program by the Utility.
3. The project financing is provided at zero percent interest.
4. The project financed amount of \$ 6,284 is repaid from energy savings.
 - ! \$1,591 of the annual operational savings repays the financed amount for 47
 - ! During the 47 months, the maintenance savings continues with the 5 year warranty
 - ! After the 47 months, you:
 - a. Keep all energy savings, estimated to be in excess of \$ 1,830
 - b. Has the lighting quality from all new fixtures.
 - c. Has enjoyed reduced maintenance and interior space A/C costs.
 - d. Will not have had out-of-pocket cost.
8. Estimated rebate from the Utility is subject to utility approval with operational savings to be determined upon finalization of the project scope.



Rush Park - Rossmoor
Energy Calculations
6/29/2017
Exterior Lighting ONLY

Location ID		Existing System				Proposed System			
#	Location	Fixture Type	Existing Qty	Input Watts	Kw	Conversion	Proposed Qty	Input Watts	Kw
1	Parking Lot	400w HID Pole Light 3 poles 2 heads	6	458	2.75	150w LED w step dim controls	6	150	0.90
Totals			6		2.75	Totals	6		0.90

Existing Kw	2.75
Proposed Kw	0.90
Reduced Kw	1.85
Savings	67%

**Rush Park - Rossmoor
Energy Calculations
6/29/2017**

Exterior Lighting ONLY

Energy Calculations									Utility Rebates						
Burn Hours	kWh Rate	Existing Annual Energy Cost	Proposed Annual Energy Cost	Saved Annual Energy Cost	kWh Existing	kWh Proposed	kWh Saved	Sensor savings	Rebate Description	Rebate Code	Qty	kWh Saved	Rebate Per Type	Peak Rebate \$150 per kW reduced	Total Estimated Rebate Value
4100	\$0.210	\$2,366	\$775	\$1,591	11,267	3,690	7,577	0	150w LED w step dim controls		6.00	7,576.80	\$ 125.00	\$ -	\$ 750.00
		\$2,366	\$775	\$1,591	11,267	3,690	7,577	0	Estimated Rebate Program						\$ 750.00

RE: Electrical Costs Savings

Doc Rivers <docrivers@exp-energy.com>

Wed 6/28/2017 12:02 PM

To:Kathy Bell <KBell@rossmoor-csd.org>;

Cc:aclifford@exp-energy.com <aclifford@exp-energy.com>; 'Jacob Williams' <jwilliams@exp-energy.com>; James Ruth <JDRuth@rossmoor-csd.org>;

Hi Kathy,

Base on the February bill and the estimated savings in our proposal report, the savings would be between 60% - 65% reduction in your bill after the OBF 0% interest loan is paid off. The reason that this savings is accomplished is the pure energy savings of wattage garnered from the LED wattage reduction from the existing HID lamps.

Also, another benefit is the maintenance calls and nuisance calls from residents goes away after the LED fixtures are installed in the street fixtures.

The savings at the other projects is about 50-60% conservatively.

Doc

\$	8,564.29	Feb 2017 bill
\$	5,524.00	estimated monthly savings
	65%	percent savings reduction after OBF paid

For the street lights only, the stated savings based on 4100 hours of operation per SCE guidelines, the SCE review team should agree to the following calculation:

Utility Energy Values	
kW reduced	44.91
% reduced	60%
kWh savings	184,123
Monthly Savings \$	5,524

At a dusk to dawn photocell typical operation, 4368 hours is based on 12 hours per day of light on at night, so the savings would be higher as shown.

Utility Energy Values	
kW reduced	44.91
% reduced	60%
kWh savings	196,158
Monthly Savings \$	5,885

Your account summary

Previous Balance	\$8,466.02
Payment Received 01/24	-\$8,466.02
Balance forward	\$0.00
Your new charges	\$8,564.29
Total amount you owe by Feb 27 '17	\$8,564.29

18428

Summary of your billing detail

Service account	Service address	Billing period	Your rate
3-008-6192-40	RCSD VARIOUS	Jan 1 '17 to Feb 1 '17	LS-1-ALLNITE
Charges for lamps in service	LOS ALAMITOS, CA		(Utility owned)
3-008-6192-40	RCSD VARIOUS	Nov 2 '16 to Jan 1 '17	LS-1-ALLNITE
Charges for lamps added	LOS ALAMITOS, CA		(Utility owned)
3-008-6192-40	RCSD VARIOUS	Dec 30 '16 to Jan 1 '17	LS-1-ALLNITE
Credits for lamps removed	LOS ALAMITOS, CA		(Utility owned)

RECEIVED

16428

From: Kathy Bell [mailto:KBell@rossmoor-csd.org]
Sent: Wednesday, June 28, 2017 10:28 AM
To: Doc Rivers <docrivers@exp-energy.com>
Subject: Electrical Costs Savings

Hi Doc,
 I'm getting info together for our meeting on July 5. What will the approximate percentage of savings be on our SCE bills after the 4.8 year pay off for the street lights and parks and facilities?

Thanks,
 Kathy

B2

ROSSMOOR COMMUNITY SERVICES DISTRICT

AGENDA ITEM B-2

Date: July 5, 2017
To: Honorable Board of Directors
From: General Manager
Subject: FY 2017-2018 BUDGET WORKSHOP

RECOMMENDATION:

Discussion with General Manager and Accountant/Bookkeeper Kathy Bell regarding the FY2017-2018 Budget and possible adjustments.

BACKGROUND:

In accordance with Board policy and the adopted Budget Calendar, the General Manager presented the FY 2017-2018 Preliminary Budget to the Board at the June 13, 2017 Regular Board meeting. At that meeting, Board requested that this Budget Workshop be scheduled. The Board will discuss and/or modify the recommendations of the Public Works/CIP and Budget Committees for inclusion into the Final Budget. Those preliminary recommendations are as follows:

1. Receive and/or modify the Fund 40 FY 2017-2018 Budget and Project List.
2. Approve and/or modify the FY 2017-2018 Salary Plan.

The Budget Committee recommended approval of the FY 2017-2018 Salary Plan subject to a review of the an updated June Consumer Price Index (CPI). An April CPI, which is attached, was used as a basis of the proposed 3% raise. The Preliminary Budget has incorporated this increase, but will be revised based on the Board's decision of the Salary Plan.

Other cost/revenue items will be discussed at this Budget Workshop and will also be incorporated into the Final Budget. The Final Budget will be presented at the July 11, 2017 Board meeting for approval.

ATTACHMENTS:

1. FY 2016-2017 Estimates to Close
2. FY 2017-2018 Proposed Final Budget
3. FY 2017-2018 Salary Plan
4. CIP Committee Agenda, June 1, 2017
5. Tree Removal Bid and Parking Lot Repair Bid
6. Policy #3020 Budget Preparation Adoption and Revision

FY 2016-2017 ESTIMATES TO CLOSE

TOTAL FUND SUMMARY

	Fund 10	Fund 20	Fund 40
Fund Balance End FY 2015-2016	769,312	0	105,109
Fund Balance, Beginning FY 2016-2017	756,797	0	105,109
General Fund Revenues			
Transfer In from other funds			
Property Taxes	876,435	385,309	
Street Light Assessments	302,500		
Interest on Investments	3,000		
From Other Govt. Agencies	60,400		
Permit and Rental Fees	157,550		
Miscellaneous Revenues	22,000		0
Total General Fund Revenues	1,421,885	385,309	0
			0
Total General Fund Expenditures	1,383,651	363,878	72,659
Revenues Less Expenditures	38,234	21,431	32,450
Transfer Out - (To Fund 50 as directed by auditor)		(21,431)	
Fund Balance, End FY	795,031	0	32,450

**2016-2017 ESTIMATES TO CLOSE
GENERAL FUND SUMMARY - FUND 10**

	2015-2016 ACTUAL	2016-2017 APPROVED BUDGET	APRIL ACTUAL	2016-2017 AMENDED BUDGET	2016-2017 ESTIMATES TO CLOSE	2016-2017 ETC VS. AMENDED BUDGET	% INCREASE (DECREASE)
Fund Balance End	690,844	769,312	756,797	756,797	756,797		
Transfer from Reserve to Fund 40	0	0	0	0	0		
Transfer from Reserve to Fund 10	0	0	0	0	0		
Fund Balance FY 2014-2015	690,844	769,312	756,797	756,797	756,797		
General Fund Revenues							
Property Taxes	836,578	842,361	839,347	848,000	876,435	28,435	3.4%
Street Light Assessments	292,276	298,934	293,604	298,934	302,500	3,566	1.2%
Interest on Investments	3,144	2,100	2,651	3,000	3,000	0	0.0%
From Other Govt. Agencies	59,906	60,400	2,628	60,400	60,400	0	0.0%
Permit and Rental Fees	161,840	173,500	135,359	167,700	157,550	(10,150)	-6.1%
Miscellaneous Revenues	27,419	24,500	21,918	23,000	22,000	(1,000)	-4.3%
Total General Fund Revenues	1,381,162	1,401,795	1,295,507	1,401,034	1,421,885	20,851	1.5%
General Fund Expenditures							
Transfer Out to Fund 40	50,000	0	0	0	0	0	0
Administrative Services	409,772	410,860	339,285	428,750	424,923	(3,827)	-0.9%
Recreation	132,750	135,065	105,861	129,852	130,437	585	0.5%
Rossmoor Park	172,353	185,850	159,050	200,456	203,446	2,990	1.5%
Montecito Center	74,793	78,421	64,638	84,998	85,670	672	0.8%
Rush Park	197,997	203,537	176,775	218,687	232,847	14,160	6.5%
Street Lighting	106,819	107,580	76,596	107,715	107,715	0	0.0%
Rossmoor Signature Wall	2,000	2,100	2,000	2,100	2,100	0	0.0%
Street Sweeping	55,145	55,580	36,618	55,650	55,650	0	0.0%
Parkway Trees	101,138	115,977	110,310	137,677	126,225	(11,452)	-8.3%
Mini-Parks and Medians	12,441	12,968	10,641	14,008	14,638	630	4.5%
Total General Fund Expenditures	1,315,209	1,307,939	1,081,774	1,379,893	1,383,651	3,758	0.3%
Revenues Less Expenditures	65,953	93,856	213,733	21,141	38,234		
Fund Balance, End of Year	756,797	863,169	n/a	777,938	795,031		

**2016-2017 ESTIMATES TO CLOSE
GENERAL FUND REVENUES BY ACCOUNT NUMBER - FUND 10**

ACCOUNT NO.	2015-2016 ACTUALS	2016-2017 APPROVED BUDGET	APRIL 2017 ACTUALS	2016-2017 AMENDED BUDGET	2016-2017 ESTIMATES TO CLOSE	2016-2017 ETC VS. AMENDED BUDGET	% INCREASE (DECREASE)
General Fund Revenues							
Property Taxes							
10-00-3000 Current Secured	766,602	775,200	790,237	780,000	810,000	30,000	3.8%
10-00-3001 Current Unsecured	26,247	22,000	21,609	26,500	26,000	(500)	-1.9%
10-00-3002 Prior Secured	7,256	7,500	6,079	7,500	7,100	(400)	-5.3%
10-00-3003 Prior Unsecured	536	4,500	0	1,000	535	(465)	-46.5%
10-00-3004 Delinquent Property Taxes	789	1,329	0	1,000	800	(200)	-20.0%
10-00-3010 Current Supplemental Assmnt.	20,563	20,000	14,711	18,000	18,000	0	0.0%
10-00-3020 Public Utility	14,586	11,832	6,710	14,000	14,000	0	0.0%
Total Property Taxes	836,578	842,361	839,347	848,000	876,435	28,435	3.4%
Street Light Assessments							
10-00-3105 Assessments	292,276	298,934	293,604	298,934	302,500	3,566	1.2%
Interest on Investments							
10-00-3200 Interest	3,144	2,100	2,651	3,000	3,000	0	0.0%
From Other Governmental Agencies							
10-00-3301 State-Homeowners Prop. Tax Relief	5,392	5,400	2,628	5,400	5,400	0	0.0%
10-00-3305 County-Street Sweep Reimburse.	54,514	55,000	0	55,000	55,000	0	0.0%
Total From Other Governmental Agencies	59,906	60,400	2,628	60,400	60,400	0	0.0%
Permit and Rental Fees							
10-00-3404 Tennis Reservations	12,729	14,500	8,274	13,500	11,500	(2,000)	-14.8%
10-00-3405 Wall Rental	480	600	220	500	350	(150)	-30.0%
10-00-3406 Volleyball & Ball Field Reservations	24,658	29,000	19,980	24,000	23,000	(1,000)	-4.2%
10-00-3410 Rossmoor Building Rental	17,371	18,200	12,691	17,500	16,500	(1,000)	-5.7%
10-00-3412 Montecito Building Rental	24,630	25,200	21,611	25,200	25,200	0	0.0%
10-00-3414 Rush Building Rental	81,972	86,000	72,584	87,000	81,000	(6,000)	-6.9%
Total Fees	161,840	173,500	135,359	167,700	157,550	(10,150)	-6.1%
Miscellaneous Revenues							
10-00-3500 Miscellaneous	2,655	4,500	1,918	3,000	2,000	(1,000)	-33.3%
10-00-3502 Admin Fees	20,000	20,000	20,000	20,000	20,000	0	0.0%
10-00-3600 Transfer IN	4,764	0	0	0	0	0	0.0%
Total Miscellaneous Revenues	27,419	24,500	21,918	23,000	22,000	(1,000)	-4.3%
Total General Fund Revenues	1,381,162	1,401,795	1,295,507	1,401,034	1,421,885	20,851	1.5%

2016-2017 ESTIMATES TO CLOSE
GENERAL FUND EXPENDITURES BY ACCOUNT NUMBER - FUND 10
Department 10 Administrative Services

ACCOUNT NO.		2015-2016 ACTUAL	2016-2017 APPROVED BUDGET	APRIL ACTUAL	2016-2017 AMENDED BUDGET	2016-2017 ESTIMATES TO CLOSE	2016-2017 ETC VS. AMENDED BUDGET	% INCREASE (DECREASE)
Department 10 Administrative Services								
Salaries and Benefits								
10-10-4000	Board of Directors' Compensation	10,300	10,000	6,050	10,000	8,000	(2,000)	-20.0%
10-10-4001	Full Time	187,797	193,800	162,571	193,800	196,800	3,000	1.5%
10-10-4003	Overtime	5,014	5,100	3,467	5,100	5,100	0	0.0%
10-10-4007	Vehicle Allowance	480	500	212	500	400	(100)	-20.0%
10-10-4010	Workers' Comp. Insurance	2,682	2,300	3,981	4,334	5,500	1,166	26.9%
10-10-4011	Medical Insurance	36,112	39,000	38,651	39,000	42,222	3,222	8.3%
10-10-4015	Federal Payroll Taxes	15,851	18,400	13,098	18,400	16,500	(1,900)	-10.3%
10-10-4018	State Payroll Taxes	779	780	629	780	780	0	0.0%
Total Salaries and Benefits		259,016	269,880	228,659	271,914	275,302	3,388	1.2%
Operations and Maintenance								
10-10-5002	Insurance - Liability	12,392	12,500	12,983	13,000	13,000	0	0.0%
10-10-5004	Membership & Dues	5,855	6,400	5,798	6,400	6,400	0	0.0%
10-10-5006	Travel & Meetings	503	1,000	944	1,000	1,000	0	0.0%
10-10-5007	Board Meetings Televised Exp	18,203	17,000	15,036	17,000	20,200	3,200	18.8%
10-10-5010	Publications & Legal Notices	6,107	7,200	4,797	7,200	7,020	(180)	-2.5%
10-10-5012	Printing	1,170	700	550	700	700	0	0.0%
10-10-5014	Postage	1,835	2,000	879	2,000	1,500	(500)	-25.0%
10-10-5016	Office & Meeting Supplies	7,367	7,200	4,706	7,200	7,200	0	0.0%
10-10-5020	Telephone	1,717	1,500	1,711	1,700	1,950	250	14.7%
10-10-5045	Miscellaneous Expenditures	6,597	5,500	4,687	5,500	5,500	0	0.0%
10-10-5046	Bank Service Charges	1,775	2,000	943	2,000	1,500	(500)	-25.0%
10-10-5050	Elections	0	6,000	7,251	6,000	7,251	1,251	20.9%
Total Operations and Maintenance		63,520	69,000	60,285	69,700	73,221	3,521	5.1%
Contract Services								
10-10-5610	Legal Services	22,735	28,000	13,440	28,000	22,000	(6,000)	-21.4%
10-10-5615	Financial Audit-Consulting	10,100	10,100	10,400	10,700	10,400	(300)	-2.8%
10-10-5620	Miscellaneous Studies	2,000	0	6,000	6,000	6,000	0	0.0%
10-10-5670	Other Professional Services	49,970	29,880	20,120	38,436	34,000	(4,436)	-11.5%
Total Contract Services		84,805	67,980	49,960	83,136	72,400	(10,736)	-12.9%
Capital Expenditures								
10-10-6010	Equipment	2432	4000	381	4000	4,000	0	0.0%
Total Administrative Services		409,772	410,860	339,285	428,750	424,923	(3,827)	-0.9%

Unanticipated Projects or price increases that raised the Budget's amount (estimated):

Medical insurance; Workers' Comp; Board Meetings Televised +\$3,200; Elections +\$1,251; OCSD Funds refunded \$6,000

2016-2017 ESTIMATES TO CLOSE
GENERAL FUND EXPENDITURES BY ACCOUNT NUMBER - FUND 10
Department 20 Recreation

ACCOUNT NO.	2015-2016 ACTUAL	2016-2017 APPROVED BUDGET	APRIL ACTUAL	2016-2017 AMENDED BUDGET	2016-2017 ESTIMATES TO CLOSE	2016-2017 ETC VS. AMENDED BUDGET	% INCREASE (DECREASE)
Department 20 Recreation							
Salaries and Benefits							
10-20-4001 Full Time	47,400	48,960	41,285	48,960	48,960	0	0.0%
10-20-4002 Part Time	21,254	22,950	13,333	15,000	15,000	0	0.0%
10-20-4003 Overtime	4,593	5,100	2,385	5,100	5,100	0	0.0%
10-20-4005 Event Attendant	1,193	1,058	518	1,058	1,058	0	0.0%
10-20-4007 Vehicle Allowance	312	350	0	350	100	(250)	-71.4%
10-20-4010 Workers' Comp. Insurance	1,122	1,080	1,609	1,750	2,350	600	34.3%
10-20-4011 Medical Insurance	9,181	10,000	9,827	10,000	10,735	735	7.4%
10-20-4015 Federal Payroll Tax	5,701	5,814	4,399	5,814	5,814	0	0.0%
10-20-4018 State Payroll Taxes	571	600	349	600	600	0	0.0%
Total Salaries and Benefits	91,327	95,912	73,705	88,632	89,717	1,085	1.2%
Operations and Maintenance							
10-20-5006 Travel & Meetings	335	400	125	400	400	0	0.0%
10-20-5010 Publications & Legal Notices	417	200	311	420	420	0	0.0%
10-20-5012 Printing	137	100	44	100	100	0	0.0%
10-20-5014 Postage	99	150	28	150	150	0	0.0%
10-20-5016 Office & Meeting Supplies	1,027	1,000	800	1,000	1,000	0	0.0%
10-20-5017 Community Events	27,844	25,253	22,158	27,000	27,000	0	0.0%
10-20-5019 Fireworks	6,200	6,200	6,200	6,200	6,200	0	0.0%
10-20-5020 Telephone	1,927	1,800	1,711	1,900	1,900	0	0.0%
10-20-5045 Miscellaneous Expenditures	150	500	0	500	500	0	0.0%
10-20-5048 Run Seal Beach Grant	0	-	0	0	0	0	0.0%
10-20-5051 Equipment Rental	0	250	0	250	250	0	0.0%
Total Operations and Maintenance	38,135	35,853	31,377	37,920	37,920	0	0.0%
Contract Services							
10-20-5670 Other Professional Services	3,288	2,300	779	2,300	1,800	(500)	-21.7%
Total Contract Services	3,288	2,300	779	2,300	1,800	-500	-21.7%
Capital Expenditures							
10-20-6010 Equipment	0	1,000	0	1,000	1,000	0	0.0%
Total Capital Expenditures	0	1,000	0	1,000	1,000	0	0.0%
Total Recreation	132,750	135,065	105,861	129,852	130,437	585	0.5%

Lower total than budgeted.

2016-2017 ESTIMATES TO CLOSE
GENERAL FUND EXPENDITURES BY ACCOUNT NUMBER - FUND 10
Department 30 Rossmoor Park

ACCOUNT NO.	2015-2016 ACTUAL	2016-2017 APPROVED BUDGET	APRIL ACTUAL	2016-2017 AMENDED BUDGET	2016-2017 ESTIMATES TO CLOSE	2016-2017 ETC VS. AMENDED BUDGET	% INCREASE (DECREASE)
Department 30 Rossmoor Park							
Salaries and Benefits							
10-30-4001 Full Time	35,635	39,535	30,054	39,535	36,000	(3,535)	-8.9%
10-30-4002 Part Time	12,012	12,240	16,005	15,000	19,000	4,000	26.7%
10-30-4003 Overtime	2,877	2,805	1,891	2,805	2,805	0	0.0%
10-30-4010 Workers' Comp. Insurance	2,885	2,400	3,981	4,300	5,800	1,500	34.9%
10-30-4011 Medical Insurance	11,341	13,000	12,139	13,000	13,300	300	2.3%
10-30-4015 Federal Payroll Taxes	3,873	3,800	3,665	3,800	4,300	500	13.2%
10-30-4018 State Payroll Taxes	265	310	232	310	310	0	0.0%
Total Salaries and Benefits	68,888	74,090	67,966	78,750	81,515	2,765	3.5%
Operations and Maintenance							
10-30-5010 Publications & Legal Notices	382	300	411	600	600	0	0.0%
10-30-5012 Printing	34	50	22	50	50	0	0.0%
10-30-5014 Postage	33	50	5	50	50	0	0.0%
10-30-5016 Office & Meeting Supplies	609	900	487	900	900	0	0.0%
10-30-5018 Janitorial Supplies	4,775	4,500	2,346	4,500	4,500	0	0.0%
10-30-5020 Telephone	2,290	1,650	1,711	2,300	2,300	0	0.0%
10-30-5022 Utilities	13,018	12,000	9,148	12,000	12,000	0	0.0%
10-30-5023 Water (Prev inc. in Utilities 5022)	16,009	25,000	18,459	25,000	25,000	0	0.0%
10-30-5025 Sewer Tax	892	910	906	906	906	0	0.0%
10-30-5030 Vehicle Maintenance	638	1,000	558	1,000	1,000	0	0.0%
10-30-5032 Buildings & Grounds-Maintenance	27,138	24,000	26,632	33,000	33,000	0	0.0%
10-30-5034 Alarm Systems/Security	794	750	574	750	975	225	30.0%
10-30-5045 Miscellaneous/Expenditures	242	500	450	500	500	0	0.0%
10-30-5051 Equipment Rental	0	250	0	250	250	0	0.0%
10-30-5052 Minor Facility Repairs/Tools	0	500	0	500	500	0	0.0%
Total Operations and Maintenance	66,854	72,360	61,710	82,306	82,531	225	0.3%
Contact Services							
10-30-5655 Landscape Maintenance	32,497	36,000	27,612	36,000	36,000	0	0.0%
10-30-5656 Tree Trimming	967	1,100	989	1,100	1,100	0	0.0%
10-30-5670 Other Professional Services	3,146	2,300	773	2,300	2,300	0	0.0%
Total Contract Services	36,610	39,400	29,374	39,400	39,400	0	0.0%
Capital Expenditures							
10-30-6010 Equipment	0	0	0	0	0	0	0.0%
Total Capital Expenditures	0	0	0	0	0	0	0.0%
Total Rossmoor Park	172,353	185,850	159,050	200,456	203,446	2,990	1.5%

Unanticipated Projects or price increases that raised the Budget's amount (estimated):

Medical insurance; Workers' Comp; Storage Container and cement slab added \$4,900; Entrance door due to Preschool classes (\$4,000); Hand dryers installed in restrooms (\$2,500); Ice machine repair (\$1,276).

2016-2017 ESTIMATES TO CLOSE
GENERAL FUND EXPENDITURES BY ACCOUNT NUMBER - FUND 10
Department 40 Montecito Center

ACCOUNT NO.	2015-2016 ACTUAL	2016-2017 APPROVED BUDGET	APRIL ACTUAL	2016-2017 AMENDED BUDGET	2016-2017 ESTIMATES TO CLOSE	2016-2017 ETC VS. AMENDED BUDGET	% INCREASE (DECREASE)
Department 40 Montecito Center							
Salaries and Benefits							
10-40-4001 Full Time	29,340	31,620	24,814	31,620	30,000	(1,620)	-5.1%
10-40-4002 Part Time	5,537	6,120	7,029	6,500	7,800	1,300	20.0%
10-40-4003 Overtime	2,095	2,040	1,456	2,040	2,040	0	0.0%
10-40-4010 Workers' Comp. Insurance	2,305	2,000	9,822	4,000	4,500	500	12.5%
10-40-4011 Medical Insurance	9,177	9,900	2,544	9,900	10,728	828	8.4%
10-40-4015 Federal Payroll Taxes	2,832	2,856	149	2,856	3,000	144	5.0%
10-40-4018 State Payroll Taxes	136	140	0	140	160	20	14.3%
Total Salaries and Benefits	51,422	54,676	45,813	57,056	58,228	1,172	2.1%
Operations and Maintenance							
10-40-5010 Publications & Legal Notices	382	582	355	582	582	0	0.0%
10-40-5012 Printing	34	50	22	50	50	0	0.0%
10-40-5014 Postage	33	50	5	50	50	0	0.0%
10-40-5016 Office & Meeting Supplies	609	900	443	900	800	(100)	-11.1%
10-40-5018 Janitorial Supplies	4,137	3,500	2,346	4,000	4,000	0	0.0%
10-40-5020 Telephone	1,957	1,650	1,711	2,000	2,000	0	0.0%
10-40-5022 Utilities	1,594	2,000	1,242	2,000	1,700	(300)	-15.0%
10-30-5023 Water (Prev inc. in Utilities 5022)	1,293	1,600	1,348	1,600	2,000	400	25.0%
10-40-5025 Sewer Tax	749	763	760	760	760	0	0.0%
10-40-5030 Vehicle Maintenance	627	1,000	715	1,000	1,000	0	0.0%
10-40-5032 Buildings & Grounds-Maintenance.	3,827	3,700	3,365	5,700	5,700	0	0.0%
10-40-5034 Alarm Systems/Security	405	400	323	400	400	0	0.0%
10-40-5045 Miscellaneous/Expenditures	0	50	0	50	50	0	0.0%
10-40-5051 Equipment Rental	0	250	0	250	250	0	0.0%
10-40-5052 Minor Facility Repairs/Tools	0	500	0	500	500	0	0.0%
Total Operations and Maintenance	15,647	16,995	12,636	19,842	19,842	0	0.0%
Contract Services							
10-40-5655 Landscape Maintenance	3,611	3,600	3,068	3,600	3,600	0	0.0%
10-40-5656 Tree Trimming	967	1,100	989	1,100	1,100	0	0.0%
10-40-5670 Other Professional Services	3,146	2,000	773	2,000	1,500	(500)	-25.0%
Total Contract Services	7,724	6,700	4,830	6,700	6,200	(500)	-7.5%
Capital Expenditures							
10-40-6010 Equipment	0	50	1,359	1,400	1,400	0	0.0%
Total Capital Expenditures	0	50	1,359	1,400	1,400	0	0.0%
Total Montecito Center	74,793	78,421	64,638	84,998	85,670	672	0.8%

Unanticipated Projects or price increases that raised the Budget's amount (estimated):

Part time hours; Medical insurance; Workers' Comp; Vents adjusted for air conditioning (\$3,000); AED installed (\$1,400)

2016-2017 ESTIMATES TO CLOSE
GENERAL FUND EXPENDITURES BY ACCOUNT NUMBER - FUND 10
Department 50 Rush Park

ACCOUNT NO.		2015-2016 ACTUAL	2016-2017 APPROVED BUDGET	APRIL ACTUAL	2016-2017 AMENDED BUDGET	2016-2017 ESTIMATES TO CLOSE	2016-2017 ETC VS. AMENDED BUDGET	% INCREASE (DECREASE)
Department 50 Rush Park								
Salaries and Benefits								
10-50-4001	Full Time	35,635	37,740	30,054	37,740	37,740	0	0.0%
10-50-4002	Part Time	12,179	12,750	14,359	15,000	17,000	2,000	13.3%
10-50-4003	Overtime	2,973	2,907	1,880	2,907	2,907	0	0.0%
10-50-4005	Event Attendant	5,482	5,800	3,840	5,800	5,800	0	0.0%
10-50-4010	Workers' Comp. Insurance	2,685	2,400	3,981	4,300	5,500	1,200	27.9%
10-50-4011	Medical Insurance	11,341	13,000	12,139	13,000	13,260	260	2.0%
10-50-4015	Federal Payroll Taxes	4,315	4,370	3,832	4,370	4,370	0	0.0%
10-50-4018	State Payroll Taxes	405	400	313	400	400	0	0.0%
Total Salaries and Benefits		75,014	79,367	70,398	83,517	86,977	3,460	4.1%
Operations and Maintenance								
10-50-5010	Publications & Legal Notices	382	500	490	500	500	0	0.0%
10-50-5012	Printing	48	250	22	250	250	0	0.0%
10-50-5014	Postage	33	100	5	100	100	0	0.0%
10-50-5016	Office & Meeting Supplies	609	900	443	900	900	0	0.0%
10-50-5018	Janitorial Supplies	4,789	4,500	2,353	4,500	4,500	0	0.0%
10-50-5020	Telephone	2,298	2,000	1,711	2,000	2,000	0	0.0%
10-50-5022	Utilities	27,934	26,000	18,767	26,000	26,000	0	0.0%
10-50-5023	Water (Prev inc. in Utilities 5022)	19,343	20,000	22,812	30,000	34,000	4,000	13.3%
10-50-5025	Sewer Tax	3,412	3,520	3,465	3,520	3,520	0	0.0%
10-50-5030	Vehicle Maintenance	627	1,000	558	1,000	1,000	0	0.0%
10-50-5032	Buildings & Grounds-Maintenance *	25,969	24,000	25,749	25,000	32,500	7,500	30.0%
10-50-5034	Alarm Systems/Security	787	750	423	750	750	0	0.0%
10-50-5045	Miscellaneous/Expenditures	142	250	204	250	250	0	0.0%
10-50-5051	Equipment Rental	0	250	0	250	250	0	0.0%
10-50-5052	Minor Facility Repairs/Tools	0	500	0	500	500	0	0.0%
Total Operations and Maintenance		86,373	84,520	77,003	95,520	107,020	11,500	12.0%
Contract Services								
10-50-5655	Landscape Maintenance	32,497	36,000	27,612	36,000	36,000	0	0.0%
10-50-5656	Tree Trimming	967	1,100	989	1,100	1,100	0	0.0%
10-50-5670	Other Professional Services	3,146	2,300	773	2,300	1,500	(800)	-34.8%
Total Contract Services		36,610	39,400	29,374	39,400	38,600	(800)	-2.0%
Capital Expenditures								
10-50-6010	Equipment	0	250	0	250	250	0	0.0%
Total Capital Expenditures		0	250	0	250	250	0	0.0%
Total Rush Park		197,997	203,537	176,775	218,687	232,847	14,160	6.5%

* Unanticipated Projects or price increases that raised the Budget's amount (estimated):

Part time hours; Medical insurance; Workers' Comp; increased water; restroom partitions replaced (\$3,949), heater repair (\$1,800), ice maker replaced (\$3,500).

2016-2017 ESTIMATES TO CLOSE
GENERAL FUND EXPENDITURES BY ACCOUNT NUMBER - FUND 10
Department 60 Street Lighting, 65 Signature Wall, and 70 Street Sweeping

ACCOUNT NO.	2015-2016 ACTUAL	2016-2017 APPROVED BUDGET	APRIL ACTUAL	2016-2017 AMENDED BUDGET	2016-2017 ESTIMATES TO CLOSE	2016-2017 ETC VS. AMENDED BUDGET	% INCREASE (DECREASE)
Department 60 Street Lighting							
Operations and Maintenance							
10-60-5020 Telephone	699	580	559	715	715	0	0.0%
Contract Services							
10-60-5650 Lighting & Maintenance	106,120	107,000	76,037	107,000	107,000	0	0.0%
Total Street Lighting	106,819	107,580	76,596	107,715	107,715	0	0.0%
Department 65 Rossmoor Signature Wall							
Operations and Maintenance							
10-65-5002 Insurance - Liability	2,000	2,000	2,000	2,000	2,000	0	0.0%
10-65-5032 Buildings & Grounds-Maintenance	0	100	0	100	100	0	0.0%
Total Rossmoor Signature Wall	2,000	2,100	2,000	2,100	2,100	0	0.0%
Department 70 Street Sweeping							
Operations and Maintenance							
10-70-5020 Telephone	632	580	559	650	650	0	0.0%
Total Operations and Maintenance	632	580	559	650	650	0	0.0%
Contract Services							
10-70-5642 Street Sweeping	54,514	55,000	36,059	55,000	55,000	0	0.0%
Total Street Sweeping	55,145	55,580	36,618	55,650	55,650	0	0.0%

2016-2017 ESTIMATES TO CLOSE
GENERAL FUND EXPENDITURES BY ACCOUNT NUMBER - FUND 10
Department 80 Parkway Trees

ACCOUNT NO.	2015-2016 ACTUAL	2016-2017 APPROVED BUDGET	APRIL ACTUAL	2016-2017 AMENDED BUDGET	2016-2017 ESTIMATES TO CLOSE	2016-2017 ETC VS. AMENDED BUDGET	% INCREASE (DECREASE)
Department 80 Parkway Trees							
Salaries and Benefits							
10-80-4002 Salaries Part Time	19,801	20,400	16,611	20,400	20,400	0	0.0%
10-80-4003 Salaries Overtime	131	500	28	500	100	(400)	-80.0%
10-80-4007 Vehicle Allowance	437	500	583	900	900	0	0.0%
10-80-4015 Federal Payroll Tax -FICA	1,525	1,377	1,273	1,377	1,525	148	10.7%
10-80-4018 State Payroll Taxes	157	275	166	275	275	0	0.0%
Total Salaries and Benefits	22,052	23,052	18,662	23,452	23,200	(252)	-1.1%
Operations and Maintenance							
10-80-5012 Printing	1	25	0	25	25	0	0.0%
10-80-5014 Postage	15	300	2	300	100	(200)	-66.7%
10-80-5016 Office & Meeting Supplies	147	200	106	200	200	0	0.0%
10-80-5020 Telephone	1,315	1,000	1,118	1,300	1,300	0	0.0%
10-80-5030 Vehicle Maintenance	0	50	0	50	50	0	0.0%
10-80-5051 Equipment Rental	0	50	0	50	50	0	0.0%
Total Operations and Maintenance	1,478	1,625	1,226	1,925	1,725	(200)	-10.4%
Contract Services							
10-80-5656 Tree Trimming	65,660	65,000	71,751	73,000	73,000	0	0.0%
10-80-5660 Tree Removals	2,837	3,500	2,369	3,500	3,000	(500)	-14.3%
10-80-5670 Other Professional Services	6,344	4,300	2,457	4,300	4,300	0	0.0%
Total Contract Services	74,841	72,800	76,577	80,800	80,300	(500)	-0.6%
Capital Expenditures							
10-80-6015 Trees	19,952	18,500	13,845	31,500	21,000	(10,500)	-33.3%
Total Parkway Trees	101,138	115,977	110,310	137,677	126,225	(11,452)	-8.3%

Unanticipated Projects or price increases that raised the Budget's amount (estimated):
Additional tree trimming (\$8,000); additional tree replacements.

2016-2017 ESTIMATES TO CLOSE
GENERAL FUND EXPENDITURES BY ACCOUNT NUMBER - FUND 10

Department 90 Mini-Parks & Medians

ACCOUNT NO.		2015-2016 ACTUAL	2016-2017 APPROVED BUDGET	APRIL ACTUAL	2016-2017 AMENDED BUDGET	2016-2017 ESTIMATES TO CLOSE	2016-2017 ETC VS. AMENDED BUDGET	% INCREASE (DECREASE)
Department 90 Mini-Parks & Medians								
Salaries and Benefits								
10-90-4001	Full Time	670	665	552	665	665	0	0.0%
10-90-4003	Overtime	69	62	39	62	62	0	0.0%
10-90-4010	Workers' Comp. Insurance	130	120	186	120	300	180	150.0%
10-90-4015	Federal Payroll Taxes	57	56	45	56	56	0	0.0%
10-90-4018	State Payroll Taxes	2	15	2	15	15	0	0.0%
Total Salaries and Benefits		927	918	825	918	1,098	180	19.6%
Operations and Maintenance								
10-90-5020	Telephone	640	500	559	640	640	0	0.0%
10-90-5022	Utilities	1,107	800	642	800	1,150	350	43.8%
10-30-5023	Water (Prev inc. in Utilities 5022)	5,430	5,000	4,381	5,900	6,000	100	1.7%
10-90-5030	Vehicle Maintenance	0	100	0	100	100	0	0.0%
10-90-5032	Building & Grounds Maintenance.	356	1,000	772	1,000	1,000	0	0.0%
10-90-5045	Miscellaneous/Expenditures	0	100	33	100	100	0	0.0%
10-90-5051	Equipment Rental	0	100	0	100	100	0	0.0%
10-90-5052	Minor Facility Repairs/Tools	0	200	0	200	200	0	0.0%
Total Operations and Maintenance		7,533	7,800	6,387	8,840	9,290	450	5.1%
Contract Services								
10-90-5655	Landscape Maintenance	3,611	3,600	3,068	3,600	3,600	0	0.0%
10-90-5656	Tree Trimming	322	500	330	500	500	0	0.0%
10-90-5670	Other Professional Services	47	50	32	50	50	0	0.0%
Total Contract Services		3,980	4,150	3,429	4,150	4,150	0	0.0%
Capital Expenditures								
10-90-6010	Equipment	0	100	0	100	100	0	0.0%
Total Capital Expenditures		0	100	0	100	100	0	0.0%
Total Mini-Parks & Medians		12,441	12,968	10,641	14,008	14,638	630	4.5%
TOTAL GENERAL FUND EXPENDITURES		1,265,209	1,307,939	1,081,774	1,379,893	1,383,651	3,758	0.3%

2016-2017 ESTIMATES TO CLOSE
RUSH PARK ASSESSMENT DISTRICT - FUND 20
REVENUES / EXPENDITURES BY ACCOUNT NUMBER

ACCOUNT NO.	2015-2016 ACTUAL	2016-2017 APPROVED BUDGET	APRIL 2017 ACTUALS	AMENDED BUDGET	2016-2017 ESTIMATES TO CLOSE	2016-2017 ETC VS. AMENDED BUDGET	% INCREASE (DECREASE)
Assigned Fund Balance, Beginning	0	0	0	0	0	0	
Rush Park AD Revenues							
Assessments							
20-00-3100 Current Year Secured	381,588	380,000	370,979	380,000	380,000	0	0%
20-00-3101 Prior Year Secured	2,565	3,400	2,063	3,400	3,400	0	0%
20-00-3200 Interest on investments	0	0	1,909	0	1,909	1,909	100%
20-00-3500 Other Misc. Rev.	0	0	-	0	0	0	0%
Total Rush Park AD Revenues	384,153	383,400	374,951	383,400	385,309	1,909	0%
Rush Park AD Expenditures							
20-50-5617 Aministrative Fees	20,000	20,000	20,000	20,000	20,000	0	0%
20-50-5619 Bond Trustee	3,048	3,048	3,048	3,048	3,048	0	0%
Total Contract Services	23,048	23,048	23,048	23,048	23,048	0	0%
Annual Debt Service							
20-50-5800 Principal	245,000	250,000	260,000	250,000	250,000	0	0%
20-50-5801 Interest	106,485	90,830	90,156	90,830	90,830	0	0%
20-50-5045 Miscellaneous	0	0	0	0	0	0	0%
Total Annual Debt Service	351,485	340,830	350,156	340,830	340,830	0	0%
Total Rush Park AD Expenditures	374,533	363,878	373,204	363,878	363,878	0	0%
Revenues Less Expenditures	9,620	19,522	1,747	19,522	21,431		
Transfers Out	0	0	0	0	0	0	
(1) Transfer Out - (To Fund 50 as directed by auditor)	9,620	19,522	1,747	19,522	21,431	0	
Fund Balance, End of Year	0	0	0	0	0	0	0

**2016-2017 ESTIMATES TO CLOSE
CAPITAL IMPROVEMENT PROGRAM - FUND 40
REVENUES / EXPENDITURES BY ACCOUNT NUMBER**

ACCOUNT NO.	TITLE	2015-2016 ACTUAL	2016-2017 APPROVED BUDGET	APRIL 2017 ACTUAL	2016-2017 ESTIMATES TO CLOSE	2016-2017 ESTIMATES TO CLOSE	2016-2017 ETC VS. AMENDED BUDGET	% INCREASE (DECREASE)
Assigned Fund Balance, Beginning		129,602	105,109	105,109	105,109	105,109	0	
Revenues								
	Golden State Water Reimbursement	18,092	0	0	0	0	0	0.0%
	40-00-3600 Transfer In Fund 10	50,000	0	0	0	0	0	0.0%
	40-00-3600 Transfer In Fund 20	0	0	0	0	0	0	0.0%
	40-00-3600 Transfer In Fund 30	0	0	0	0	0	0	0.0%
Total Capital Improvement Program Revenues		197,694	105,109	105,109	105,109	105,109	0	
Expenditures								
	Dept.							
	Rossmoor Park	10,778	18,000	8,723	10,688	25,060	14,372	134.5%
	Montecito Center	0	0	0	0	0	0	0.0%
	Rush Park	44,816	23,000	28,606	28,606	28,606	0	0.0%
	General	36,991	5,000	7,837	9,451	18,993	9,542	101.0%
Total Expenditures		92,585	46,000	45,166	48,745	72,659	23,914	49.1%
Revenues Less Expenditures		105,109	59,109	59,943	56,364	32,450		
Fund Balance, End of Year		105,109	59,109	59,943	56,364	32,450		

Unanticipated Projects or price increases that raised the Budget's amount (estimated):

Lights and poles at Rossmoor Park were replaced/Board Approved (\$14,373); ADA requirements for Rush Playground Landscape Shade; Down payment required for District Vehicle/Board Approved; Montecito street lights upgraded to LED/Board Approved (\$9,507).

CAPITAL IMPROVEMENT PROGRAM BUDGET
2016-2017 ESTIMATES TO CLOSE

PROJECT TITLE	2016-2017 APPROVED BUDGET	2016-2017 ETC's	2017-2018 INFORMATION ONLY	2018-2019 INFORMATION ONLY	2019-2020 INFORMATION ONLY
REVENUES					
Beginning Fund Balance	\$156,819	\$105,109	\$32,450	(\$20,050)	(\$54,050)
Transfer from Fund 10		\$0			
Golden State Water Reimbursement for Water Conservation		0			
TOTAL REVENUES	\$156,819	\$105,109	\$32,450	(\$20,050)	(\$54,050)
EXPENSES					
ROSSMOOR PARK					
Lighting Repaired and Replaced (\$16,338 - Insurance Payment \$1,965= \$14,373)		\$14,373			
Community Room Cabinets	\$10,000	\$1,236			
Rossmoor Park Playground (Estimate)					
Basketball and Tennis Courts Resurfacing (Estimate)				\$20,000	
3 Drinking Fountains	\$8,000	\$9,451			
ROSSMOOR PARK SUBTOTAL	\$18,000	\$25,060	\$0	\$20,000	\$0
MONTECITO					
Outdoor Security Lighting (Estimate)					
Upgrade Counter Tops and Drop Ceiling (Estimate)				\$2,500	
Carpeting (Estimate)				\$5,000	
MONTECITO SUBTOTAL	\$0	\$0	\$0	\$7,500	\$0
RUSH PARK					
Parking Lot Repair	\$0		\$33,000		
Rush Park Playground Landscape Shade	\$23,000	\$28,606			
Auditorium & Room Carpeting (Estimate)					\$10,000
Electrical Lighting For Winter Festival (Estimate)			\$5,000		
Roll Coat Maintenance Pour-in-Place (Estimate \$8000 both parks)			\$8,000		
RUSH PARK SUBTOTAL	\$23,000	\$28,606	\$46,000	\$0	\$10,000
ROSSMOOR WALL					
ROSSMOOR WALL SUBTOTAL	\$0		\$0	\$0	\$0
GENERAL					
Work Truck (Finance for 4 years)	\$5,000	\$9,486	\$6,500	\$6,500	\$6,500
Montecito Street Lighting Improvements		\$9,507			
GENERAL SUBTOTAL	\$5,000	\$18,993	\$6,500	\$6,500	\$6,500
TOTAL EXPENSES	\$46,000	\$72,659	\$52,500	\$34,000	\$16,500
ENDING FUND BALANCE	\$110,819	\$32,450	(\$20,050)	(\$54,050)	(\$70,550)

FY 2017-2018 PROPOSED FINAL BUDGET
TOTAL FUND SUMMARY

	Fund 10	Fund 20	Fund 40
Fund Balance, Beginning FY 2017-2018	795,031	0	32,450
General Fund Revenues			
Transfer In from other funds			
Property Taxes	908,835	383,400	
Street Light Assessments	314,600		
Interest on Investments	3,000		
From Other Govt. Agencies	60,400		
Permit and Rental Fees	157,550		
Miscellaneous Revenues	22,000		0
Total General Fund Revenues	1,466,385	383,400	0
Total General Fund Expenditures	1,413,085	357,138	19,500
Revenues Less Expenditures	53,300	26,262	12,950
Transfer Out - (To Fund 50 as directed by auditor)		(26,262)	
Fund Balance, End FY	848,331	0	12,950

2017-2018 Proposed Final Budget:

Revenues: 4% increase in current secured taxes and 4% increase in assessments.

Expenditures: 10% increase in liability insurance costs, 10% increase in water costs, 3% increase in hourly salaries.

10-20-5017-Fireworks: \$2,500 added in per Board Approval June 13, 2017 Board Meeting.

**2017-2018 PROPOSED FINAL BUDGET
GENERAL FUND SUMMARY - FUND 10**

	2015-2016 ACTUAL	2016-2017 APPROVED BUDGET	2016-2017 AMENDED BUDGET	2016-2017 ESTIMATES TO CLOSE	2017-2018 PROPOSED FINAL BUDGET
Fund Balance End	690,844	769,312	756,797	756,797	795,031
Transfer from Reserve to Fund 40	0	0	0	0	0
Transfer from Reserve to Fund 10	0	0	0	0	0
Fund Balance FY 2014-2015	690,844	769,312	756,797	756,797	795,031
<u>General Fund Revenues</u>					
Property Taxes	836,578	842,361	848,000	876,435	908,835
Street Light Assessments	292,276	298,934	298,934	302,500	314,600
Interest on Investments	3,144	2,100	3,000	3,000	3,000
From Other Govt. Agencies	59,906	60,400	60,400	60,400	60,400
Permit and Rental Fees	161,840	173,500	167,700	157,550	157,550
Miscellaneous Revenues	27,419	24,500	23,000	22,000	22,000
Total General Fund Revenues	1,381,162	1,401,795	1,401,034	1,421,885	1,466,385
<u>General Fund Expenditures</u>					
Transfer Out to Fund 40	50,000	0	0	0	0
Administrative Services	409,772	410,860	428,750	424,923	428,275
Recreation	132,750	135,065	129,852	130,437	140,381
Rossmoor Park	172,353	185,850	200,456	203,446	202,839
Montecito Center	74,793	78,421	84,998	85,670	89,090
Rush Park	197,997	203,537	218,687	232,847	230,390
Street Lighting	106,819	107,580	107,715	107,715	107,715
Rossmoor Signature Wall	2,000	2,100	2,100	2,100	2,300
Street Sweeping	55,145	55,580	55,650	55,650	55,650
Parkway Trees	101,138	115,977	137,677	126,225	141,183
Mini-Parks and Medians	12,441	12,968	14,008	14,638	15,262
Total General Fund Expenditures	1,315,209	1,307,938	1,379,893	1,383,651	1,413,085
Revenues Less Expenditures	65,953	93,857	21,141	38,234	53,300
	756,797	863,169	777,938	795,031	848,331

**2017-2018 PROPOSED FINAL BUDGET
GENERAL FUND REVENUES BY ACCOUNT NUMBER - FUND 10**

		2015-2016 ACTUALS	2016-2017 APPROVED BUDGET	2016-2017 AMENDED BUDGET	2016-2017 ESTIMATES TO CLOSE	2017-2018 PROPOSED FINAL BUDGET
General Fund Revenues						
Property Taxes						
10-00-3000	Current Secured	766,602	775,200	780,000	810,000	842,400
10-00-3001	Current Unsecured	26,247	22,000	26,500	26,000	26,000
10-00-3002	Prior Secured	7,256	7,500	7,500	7,100	7,100
10-00-3003	Prior Unsecured	536	4,500	1,000	535	535
10-00-3004	Delinquent Property Taxes	789	1,329	1,000	800	800
10-00-3010	Current Supplemental Assmnt.	20,563	20,000	18,000	18,000	18,000
10-00-3020	Public Utility	14,586	11,832	14,000	14,000	14,000
Total Property Taxes		836,578	842,361	848,000	876,435	908,835
Street Light Assessments						
10-00-3105	Assessments	292,276	298,934	298,934	302,500	314,600
Interest on Investments						
10-00-3200	Interest	3,144	2,100	3,000	3,000	3,000
From Other Governmental Agencies						
10-00-3301	State-Homeowners Prop. Tax Relief	5,392	5,400	5,400	5,400	5,400
10-00-3305	County-Street Sweep Reimburse.	54,514	55,000	55,000	55,000	55,000
Total From Other Governmental Agencies		59,906	60,400	60,400	60,400	60,400
Permit and Rental Fees						
10-00-3404	Tennis Reservations	12,729	14,500	13,500	11,500	11,500
10-00-3405	Wall Rental	480	600	500	350	350
10-00-3406	Volleyball & Ball Field Reservations	24,658	29,000	24,000	23,000	23,000
10-00-3410	Rossmoor Building Rental	17,371	18,200	17,500	16,500	16,500
10-00-3412	Montecito Building Rental	24,630	25,200	25,200	25,200	25,200
10-00-3414	Rush Building Rental	81,972	86,000	87,000	81,000	81,000
Total Fees		161,840	173,500	167,700	157,550	157,550
Miscellaneous Revenues						
10-00-3500	Miscellaneous	2,655	4,500	3,000	2,000	2,000
10-00-3502	Admin Fees	20,000	20,000	20,000	20,000	20,000
10-00-3600	Transfer IN	4,764	0	0	0	0
Total Miscellaneous Revenues		27,419	24,500	23,000	22,000	22,000
Total General Fund Revenues		1,381,162	1,401,795	1,401,034	1,421,885	1,466,385

2017-2018 PROPOSED FINAL BUDGET
GENERAL FUND EXPENDITURES BY ACCOUNT NUMBER - FUND 10
Department 10 Administrative Services

ACCOUNT NO.		2015-2016 ACTUAL	2016-2017 APPROVED BUDGET	2016-2017 AMENDED BUDGET	2016-2017 ESTIMATES TO CLOSE	2017-2018 PROPOSED FINAL BUDGET
Department 10 Administrative Services						
Salaries and Benefits						
10-10-4000	Board of Directors' Compensation	10,300	10,000	10,000	8,000	10,000
10-10-4001	Full Time	187,797	193,800	193,800	196,800	200,175
10-10-4003	Overtime	5,014	5,100	5,100	5,100	5,300
10-10-4007	Vehicle Allowance	480	500	500	400	450
10-10-4010	Workers' Comp. Insurance	2,682	2,300	4,334	5,500	5,500
10-10-4011	Medical Insurance	36,112	39,000	39,000	42,222	44,000
10-10-4015	Federal Payroll Taxes	15,851	18,400	18,400	16,500	17,200
10-10-4018	State Payroll Taxes	779	780	780	780	780
Total Salaries and Benefits		259,016	269,880	271,914	275,302	283,405
Operations and Maintenance						
10-10-5002	Insurance - Liability	12,392	12,500	13,000	13,000	14,300
10-10-5004	Membership & Dues	5,855	6,400	6,400	6,400	6,400
10-10-5006	Travel & Meetings	503	1,000	1,000	1,000	1,000
10-10-5007	Board Meetings Televised Exp	18,203	17,000	17,000	20,200	21,000
10-10-5010	Publications & Legal Notices	6,107	7,200	7,200	7,020	7,200
10-10-5012	Printing	1,170	700	700	700	1,000
10-10-5014	Postage	1,835	2,000	2,000	1,500	1,800
10-10-5016	Office & Meeting Supplies	7,367	7,200	7,200	7,200	7,200
10-10-5020	Telephone	1,717	1,500	1,700	1,950	1,950
* 10-10-5026	Computer/E-mail/Server Costs	0	0	0	0	3,700
10-10-5045	Miscellaneous Expenditures	6,597	5,500	5,500	5,500	6,500
10-10-5046	Bank Service Charges	1,775	2,000	2,000	1,500	2,100
10-10-5050	Elections	0	6,000	6,000	7,251	0
Total Operations and Maintenance		63,520	69,000	69,700	73,221	74,150
Contract Services						
10-10-5610	Legal Services	22,735	28,000	28,000	22,000	22,000
10-10-5615	Financial Audit-Consulting	10,100	10,100	10,700	10,400	10,720
10-10-5620	Miscellaneous Studies	2,000	0	6,000	6,000	0
10-10-5670	Other Professional Services	49,970	29,880	38,436	34,000	34,000
Total Contract Services		84,805	67,980	83,136	72,400	66,720
Capital Expenditures						
10-10-6010	Equipment	2,432	4,000	4,000	4,000	4,000
Total Administrative Services		409,772	410,860	428,750	424,923	428,275

* New Account

2017-2018 PROPOSED FINAL BUDGET
GENERAL FUND EXPENDITURES BY ACCOUNT NUMBER - FUND 10
Department 20 Recreation

ACCOUNT NO.	2015-2016 ACTUAL	2016-2017 APPROVED BUDGET	2016-2017 AMENDED BUDGET	2016-2017 ESTIMATES TO CLOSE	2017-2018 PROPOSED FINAL BUDGET
Department 20 Recreation					
Salaries and Benefits					
10-20-4001 Full Time	47,400	48,960	48,960	48,960	50,500
10-20-4002 Part Time	21,254	22,950	15,000	15,000	18,600
10-20-4003 Overtime	4,593	5,100	5,100	5,100	5,253
10-20-4005 Event Attendant	1,193	1,058	1,058	1,058	1,500
10-20-4007 Vehicle Allowance	312	350	350	100	100
10-20-4010 Workers' Comp. Insurance	1,122	1,080	1,750	2,350	2,350
10-20-4011 Medical Insurance	9,181	10,000	10,000	10,735	11,270
10-20-4015 Federal Payroll Tax	5,701	5,814	5,814	5,814	5,988
10-20-4018 State Payroll Taxes	571	600	600	600	600
Total Salaries and Benefits	91,327	95,912	88,632	89,717	96,161
Operations and Maintenance					
10-20-5006 Travel & Meetings	335	400	400	400	400
10-20-5010 Publications & Legal Notices	417	200	420	420	420
10-20-5012 Printing	137	100	100	100	100
10-20-5014 Postage	99	150	150	150	150
10-20-5016 Office & Meeting Supplies	1,027	1,000	1,000	1,000	1,000
10-20-5017 Community Events	27,844	25,253	27,000	27,000	28,000
10-20-5019 Fireworks	6,200	6,200	6,200	6,200	8,700
10-20-5020 Telephone	1,927	1,800	1,900	1,900	1,900
10-20-5045 Miscellaneous Expenditures	150	500	500	500	500
10-20-5051 Equipment Rental	0	250	250	250	250
Total Operations and Maintenance	38,135	35,853	37,920	37,920	41,420
Contract Services					
10-20-5670 Other Professional Services	3,288	2,300	2,300	1,800	1,800
Total Contract Services	3,288	2,300	2,300	1,800	1,800
Capital Expenditures					
10-20-6010 Equipment	0	1,000	1,000	1,000	1,000
Total Capital Expenditures	0	1,000	1,000	1,000	1,000
Total Recreation	132,750	135,065	129,852	130,437	140,381

2017-2018 PROPOSED FINAL BUDGET
GENERAL FUND EXPENDITURES BY ACCOUNT NUMBER - FUND 10
Department 30 Rossmoor Park

ACCOUNT NO.	2015-2016 ACTUAL	2016-2017 APPROVED BUDGET	2016-2017 AMENDED BUDGET	2016-2017 ESTIMATES TO CLOSE	2017-2018 PROPOSED FINAL BUDGET
Department 30 Rossmoor Park					
<u>Salaries and Benefits</u>					
10-30-4001 Full Time	35,635	39,535	39,535	36,000	39,100
10-30-4002 Part Time	12,012	12,240	15,000	19,000	19,000
10-30-4003 Overtime	2,877	2,805	2,805	2,805	2,889
10-30-4010 Workers' Comp. Insurance	2,885	2,400	4,300	5,800	5,800
10-30-4011 Medical Insurance	11,341	13,000	13,000	13,300	13,700
10-30-4015 Federal Payroll Taxes	3,873	3,800	3,800	4,300	4,300
10-30-4018 State Payroll Taxes	265	310	310	310	310
Total Salaries and Benefits	68,888	74,090	78,750	81,515	85,099
<u>Operations and Maintenance</u>					
10-30-5010 Publications & Legal Notices	382	300	600	600	600
10-30-5012 Printing	34	50	50	50	50
10-30-5014 Postage	33	50	50	50	50
10-30-5016 Office & Meeting Supplies	609	900	900	900	900
10-30-5018 Janitorial Supplies	4,775	4,500	4,500	4,500	4,800
10-30-5020 Telephone	2,290	1,650	2,300	2,300	2,300
10-30-5022 Utilities	13,018	12,000	12,000	12,000	12,000
10-30-5023 Water (Prev inc. in Utilities 5022)	16,009	25,000	25,000	25,000	27,500
10-30-5025 Sewer Tax	892	910	906	906	915
10-30-5030 Vehicle Maintenance	638	1,000	1,000	1,000	1,000
10-30-5032 Buildings & Grounds-Maintenance	27,138	24,000	33,000	33,000	26,000
10-30-5034 Alarm Systems/Security	794	750	750	975	975
10-30-5045 Miscellaneous/Expenditures	242	500	500	500	500
10-30-5051 Equipment Rental	0	250	250	250	250
10-30-5052 Minor Facility Repairs/Tools	0	500	500	500	500
Total Operations and Maintenance	66,854	72,360	82,306	82,531	78,340
<u>Contact Services</u>					
10-30-5655 Landscape Maintenance	32,497	36,000	36,000	36,000	36,000
10-30-5656 Tree Trimming	967	1,100	1,100	1,100	1,100
10-30-5670 Other Professional Services	3,146	2,300	2,300	2,300	2,300
Total Contract Services	36,610	39,400	39,400	39,400	39,400
<u>Capital Expenditures</u>					
10-30-6010 Equipment	0	0	0	0	0
Total Capital Expenditures	0	0	0	0	0
Total Rossmoor Park	172,353	185,850	200,456	203,446	202,839

2017-2018 PROPOSED FINAL BUDGET
GENERAL FUND EXPENDITURES BY ACCOUNT NUMBER - FUND 10
Department 40 Montecito Center

ACCOUNT NO.	2015-2016 ACTUAL	2016-2017 APPROVED BUDGET	2016-2017 AMENDED BUDGET	2016-2017 ESTIMATES TO CLOSE	2017-2018 PROPOSED FINAL BUDGET
Department 40 Montecito Center					
<u>Salaries and Benefits</u>					
10-40-4001 Full Time	29,340	31,620	31,620	30,000	32,520
10-40-4002 Part Time	5,537	6,120	6,500	7,800	8,500
10-40-4003 Overtime	2,095	2,040	2,040	2,040	2,150
10-40-4010 Workers' Comp. Insurance	2,305	2,000	4,000	4,500	4,500
10-40-4011 Medical Insurance	9,177	9,900	9,900	10,728	11,200
10-40-4015 Federal Payroll Taxes	2,832	2,856	2,856	3,000	3,090
10-40-4018 State Payroll Taxes	136	140	140	160	160
Total Salaries and Benefits	51,422	54,676	57,056	58,228	62,120
<u>Operations and Maintenance</u>					
10-40-5010 Publications & Legal Notices	382	582	582	582	600
10-40-5012 Printing	34	50	50	50	50
10-40-5014 Postage	33	50	50	50	50
10-40-5016 Office & Meeting Supplies	609	900	900	800	800
10-40-5018 Janitorial Supplies	4,137	3,500	4,000	4,000	4,000
10-40-5020 Telephone	1,957	1,650	2,000	2,000	2,000
10-40-5022 Utilities	1,594	2,000	2,000	1,700	1,700
10-30-5023 Water (Prev inc. in Utilities 5022)	1,293	1,600	1,600	2,000	2,200
10-40-5025 Sewer Tax	749	763	760	760	770
10-40-5030 Vehicle Maintenance	627	1,000	1,000	1,000	1,000
10-40-5032 Buildings & Grounds-Maintenance.	3,827	3,700	5,700	5,700	5,000
10-40-5034 Alarm Systems/Security	405	400	400	400	400
10-40-5045 Miscellaneous/Expenditures	0	50	50	50	50
10-40-5051 Equipment Rental	0	250	250	250	250
10-40-5052 Minor Facility Repairs/Tools	0	500	500	500	500
Total Operations and Maintenance	15,647	16,995	19,842	19,842	19,370
10-40-5655 Landscape Maintenance	3,611	3,600	3,600	3,600	3,600
10-40-5656 Tree Trimming	967	1,100	1,100	1,100	1,100
10-40-5670 Other Professional Services	3,146	2,000	2,000	1,500	1,500
Total Contract Services	7,724	6,700	6,700	6,200	6,200
<u>Capital Expenditures</u>					
10-40-6010 Equipment	0	50	1,400	1,400	1,400
Total Capital Expenditures	0	50	1,400	1,400	1,400
Total Montecito Center	74,793	78,421	84,998	85,670	89,090

2017-2018 PROPOSED FINAL BUDGET
GENERAL FUND EXPENDITURES BY ACCOUNT NUMBER - FUND 10
Department 50 Rush Park

ACCOUNT NO.	2015-2016 ACTUAL	2016-2017 APPROVED BUDGET	2016-2017 AMENDED BUDGET	2016-2017 ESTIMATES TO CLOSE	2017-2018 PROPOSED FINAL BUDGET
Department 50 Rush Park					
Salaries and Benefits					
10-50-4001 Full Time	35,635	37,740	37,740	37,740	37,740
10-50-4002 Part Time	12,179	12,750	15,000	17,000	17,000
10-50-4003 Overtime	2,973	2,907	2,907	2,907	3,000
10-50-4005 Event Attendant	5,482	5,800	5,800	5,800	5,800
10-50-4010 Workers' Comp. Insurance	2,685	2,400	4,300	5,500	5,500
10-50-4011 Medical Insurance	11,341	13,000	13,000	13,260	13,700
10-50-4015 Federal Payroll Taxes	4,315	4,370	4,370	4,370	4,370
10-50-4018 State Payroll Taxes	405	400	400	400	400
Total Salaries and Benefits	75,014	79,367	83,517	86,977	87,510
Operations and Maintenance					
10-50-5010 Publications & Legal Notices	382	500	500	500	500
10-50-5012 Printing	48	250	250	250	250
10-50-5014 Postage	33	100	100	100	100
10-50-5016 Office & Meeting Supplies	609	900	900	900	900
10-50-5018 Janitorial Supplies	4,789	4,500	4,500	4,500	4,500
10-50-5020 Telephone	2,298	2,000	2,000	2,000	2,000
10-50-5022 Utilities	27,934	26,000	26,000	26,000	26,000
10-50-5023 Water (Prev inc. in Utilities 5022)	19,343	20,000	30,000	34,000	37,400
10-50-5025 Sewer Tax	3,412	3,520	3,520	3,520	3,630
10-50-5030 Vehicle Maintenance	627	1,000	1,000	1,000	1,000
10-50-5032 Buildings & Grounds-Maintenance	25,969	24,000	25,000	32,500	26,000
10-50-5034 Alarm Systems/Security	787	750	750	750	750
10-50-5045 Miscellaneous/Expenditures	142	250	250	250	250
10-50-5051 Equipment Rental	0	250	250	250	250
10-50-5052 Minor Facility Repairs/Tools	0	500	500	500	500
Total Operations and Maintenance	86,373	84,520	95,520	107,020	104,030
10-50-5655 Landscape Maintenance	32,497	36,000	36,000	36,000	36,000
10-50-5656 Tree Trimming	967	1,100	1,100	1,100	1,100
10-50-5670 Other Professional Services	3,146	2,300	2,300	1,500	1,500
Total Contract Services	36,610	39,400	39,400	38,600	38,600
Capital Expenditures					
10-50-6010 Equipment	0	250	250	250	250
Total Capital Expenditures	0	250	250	250	250
Total Rush Park	197,997	203,537	218,687	232,847	230,390

2017-2018 PROPOSED FINAL BUDGET
GENERAL FUND EXPENDITURES BY ACCOUNT NUMBER - FUND 10
Department 60 Street Lighting, 65 Signature Wall, and 70 Street Sweeping

ACCOUNT NO.	2015-2016 ACTUAL	2016-2017 APPROVED BUDGET	2016-2017 AMENDED BUDGET	2016-2017 ESTIMATES TO CLOSE	2017-2018 PROPOSED FINAL BUDGET
Department 60 Street Lighting					
Operations and Maintenance					
10-60-5020 Telephone	699	580	715	715	715
Contract Services					
10-60-5650 Lighting & Maintenance	106,120	107,000	107,000	107,000	107,000
Total Street Lighting	106,819	107,580	107,715	107,715	107,715
Department 65 Rossmoor Signature Wall					
Operations and Maintenance					
10-65-5002 Insurance - Liability	2,000	2,000	2,000	2,000	2,200
10-65-5032 Buildings & Grounds-Maintenance	0	100	100	100	100
Total Rossmoor Signature Wall	2,000	2,100	2,100	2,100	2,300
Department 70 Street Sweeping					
Operations and Maintenance					
10-70-5020 Telephone	632	580	650	650	650
Total Operations and Maintenance	632	580	650	650	650
Contract Services					
10-70-5642 Street Sweeping	54,514	55,000	55,000	55,000	55,000
Total Street Sweeping	55,145	55,580	55,650	55,650	55,650

2017-2018 PROPOSED FINAL BUDGET
GENERAL FUND EXPENDITURES BY ACCOUNT NUMBER - FUND 10
Department 80 Parkway Trees

ACCOUNT NO.	2015-2016 ACTUAL	2016-2017 APPROVED BUDGET	2016-2017 AMENDED BUDGET	2016-2017 ESTIMATES TO CLOSE	2017-2018 PROPOSED FINAL BUDGET
Department 80 Parkway Trees					
Salaries and Benefits					
10-80-4002 Salaries Part Time	19,801	20,400	20,400	20,400	21,012
10-80-4003 Salaries Overtime	131	500	500	100	100
10-80-4007 Vehicle Allowance	437	500	900	900	1,000
10-80-4015 Federal Payroll Tax -FICA	1,525	1,377	1,377	1,525	1,571
10-80-4018 State Payroll Taxes	157	275	275	275	275
Total Salaries and Benefits	22,052	23,052	23,452	23,200	23,958
Operations and Maintenance					
10-80-5012 Printing	1	25	25	25	25
10-80-5014 Postage	15	300	300	100	300
10-80-5016 Office & Meeting Supplies	147	200	200	200	200
10-80-5020 Telephone	1,315	1,000	1,300	1,300	1,300
10-80-5030 Vehicle Maintenance	0	50	50	50	50
10-80-5051 Equipment Rental	0	50	50	50	50
Total Operations and Maintenance	1,478	1,625	1,925	1,725	1,925
Contract Services					
10-80-5656 Tree Trimming	65,660	65,000	73,000	73,000	73,000
* 10-80-5657 Tree Health Care	0	0	0	0	5,000
10-80-5660 Tree Removals	2,837	3,500	3,500	3,000	3,000
10-80-5670 Other Professional Services	6,344	4,300	4,300	4,300	4,300
Total Contract Services	74,841	72,800	80,800	80,300	85,300
Capital Expenditures					
10-80-6015 Trees	19,952	18,500	31,500	21,000	30,000
Total Parkway Trees	101,138	115,977	137,677	126,225	141,183

* New Account

2017-2018 PROPOSED FINAL BUDGET
GENERAL FUND EXPENDITURES BY ACCOUNT NUMBER - FUND 10

Department 90 Mini-Parks & Medians

ACCOUNT NO.	2015-2016 ACTUAL	2016-2017 APPROVED BUDGET	2016-2017 AMENDED BUDGET	2016-2017 ESTIMATES TO CLOSE	2017-2018 PROPOSED FINAL BUDGET
Department 90 Mini-Parks & Medians					
Salaries and Benefits					
10-90-4001 Full Time	670	665	665	665	685
10-90-4003 Overtime	69	62	62	62	64
10-90-4010 Workers' Comp. Insurance	130	120	120	300	300
10-90-4015 Federal Payroll Taxes	57	56	56	56	58
10-90-4018 State Payroll Taxes	2	15	15	15	15
Total Salaries and Benefits	927	918	918	1,098	1,122
Operations and Maintenance					
10-90-5020 Telephone	640	500	640	640	640
10-90-5022 Utilities	1,107	800	800	1,150	1,150
10-30-5023 Water (Prev inc. in Utilities 5022)	5,430	5,000	5,900	6,000	6,600
10-90-5030 Vehicle Maintenance	0	100	100	100	100
10-90-5032 Building & Grounds Maintenance.	356	1,000	1,000	1,000	1,000
10-90-5045 Miscellaneous/Expenditures	0	100	100	100	100
10-90-5051 Equipment Rental	0	100	100	100	100
10-90-5052 Minor Facility Repairs/Tools	0	200	200	200	200
Total Operations and Maintenance	7,533	7,800	8,840	9,290	9,890
Contract Services					
10-90-5655 Landscape Maintenance	3,611	3,600	3,600	3,600	3,600
10-90-5656 Tree Trimming	322	500	500	500	500
10-90-5670 Other Professional Services	47	50	50	50	50
Total Contract Services	3,980	4,150	4,150	4,150	4,150
Capital Expenditures					
10-90-6010 Equipment	0	100	100	100	100
Total Capital Expenditures	0	100	100	100	100
Total Mini-Parks PRE	12,441	12,968	14,008	14,638	15,262
TOTAL GENERAL FUND EXPENDITURES	1,315,209	1,307,938	1,379,893	1,383,651	1,413,085

**2017-2018 PROPOSED FINAL BUDGET
RUSH PARK ASSESSMENT DISTRICT - FUND 20
REVENUES / EXPENDITURES BY ACCOUNT NUMBER**

ACCOUNT NO.	TITLE	2015-2016 ACTUAL	2016-2017 APPROVED BUDGET	2016-2017 AMENDED BUDGET	2016-2017 ESTIMATES TO CLOSE	2017-2018 PROPOSED FINAL BUDGET
Assigned Fund Balance, Beginning		0	0	0	0	0
<u>Rush Park AD Revenues</u>						
Assessments						
20-00-3100	Current Year Secured	381,588	380,000	380,000	380,000	380,000
20-00-3101	Prior Year Secured	2,565	3,400	3,400	3,400	3,400
20-00-3200	Interest on investments	0	0	0	1,909	-
20-00-3500	Other Misc. Rev.	0	0	0	0	0
Total Rush Park AD Revenues		384,153	383,400	383,400	385,309	383,400
<u>Rush Park AD Expenditures</u>						
20-50-5617	Aministrative Fees	20,000	20,000	20,000	20,000	20,000
20-50-5619	Bond Trustee	3,048	3,048	3,048	3,048	3,048
Total Contract Services		23,048	23,048	23,048	23,048	23,048
<u>Annual Debt Service</u>						
20-50-5800	Principal	245,000	250,000	250,000	250,000	260,000
20-50-5801	Interest	106,485	90,830	90,830	90,830	74,090
20-50-5045	Miscellaneous	0	0	0	0	0
Total Annual Debt Service		351,485	340,830	340,830	340,830	334,090
Total Rush Park AD Expenditures		374,533	363,878	363,878	363,878	357,138
Revenues Less Expenditures		9,620	19,522	19,522	21,431	26,262
<u>Transfers Out</u>		0	0	0	0	0
(1) Transfer Out - (To Fund 50 as directed by auditor)		9,620	19,522	19,522	21,431	26,262
Fund Balance, End of Year		0	0	0	0	0

2017-2018 PROPOSED FINAL BUDGET
CAPITAL IMPROVEMENT PROGRAM - FUND 40
REVENUES / EXPENDITURES BY ACCOUNT NUMBER

ACCOUNT NO.	TITLE	2015-2016 ACTUAL	2016-2017 APPROVED BUDGET	2016-2017 AMENDED BUDGET	2016-2017 ESTIMATES TO CLOSE	2017-2018 PROPOSED FINAL BUDGET
<u>Assigned Fund Balance, Beginning</u>		129,602	105,109	105,109	105,109	32,450
<u>Revenues</u>						
	Golden State Water Reimbursement	18,092	0	0	0	0
	40-00-3600 Transfer In Fund 10	50,000	0	0	0	0
	40-00-3600 Transfer In Fund 20	0	0	0	0	0
	40-00-3600 Transfer In Fund 30	0	0	0	0	0
<u>Total Capital Improvement Program Revenues</u>		197,694	105,109	105,109	105,109	32,450
<u>Expenditures</u>						
	Dept.					
	Rossmoor Park	10,778	18,000	10,688	25,060	0
	Montecito Center	0	0	0	0	0
	Rush Park	44,816	23,000	28,606	28,606	13,000
	General	36,991	5,000	9,451	18,993	6,500
<u>Total Expenditures</u>		92,585	46,000	48,745	72,659	19,500
<u>Revenues Less Expenditures</u>		105,109	59,109	56,364	32,450	12,950
<u>Fund Balance, End of Year</u>		105,109	59,109	56,364	32,450	12,950

**CAPITAL IMPROVEMENT PROGRAM
2017-2018 PROPOSED FINAL BUDGET**

PROJECT TITLE	ACTUAL 2015-2016	2016-2017 APPROVED BUDGET	2017-2018 PROPOSED FINAL BUDGET	2016-2017 ETC	2017-2018 PROPOSED FINAL BUDGET	2018-2019 INFORMATION ONLY	2019-2020 INFORMATION ONLY	2020-2021 INFORMATION ONLY
REVENUES								
Beginning Fund Balance	\$129,602	\$105,109	\$105,109	\$105,109	\$32,450	\$12,950	(\$21,050)	(\$37,550)
Transfer from Fund 10	\$50,000		\$0					
Golden State Water Reimbursement for Water Conservation	18,092		0					
TOTAL REVENUES	\$197,694	\$105,109	\$105,109	\$105,109	\$32,450	\$12,950	(\$21,050)	(\$37,550)
EXPENSES								
ROSSMOOR PARK								
Lighting Repaired and Replaced (\$16,338 - Insurance Payment \$1,965= \$14,373)				\$14,372				
Community Room Cabinets	\$10,778	\$10,000	\$1,236	\$1,236				
Rossmoor Park Playground (Estimate)								\$100,000
Basketball and Tennis Courts Resurfacing (Estimate)						\$20,000		
3 Drinking Fountains		\$8,000	\$9,452	\$9,452				
ROSSMOOR PARK SUBTOTAL	\$10,778	\$18,000	\$10,688	\$25,060	\$0	\$20,000	\$0	\$100,000
MONTECITO								
Outdoor Security Lighting (Estimate)								\$5,000
Upgrade Counter Tops and Drop Ceiling (Estimate)						\$2,500		
Carpeting (Estimate)						\$5,000		
MONTECITO SUBTOTAL	\$0	\$0	\$0	\$0	\$0	\$7,500	\$0	\$5,000
RUSH PARK								
Parking Lot Repair \$33000	\$0	\$0						
Rush Park Playground Landscape Shade	\$44,816	\$23,000	\$28,606	\$28,606				
Auditorium & Room Carpeting (Estimate)							\$10,000	
Electrical Lighting For Winter Festival (Estimate)					\$5,000			
Roll Coat Maintenance Pour-in-Place (Estimate \$8000 both parks)					\$8,000			
RUSH PARK SUBTOTAL	\$44,816	\$23,000	\$28,606	\$28,606	\$13,000	\$0	\$10,000	\$0
ROSSMOOR WALL								
ROSSMOOR WALL SUBTOTAL	\$0	\$0	\$0		\$0	\$0	\$0	\$0
GENERAL								
Work Truck (Finance for 4 years)		\$5,000	\$9,451	\$9,486	\$6,500	\$6,500	\$6,500	
Rossmoor Park Smart Meter	\$9,450							
Landscape Rush and Rossmoor for Water Conservation	\$18,091							
Rush Park Smart Meter	\$9,450							
Montecito Street Lighting Improvements				\$9,507				
GENERAL SUBTOTAL	\$36,991	\$5,000	\$9,451	\$18,993	\$6,500	\$6,500	\$6,500	\$0
TOTAL EXPENSES	\$92,585	\$46,000	\$48,745	\$72,659	\$19,500	\$34,000	\$16,500	\$105,000
ENDING FUND BALANCE	\$105,109	\$59,109	\$56,365	\$32,450	\$12,950	(\$21,050)	(\$37,550)	(\$142,550)

SALARY PLAN F/Y 2017-2018						
Position	2016-2017 Current Salary		2017-2018 Midpoint (Includes 3% Increase CPI Over 2016-2017)	2017-2018 Recommended Salary		
	Annually	Hourly	Midpoint	Annually	Hourly Increase	Hourly
General Manager	\$93,600.00	\$45.0000	n/a	\$93,600.00	n/a	\$45.00
Accountant/Bookkeeper	\$56,455.78	\$27.1422	\$58,149.45	\$58,149.45	\$0.81	\$27.96
Administrative Assistant	\$55,946.59	\$26.8974	\$57,624.99	\$57,624.99	\$0.81	\$27.70
General Clerk	\$42,219.84	\$20.2980	\$43,486.44	\$43,486.44	\$0.61	\$20.91
Park Superintendent	\$53,209.73	\$25.5816	\$54,806.02	\$54,806.02	\$0.77	\$26.35
Recreation Superintendent	\$44,553.60	\$21.4200	\$45,890.21	\$45,890.21	\$0.64	\$22.06
*Tree Consultant	\$19,476.29	\$18.7272	\$20,060.58	\$20,060.58	\$0.56	\$19.29
*Maintenance Assistant	\$15,158.83	\$14.5758	\$15,613.60	\$15,613.59	\$0.44	\$15.01
*Recreation Leader	\$15,158.83	\$14.5758	\$15,613.60	\$15,613.59	\$0.44	\$15.01
* Asst. Recreation Leader	\$10,035.55	\$12.7904	\$13,701.08	\$10,336.62	\$0.13	\$12.92
Event/Facility Attendant	n/a	\$15.00			n/a	\$15.00

* 1/2 Time 20 hrs per week/1040 hrs per year

LOS ANGELES-RIVERSIDE-ORANGE CO. CA

Consumer Price Index, All Items, 1982-84=100 for All Urban Consumers (CPI-U)

SEMIANNUAL

YEAR													SEMIANNUAL		ANNUAL AVERAGE
	JAN	FEB	MARCH	APRIL	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	1ST HALF	2ND HALF	
1998	161.0	161.1	161.4	161.8	162.3	162.2	162.1	162.6	162.6	163.2	163.4	163.5	161.6	162.9	162.3
1999	164.2	164.6	165.0	166.6	166.2	165.4	165.8	166.3	167.2	167.2	167.1	167.3	165.3	166.8	166.1
2000	167.9	169.3	170.7	170.6	171.1	171.0	171.7	172.2	173.3	173.8	173.5	173.5	170.1	173.0	171.6
2001	174.2	175.4	176.2	176.6	177.5	178.9	178.3	178.4	178.8	178.3	178.1	177.1	176.5	178.2	177.3
2002	178.9	180.1	181.1	182.2	182.6	181.9	182.2	183.0	183.4	183.7	184.0	183.7	181.1	183.3	182.2
2003	185.2	186.5	188.2	187.6	186.4	186.3	186.3	186.9	188.2	187.8	187.1	187.0	186.7	187.2	187.0
2004	188.5	190.1	191.5	191.9	193.3	193.7	193.4	193.1	194.5	196.3	196.9	195.2	191.5	194.9	193.2
2005	195.4	197.4	199.2	201.1	201.5	200.7	201.4	203.1	205.8	206.9	205.6	203.9	199.2	204.5	201.8
2006	206.0	207.5	208.5	210.5	212.4	211.1	211.4	211.9	212.9	211.4	211.1	210.6	209.3	211.6	210.4
2007	212.584	214.760	216.500	217.845	218.596	217.273	217.454	217.330	217.697	218.696	219.943	219.373	216.260	218.416	217.338
2008	220.918	221.431	223.606	224.625	226.651	229.033	229.886	228.484	227.449	226.159	222.229	219.620	224.377	225.638	225.008
2009	220.719	221.439	221.376	221.693	222.522	223.906	224.010	224.507	225.226	225.264	224.317	223.643	221.943	224.495	223.219
2010	224.610	224.620	225.483	225.916	226.438	225.877	225.991	226.373	226.048	226.794	225.941	226.639	225.491	226.298	225.894
2011	228.652	229.729	232.241	233.319	233.367	232.328	231.303	231.833	233.022	233.049	232.731	231.567	231.606	232.251	231.928
2012	233.441	234.537	236.941	236.866	237.032	236.025	235.776	237.222	238.104	240.111	237.675	236.042	235.807	237.488	236.648
2013	238.015	239.753	239.995	239.043	239.346	239.223	238.920	239.219	239.611	239.940	238.677	238.742	239.229	239.185	239.207
2014	239.857	241.059	242.491	242.437	243.362	243.528	243.727	243.556	243.623	243.341	241.753	240.475	242.122	242.746	242.434
2015	239.724	241.297	243.738	243.569	246.093	245.459	247.066	246.328	245.431	245.812	245.711	245.357	243.313	245.951	244.632
2016	247.155	247.113	247.873	248.368	249.554 ^R	249.789 ^R	249.784 ^R	249.700 ^R	250.145	251.098	250.185	250.189	248.309 ^R	250.184	249.246
2017	252.373	253.815	254.525	254.971											

Table of over-the-year percent increases. An entry for Feb. 2006 indicates the percentage increase from Feb. 2005 to Feb. 2006.

1999	2.0	2.2	2.2	3.0	2.4	2.0	2.3	2.3	2.8	2.5	2.3	2.3	2.3	2.4	2.3
2000	2.3	2.9	3.5	2.4	2.9	3.4	3.6	3.5	3.6	3.9	3.8	3.7	2.9	3.7	3.3
2001	3.8	3.6	3.2	3.5	3.7	4.6	3.8	3.6	3.2	2.6	2.7	2.1	3.8	3.0	3.3
2002	2.7	2.7	2.8	3.2	2.9	1.7	2.2	2.6	2.6	3.0	3.3	3.7	2.6	2.9	2.8
2003	3.5	3.6	3.9	3.0	2.1	2.4	2.3	2.1	2.6	2.2	1.7	1.8	3.1	2.1	2.6
2004	1.8	1.9	1.8	2.3	3.7	4.0	3.8	3.3	3.3	4.5	5.2	4.4	2.6	4.1	3.3
2005	3.7	3.8	4.0	4.8	4.2	3.6	4.1	5.2	5.8	5.4	4.4	4.5	4.0	4.9	4.5
2006	5.4	5.1	4.7	4.7	5.4	5.2	5.0	4.3	3.4	2.2	2.7	3.3	5.1	3.5	4.3
2007	3.2	3.5	3.8	3.5	2.9	2.9	2.9	2.6	2.3	3.5	4.2	4.2	3.3	3.2	3.3
2008	3.9	3.1	3.3	3.1	3.7	5.4	5.7	5.1	4.5	3.4	1.0	0.1	3.8	3.3	3.5
2009	-0.1	0.0	-1.0	-1.3	-1.8	-2.2	-2.6	-1.7	-1.0	-0.4	0.9	1.8	-1.1	-0.5	-0.8
2010	1.8	1.4	1.9	1.9	1.8	0.9	0.9	0.8	0.4	0.7	0.7	1.3	1.6	0.8	1.2
2011	1.8	2.3	3.0	3.3	3.1	2.9	2.4	2.4	3.1	2.8	3.0	2.2	2.7	2.6	2.7
2012	2.1	2.1	2.0	1.5	1.6	1.6	1.9	2.3	2.2	3.0	2.1	1.9	1.8	2.3	2.0
2013	2.0	2.2	1.3	0.9	1.0	1.4	1.3	0.8	0.6	-0.1	0.4	1.1	1.5	0.7	1.1
2014	0.8	0.5	1.0	1.4	1.7	1.8	2.0	1.8	1.7	1.4	1.3	0.7	1.2	1.5	1.3
2015	-0.1	0.1	0.5	0.5	1.1	0.8	1.4	1.1	0.7	1.0	1.6	2.0	0.5	1.3	0.9
2016	3.1	2.4	1.7	2.0	1.4 ^R	1.8 ^R	1.1 ^R	1.4 ^R	1.9	2.2	1.8	2.0	2.1 ^R	1.7	1.9
2017	2.1	2.7	2.7	2.7											

R = Revised

Rossmoor Community Services District**Policy****No. 2155**

ANNUAL SETTING OF COMPENSATION RANGES

- 2155.10** Salary: Salary shall be reviewed annually as a part of preparation and adoption of the Final Budget by the Board.
- 2155.11** Salary Ranges: Ranges of compensation shall be established for all regular employee classifications. Salary ranges shall be reviewed annually based upon a salary comparison of similar classifications for special districts or other comparable source of salary data as determined by the General Manager.
- 2155.12** Salary Mid-point: Salary ranges are established @ 80% and 120% of the mid-point or average of the ranges as determined from the salary comparison study.
- 2155.13** Salary Setting: Actual salary for an employee shall be based upon qualifications, previous salary history and be within the approved salary range. Beginning salary for a new employee will be below mid-point of the salary range except in extraordinary situations, as determined by the General Manager to be in the best interest of the District.
- 2155.20** District Employee Salary Plan: The Preliminary and Final Budget shall contain a salary plan which calls out the Position, Current Salary, Survey Average and Salary Range for each regular employee classification. Temporary or on-call classifications shall only require an hourly rate. The Salary Plan may contain recommended adjustments as deemed appropriate by the General Manager based on a salary survey or other market conditions.

Adopted: May 12, 2009

ROSSMOOR COMMUNITY SERVICES DISTRICT**AGENDA ITEM C-1**

Date: June 1, 2015

To: CIP/Public Works Committee

From: RCSD, General Manager

Subject: DISCUSSION WITH GENERAL MANAGER RE:

1. FISCAL YEAR 2016-2017 FUND 40 ESTIMATES TO COMPLETE CIP BUDGET
2. FISCAL YEAR 2017-2018 FUND 40 PRELIMINARY BUDGET AND CIP PROJECT LIST

RECOMMENDATION:

Review the Estimate to Close for FY 2016-2017 and make recommendations to the Board regarding management of the District's FY 2017-2018 Capital Improvement Program (CIP) Fund 40 Preliminary Budget and Project List.

BACKGROUND:

As you know, the Board approved FY 2016-2017 mid-year budget adjustments to account for fluctuations in expenses and revenues. Attached is the Estimates to Complete budget and project list for your review.

From a budget perspective, Fund 40 will begin the FY 2017-2018 with a beginning fund balance of only \$32,450. This is due to additional board approved projects completed in FY 2016-2017. The projects included replacing the light poles at Rossmoor Park and upgrading the street lights on Montecito. This amount covers only the three listed projects. However, the parking lot must be repaired this year at an estimate of \$33,000. This can only be achieved if the funds from Reserves are transferred into Fund 40. Currently, the balance of the Reserve Fund is \$739,612, of which \$239,612 is available to be used. (\$500,000 is designated at the "Rainy Day Fund" and cannot be used unless the Board determines there is an emergency). It is recommended that \$50,000 be transferred into Fund 40 to cover the Rush Park parking lot along with unanticipated project in the coming fiscal year. Staff is looking for direction on the current status of the current Fund 40 budget and project list.

ATTACHMENTS:

1. Estimate to Complete FY 2016-2017 Budget for Fund 40 Capital Improvement Projects
2. Preliminary Budget for Fund 40 CIP FY 2017-2018

2016-2017 ESTIMATES TO CLOSE
CAPITAL IMPROVEMENT PROGRAM - FUND 40
REVENUES / EXPENDITURES BY ACCOUNT NUMBER

ACCOUNT NO.	TITLE	2015-2016 ACTUAL	2016-2017 APPROVED BUDGET	APRIL 2017 ACTUAL	2016-2017 ESTIMATES TO CLOSE	2016-2017 ESTIMATES TO CLOSE	2016-2017 ETC VS. AMENDED BUDGET	% INCREASE (DECREASE)
Assigned Fund Balance, Beginning		129,602	105,109	105,109	105,109	105,109	0	
Revenues								
	Golden State Water Reimbursement	18,092	0	0	0	0	0	0.0%
	40-00-3600 Transfer In Fund 10	50,000	0	0	0	0	0	0.0%
	40-00-3600 Transfer In Fund 20	0	0	0	0	0	0	0.0%
	40-00-3600 Transfer In Fund 30	0	0	0	0	0	0	0.0%
Total Capital Improvement Program Revenues		197,694	105,109	105,109	105,109	105,109	0	
Expenditures								
	Dept.							
	Rossmoor Park *	10,778	18,000	8,723	10,688	25,060	14,372	134.5%
	Montecito Center	0	0	0	0	0	0	0.0%
	Rush Park	44,816	23,000	28,606	28,606	28,606	0	0.0%
	General **	36,991	5,000	7,837	9,451	18,993	9,542	101.0%
Total Expenditures		92,585	46,000	45,166	48,745	72,659	23,914	49.1%
Revenues Less Expenditures		105,109	59,109	59,943	56,364	32,450		
Fund Balance, End of Year		105,109	59,109	59,943	56,364	32,450		

* Lights and poles at Rossmoor Park were replaced/Board Approved

** Montecito street lights upgraded to LED/Board Approved

CAPITAL IMPROVEMENT PROGRAM BUDGET
2016-2017 ESTIMATES TO CLOSE

PROJECT TITLE	2016-2017 APPROVED BUDGET	2016-2017 ETC's	2017-2018 INFORMATION ONLY	2018-2019 INFORMATION ONLY	2019-2020 INFORMATION ONLY
REVENUES					
Beginning Fund Balance	\$156,819	\$105,109	\$32,450	(\$20,050)	(\$54,050)
Transfer from Fund 10		\$0			
Golden State Water Reimbursement for Water Conservation		0			
TOTAL REVENUES	\$156,819	\$105,109	\$32,450	(\$20,050)	(\$54,050)
EXPENSES					
ROSSMOOR PARK					
Lighting Repaired and Replaced (\$16,338 - Insurance Payment \$1,965= \$14,373)		\$14,373			
Community Room Cabinets	\$10,000	\$1,236			
Rossmoor Park Playground (Estimate)					
Basketball and Tennis Courts Resurfacing (Estimate)				\$20,000	
3 Drinking Fountains	\$8,000	\$9,451			
ROSSMOOR PARK SUBTOTAL	\$18,000	\$25,060	\$0	\$20,000	\$0
MONTECITO					
Outdoor Security Lighting (Estimate)					
Upgrade Counter Tops and Drop Ceiling (Estimate)				\$2,500	
Carpeting (Estimate)				\$5,000	
MONTECITO SUBTOTAL	\$0	\$0	\$0	\$7,500	\$0
RUSH PARK					
Parking Lot Repair	\$0		\$33,000		
Rush Park Playground Landscape Shade	\$23,000	\$28,606			
Auditorium & Room Carpeting (Estimate)					\$10,000
Electrical Lighting For Winter Festival (Estimate)			\$5,000		
Roll Coat Maintenance Pour-in-Place (Estimate \$8000 both parks)			\$8,000		
RUSH PARK SUBTOTAL	\$23,000	\$28,606	\$46,000	\$0	\$10,000
ROSSMOOR WALL					
ROSSMOOR WALL SUBTOTAL	\$0		\$0	\$0	\$0
GENERAL					
Work Truck (Finance for 4 years)	\$5,000	\$9,486	\$6,500	\$6,500	\$6,500
Montecito Street Lighting Improvements		\$9,507			
GENERAL SUBTOTAL	\$5,000	\$18,993	\$6,500	\$6,500	\$6,500
TOTAL EXPENSES	\$46,000	\$72,659	\$52,500	\$34,000	\$16,500
ENDING FUND BALANCE	\$110,819	\$32,450	(\$20,050)	(\$54,050)	(\$70,550)

2017-2018 PRELIMINARY BUDGET
CAPITAL IMPROVEMENT PROGRAM - FUND 40
REVENUES / EXPENDITURES BY ACCOUNT NUMBER

ACCOUNT NO.	TITLE	2015-2016 ACTUAL	2016-2017 APPROVED BUDGET	2016-2017 AMENDED BUDGET	2016-2017 ESTIMATES TO CLOSE	2017-2018 PRELIMINARY BUDGET
<u>Assigned Fund Balance, Beginning</u>		129,602	105,109	105,109	105,109	32,450
<u>Revenues</u>						
	Golden State Water Reimbursement	18,092	0	0	0	0
	40-00-3600 Transfer In Fund 10	50,000	0	0	0	0
	40-00-3600 Transfer In Fund 20	0	0	0	0	0
	40-00-3600 Transfer In Fund 30	0	0	0	0	0
Total Capital Improvement Program Revenues		197,694	105,109	105,109	105,109	32,450
<u>Expenditures</u>						
	Dept.					
	Rossmoor Park	10,778	18,000	10,688	25,060	0
	Montecito Center	0	0	0	0	0
	Rush Park	44,816	23,000	28,606	28,606	13,000
	General	36,991	5,000	9,451	18,993	6,500
Total Expenditures		92,585	46,000	48,745	72,659	19,500
<u>Revenues Less Expenditures</u>		105,109	59,109	56,364	32,450	12,950
<u>Fund Balance, End of Year</u>		105,109	59,109	56,364	32,450	12,950

2017-2018 PRELIMINARY BUDGET

PROJECT TITLE	ACTUAL 2015-2016	2016-2017 APPROVED BUDGET	2017-2018 PRELIMINARY BUDGET	2016-2017 ETC	2017-2018 PRELIMINARY BUDGET	2018-2019 INFORMATION ONLY	2019-2020 INFORMATION ONLY	2020-2021 INFORMATION ONLY
REVENUES								
Beginning Fund Balance	\$129,602	\$105,109	\$105,109	\$105,109	\$32,449	\$12,949	(\$21,051)	(\$37,551)
Transfer from Fund 10	\$50,000		\$0					
Golden State Water Reimbursement for Water Conservation	18,092		0					
TOTAL REVENUES	\$197,694	\$105,109	\$105,109	\$105,109	\$32,449	\$12,949	(\$21,051)	(\$37,551)
EXPENSES								
ROSSMOOR PARK								
Lighting Repaired and Replaced (\$16,338 - Insurance Payment \$1,965= \$14,373)				\$14,372				
Community Room Cabinets	\$10,778	\$10,000	\$1,236	\$1,236				
Rossmoor Park Playground (Estimate)								\$100,000
Basketball and Tennis Courts Resurfacing (Estimate)						\$20,000		
3 Drinking Fountains		\$8,000	\$9,452	\$9,452				
ROSSMOOR PARK SUBTOTAL	\$10,778	\$18,000	\$10,688	\$25,060	\$0	\$20,000	\$0	\$100,000
MONTECITO								
Outdoor Security Lighting (Estimate)								\$5,000
Upgrade Counter Tops and Drop Ceiling (Estimate)						\$2,500		
Carpeting (Estimate)						\$5,000		
MONTECITO SUBTOTAL	\$0	\$0	\$0	\$0	\$0	\$7,500	\$0	\$5,000
RUSH PARK								
Parking Lot Repair \$33000	\$0	\$0						
Rush Park Playground Landscape Shade	\$44,816	\$23,000	\$28,606	\$28,606				
Auditorium & Room Carpeting (Estimate)							\$10,000	
Electrical Lighting For Winter Festival (Estimate)					\$5,000			
Roll Coat Maintenance Pour-in-Place (Estimate \$8000 both parks)					\$8,000			
RUSH PARK SUBTOTAL	\$44,816	\$23,000	\$28,606	\$28,606	\$13,000	\$0	\$10,000	\$0
ROSSMOOR WALL								
ROSSMOOR WALL SUBTOTAL	\$0	\$0	\$0		\$0	\$0	\$0	\$0
GENERAL								
Work Truck (Finance for 4 years)		\$5,000	\$9,451	\$9,486	\$6,500	\$6,500	\$6,500	
Rossmoor Park Smart Meter	\$9,450							
Landscape Rush and Rossmoor for Water Conservation	\$18,091							
Rush Park Smart Meter	\$9,450							
Montecito Street Lighting Improvements				\$9,507				
GENERAL SUBTOTAL	\$36,991	\$5,000	\$9,451	\$18,993	\$6,500	\$6,500	\$6,500	\$0
TOTAL EXPENSES	\$92,585	\$46,000	\$48,745	\$72,659	\$19,500	\$34,000	\$16,500	\$105,000
ENDING FUND BALANCE	\$105,109	\$59,109	\$56,365	\$32,450	\$12,949	(\$21,051)	(\$37,551)	(\$142,551)

Proposal 45652

State Contractors License #366764
Liability Insured



West Coast Arborists, Inc.
2200 E. Via Burton St.
Anaheim, CA 92806
(P) 800.521.3714 (E) 714.991.7844

PROPOSAL FOR TREE MAINTENANCE SERVICES

CUSTOMER: ROSSMOOR COMMUNITY DIST	INV. NEEDED: Yes
MAIN CONTACT: MARY KINGMAN	BILLING CONTACT: MARY KINGMAN
ADDRESS: 3001 BLUME DRIVE ROSSMOOR, CA 90720	ADDRESS: 3001 BLUME DRIVE ROSSMOOR, CA 90720
PHONE/FAX: (562) 430-3707 / (562) 431-3710	PHONE/FAX: (562) 430-3707 / (562) 431-3710
EMAIL: MKINGMAN@ROSSMOOR-CSD.ORG	EMAIL: MKINGMAN@ROSSMOOR-CSD.ORG
JOB LOCATION: Rush Park, Rossmoor Comm Dist	
JOB DESCRIPTION: (2) Ficus Tree & Stump Removal	

QTY	DESCRIPTION	U/M	U/P	TOTAL
2	Tree and Stump Removal	Each	\$747.00	\$1,494.00

GRAND TOTAL: \$1,494.00

COMMENTS:	
ESTIMATED BY: ROB THOMPSON	Date: 6/9/2017
ACCEPTED BY:	Date:



216 N. Smith Avenue
 Corona, Ca 92880
 951-735-8100 Phone ~ 951-735-8008 Fax

**ROSSMOOR COMMUNITY SERVICES
 DIST.
 3001 BLUME DR.
 ROOSMOOR, CA 90720**

Proposal/Contract

DATE Proposal #
 1/27/2016 27398

PROJECT

RUSH PARK 3021 Blume Dr. Rossmoor

DESCRIPTION	TOTAL
REVISED PROPOSAL 6/1/17	23,900.00
**ASPHALT REMOVAL & REPLACEMENT DUE TO TREE ROOTS. 1. REMOVE EXISTING 4" ASPHALT AND HAUL TO DUMP APPROX. 6,000 SF. 2. REMOVE RAISED TREE ROOTS FROM SOUTH SIDE OF PARKING LOT IN FRONT OF LINE OF TREES. 3. FINE GRADE, ROLL AND COMPACT AREA APPROX. 6,000 SF. 4. PAVE PARKING AREA APPROX. 6,000 SF. WITH 4" INCHES OF NEW PAVING, ROLL AND COMPACT	
**SEALCOAT. 5. CLEAN LOT OF LOOSE DEBRIS AND DIRT IN PREPARATION FOR 1 COAT OF SEALCOAT. 6. APPLY ONE COAT OF SEALCOAT TO APPROX. 28,000 SF.	3,500.00
**STRIPING 7. RESTRIPE PARKING STALLS APPROX. 58 EA. PARKING STALLS, 3 EA. HANDICAP STALLS WITH CROSS HATCH, 4 ARROWS, 100' LF. OF RED CURB, 7 EA. PARALLEL T-STALLS.	1,000.00
PERMITS, TESTING, INSPECTIONS BY OTHERS. BASED ON 1 MOVE IN.	
TOTAL	\$28,400.00
ACCEPTANCE OF PROPOSAL	
The above prices, specifications and conditions are satisfactory and are hereby accepted. You are authorized to do the work as specified. Payment will be made as outlined above, at completion of project. It is also agreed to pay to Regan Paving any and all attorney fees and court costs if suit is instituted to enforce any of the terms of this agreement. This proposal is subject to the Terms and Conditions as outlined on the back page of this document. This proposal expires in 30 days of the date above.	
Signature: _____ Customer	Date: _____
Signature: _____ Project Manager-Regan Paving License #538134 DIR #1000002950	Date: _____



1,648 sq ft

4,269 sq ft

Total: 6,000 sq ft

100 sq ft

Rossmoor Community Services District

Policy

No. 3020

BUDGET PREPARATION, ADOPTION AND REVISION

3020.10 Budget Calendar: This policy shall serve as the Budget Calendar unless the Board modifies the dates herein. If so, the General Manager shall prepare and the Board shall adopt a budget calendar for the succeeding fiscal year at the March meeting of the Board.

3020.20 Preliminary Budget: A Preliminary Budget based on current year estimates to close and on forecasting of expected revenues and expenditures for the succeeding fiscal year shall be prepared by the General Manager by the date established by the adopted Budget Calendar, The Preliminary Budget shall conform to generally accepted accounting and budgeting procedures for special districts.

3020.25 Public Works/CIP Committee: The Public Works/Capital Improvement Projects (CIP) Committee is comprised of two Board members and the General Manager. The President of the Board appoints the members of the Committee

3025.26 Capitol Project Budget: Prior to the development of the Preliminary Budget, the Public Works/CIP Committee shall meet and make recommendations to the Board on recommended capital improvement projects for inclusion in the proposed Fund 40 budget portion of the Preliminary Budget. Capital improvement projects shall be those projects with an estimated cost of \$5,000 or over and have a five-year service life. Projects of a lesser amount or of less than a five-year service life will be included in the appropriate departmental budgets of Fund 10 of the Preliminary Budget.

3020.30 Budget Committee: The Budget Committee is comprised of two Board members and the General Manager. The President of the Board appoints members to the Committee.

3020.31 Presentation of Preliminary Budget: The Budget Committee shall review the Preliminary Budget prepared by the General Manager and make recommended changes. The General Manager shall present the amended Preliminary Budget to the Board at a Board meeting as determined by the adopted Budget Calendar.

3020.40 Preliminary Budget: The proposed Preliminary Budget, as reviewed and amended by the Budget Committee, shall be reviewed and may be preliminarily approved by the Board at a Board meeting as determined by the adopted Budget Calendar.

3020.50 Appropriations Limit: On or before July 1 of each year, the Board shall adopt a resolution establishing its appropriations limit pursuant to Section 61113 of the Government Code.

3020.60 Public Hearing Notice: On or before July 1 of each year, and at least two weeks before the hearing, a notice of public hearing shall be published in a newspaper of general circulation, which specifies the following:

3020.61 Availability for Inspection: The proposed Final Budget shall be available for inspection at a specified time in the District office.

3020.62 Public Hearing: The date, time and place of the meeting of the Board when the Board will meet to adopt the Final Budget and that any person may appear and be heard regarding any item in the budget or the addition of other items.